WB MEMBERS

AMY SCHULZ Sierra College

CHRISTINA NICHOLSON Whole Person Learning

DANIELA DEVITT California Employers Association

ERIC HENKEL UFCW-8 Golden State

JASON BUCKINGHAM Golden Sierra Job Training Agency

JEFF RICHARD
Employment Development Department

JEFF SHARP Parker's Hot Dogs

JENNIFER POFF North State Building Industry Foundation

KYLE ZIMBELMAN County of El Dorado

MICHAEL SNEAD Sierra Consulting Services, Inc.

MICHAEL ZIMMERMAN Campus, formerly known as MTI College

NICK GUNN The NiVACK Group

RANA GHADBAN, Vice-Chair Roseville Chamber of Commerce

RICK LARKEY, Chair Associated Resources, LLC

SCOTT ALVORD
Advanced Development Concepts, LLC

STEVEN CASPERITE Placer School for Adults

TINK MILLER Placer Independent Resource Services

TODD BEINGESSNER Jr. Quick Quack Car Wash

VIVIAN HERNANDEZ-OBALDIA Department of Rehabilitation

VOLMA VOLCY Sacramento Central Labor Council AFL-CIO

WILLIAM GONZALEZ District Council 16

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE REGULAR MEETING AGENDA

Thursday, September 19, 2024 @ 12:00 pm

Roseville Chamber of Commerce 650 Douglas Blvd. Roseville, CA 95678

Teleconference Location:

Sonoma Coast Villa Resort 16702 Shoreline Hwy. Bodega Bay, CA 94922

Mission: The Golden Sierra Workforce Board convenes industry leaders and key partners to identify workforce initiatives, create innovative solutions and measure the success of systems' ability to meet industry and workforce needs.

I. ROLL CALL AND INTRODUCTION OF GUESTS

II. APPROVAL OF AGENDA

1

6-12

III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

a.	Approval of Minutes from July 24, 2024 EC Meeting	2-4
b.	Attendance Log	5

IV. PUBLIC COMMENT – FOR ITEMS NOT ON THE AGENDA

FY 2024-2025 AGENCY BUDGET - FINAL

		_
		4
VI	STRATEGIC PLANNING PROCUREMENT	1

VII. WORKFORCE BOARD MEMBERSHIP 14-19

VIII. AJCC OPERATOR:

V.

•	AJCC Certification	20-44
•	Report Out	45-47

IX. FUTURE AGENDA ITEMS/NEW BUSINESS

Strategic Planning Implementation

X. NEXT MEETING

Thursday, November 21, 2024 @ 12:00 p.m.

XI. <u>ADJOURNMENT</u>

EQUAL OPPORTUNITY

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE REGULAR MEETING MINUTES

Wednesday, July 24, 2024 @ 12:00 pm

Golden Sierra Job Training Agency (Boardroom) 115 Ascot Dr. Roseville, CA 95661

I.	ROLL CALL AND INTRODUCTION OF GUESTS
	Quorum was established and meeting called to order at 12:13 pm by Chair Larkey
	 ☐ Rick Larkey (Chair) ☐ Rana Ghadban (Vice-Chair) ☐ Daniela Devitt ☐ Greg Geisler ☐ Steven Casperite ☐ Jason Buckingham (Ex-Officio)
	GSJTA Staff: ☐ Melissa Keefe ☐ Lisa Nelson One-Stop Operator: ☐ Michael Indiveri
	GUESTS: None
II.	APPROVAL OF AGENDA
	Motion to approve agenda by Casperite, second by Devitt
	Motion approved unanimously by roll call vote
III.	CONSENT AGENDA
	All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.
	a. Approval of Minutes from May 16, 2024 EC Meetingb. Attendance Log
	Motion to approve consent agenda items a-b by Devitt, second by Casperite Motion approved unanimously by roll call vote
IV.	PUBLIC COMMENT – FOR ITEMS NOT ON THE AGENDA

Casperite Strategic planning portfolios are great, but he prefers to set up interviews as you can learn more with speaking to candidates than what they have written on paper.

V. STRATEGIC PLANNING PROCUREMENT

Buckingham reported out as outlined in the agenda packet; roundtable discussion occurred. Five (5) applications were received during procurement process. Committee narrowed the field to three candidates to interview. CAEL, MAP Advising, and NiVACK were selected to continue; interviews will be scheduled.

Committee voted to nominate 3 members to be present for interviews, recordings will be made available for the other board members to review.

Continue to next meeting to discuss and make a final selection, award procurement

Motion to approve CAEL, Map Advising, and NiVACK for the interview process and to appoint 3 members of the board (Casperite, Devitt, and Buckingham) to perform interviews on behalf of the board, by Ghadban, second by Casperite

Motion approved unanimously by roll call vote

VI. WORKFORCE BOARD MEMBERSHIP

Buckingham reported out as outlined in the agenda packet; Poff application

Motion was approved by the Workforce Board to recommend approval of the application to the Governing Body. Information only.

VII. EXECUTIVE COMMITTEE MEMBERSHIP

Buckingham reported out as outlined in the agenda packet. One vacant seat on the executive committee was offered to Dr. Reed, waiting for his response. Committee selected Volcy or Richard as other candidates in the event Reed is unavailable. Information only.

VIII. AJCC OPERATOR RFQ PROCUREMENT UPDATE

Buckingham reported out as outlined in the agenda packet; one quote was received by the due date of July 3, 2024. To avoid a sole-source procurement we have extended the due date to July 31, 2024 and provided an updated RFQ. Information only.

IX. AJCC OPERATOR ANNUAL EVALUATION

Buckingham reported out as outlined in the agenda packet. This item was carried over from last meeting to allow newest members additional time to review evaluation tool and schedule. No additional comments were given. Information only.

X. ONE-STOP OPERATOR – REPORT OUT

Indiveri provided a written report-out, as outlined in the agenda packet. Next AJCC quarterly meeting is scheduled for September 10, 2024

AJCC certification due November 1, 2024. Information only.

XI. FUTURE AGENDA ITEMS/NEW BUSINESS

- Strategic Plan Facilitation
- FY 2024-2025 Agency Budget Final
- AJCC Certification
- One Stop Operator Procurement/Award

XII. <u>NEXT MEETING</u>

Thursday, September 19, 2024 @ 12:00 pm

XIII. <u>ADJOURNMENT</u>

Motion to adjourn meeting at 1:04 pm by Larkey

Motion approved by Casperite, second by Devitt

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE MEETING

ATTENDANCE LOG SEPTEMBER 19, 2024

Date:	11/16/23	1/18/24	2/27/24	3/21/24	5/16/24	7/24/24	Rate
Executive Committee	EC	EC	EC	EC	EC	EC	
Meeting Type	Regular	Regular	Special	Regular	Regular	Regular	
Rick Larkey-CHAIR	1	1	1	1	1	1	100%
Rana Ghadban-VICE CHAIR						1	100%
Daniela Devitt	1	1	1	0	1	1	83%
Steven Casperite		1	1	1	1	1	100%
Jason Buckingham	1	1	1	1	1	1	100%
Greg Geisler	0	1	1	1	1	0	67%

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE

MEMORANDUM

DATE: September 19, 2024

TO: Executive Committee (EC)

FROM: Jason Buckingham, GSJTA Executive Director

SUBJECT: Fiscal Year 2024-2025 Agency Budget – Final

Before the Board for review is the Fiscal Year (FY) 2024-2025 Agency Final Budget. The Final Budget has been developed based on allocated awards for the *Workforce Innovation and Opportunity Act* (WIOA) FY 2024-2025 funding stream as well as related workforce development grants operated by Golden Sierra Job Training Agency. The budget utilizes a priority-based model, approved by the Governing Body, intended to meet the requirements of the awarded grants while funding Agency debt obligations.

The Final Budget is scheduled for review by the Workforce Board on September 19, 2024 and the Governing Body on September 26, 2024.

Budget Introduction and Overview

Golden Sierra Job Training Agency is a Joint Powers Authority (JPA) organized between the counties of Placer, El Dorado and Alpine. The Agency's annual source of funds is allocated by Title I of the *Workforce Innovation and Opportunity Act (WIOA)*. Additionally, the Agency administers miscellaneous grants and awards that complement the WIOA Title I objectives and the stated purpose of the JPA.

Approach in Developing the Final Budget for Fiscal Year (FY) 2024/2025

The model used to develop the Consortium's annual budget is the Priority Based Budget model. The goal is to develop a budget based on the relationship between program funding levels and expected results from that program. The objectives are to retain cost-efficient and effective ways to meet the requirements of WIOA while providing quality services to participants and meeting the debt obligations of the Agency.

The FY 2024/2025 Final Budget:

The funding used to develop the Final Budget includes carry-over funding calculated at year-end as well the newly awarded WIOA Title I formula fund allocations. Other programs to be administered by the Agency are categorized as Non-Allocation grants. These grants have been awarded via competitive processes. The largest of which is the Regional Equity and Recovery Partnership Grant (RERP) awarded by the California Workforce Development Board, followed by the Prison to Employment 2.0 Grant (P2E 2.0). This funding is being administered by Golden Sierra on behalf of the Capital Region Workforce Boards including SETA, NCCC, and Yolo County. The Agency received additional RERP funding from Sierra College which will directly support the RERP effort within the Golden Sierra Region. In FY 2023/2024 the Agency received funding for the Student Transition Employment Program (STEP) with an expectation that funding would carry in to FY 2024/2025.

The budget meets mandated funding requirements as follows:

- 20% of the Adult and Dislocated Worker funding will support *Direct Training* with a planned assumption of 10% leverage in order to meet the full requirement of 30% with a 20/10 ratio of WIOA cash/leverage.
- 20% of the Youth funding is earmarked to meet the Youth Work Based Learning (WBL) requirement as outlined in the WIOA Tile I award. To clarify, Work Based Learning only includes a participant's enrollment in employment related training such as an On-The-Job Training (OJT) or Work Experience (WEX). It does not include classroom training.
- The remaining cost objectives required of the Title I funding are to maintain a minimum of one *Comprehensive America's Job Center (AJCC)* in the *Local Area*, strategically utilize financial resources to meet the debt service required payments for the liabilities of the JPA, and participate in the continued development of both local and regional workforce systems.
- This budget presentation does not allow for the funding of the One-Stop/AJCC Operator as staff are recommending bringing that service back in-house.

Additional Notes – Final Budget FY 2024/2025

Note:

- There is a planned transfer of 55% of the awarded Dislocated Worker funding to the Adult funding category. Up to 100% is allowable by law.
- The Total Funding Sources for FY 2024/2025 reflect a 21% reduction from FY 2023/2024. This includes a 1% reduction between FY 2024/2025 Draft and Final Budget. This difference is primarily the result of receiving fewer non-allocation grants in FY 2023/2024 that would carry-in to FY 2024/2025. Additionally, there are no new non-allocation grants to appropriate at this time. Total funding difference between FY 2023/2024 and FY 2024/2025 is a negative \$1.65 million.
- Operational expenditures have been reduced by 9% between FY 2024/2025 Draft and Final Budget in order to account for the funding gap. This includes a reduction in staffing levels equating to 2 FTE and a reduction in hours for specified extra help staff.
- Career & Training Services reflects a 9.5% increase between FY 2024/2025 Draft and Final Budget; this is due in part to a miscalculation of the formula that led to the omission of certain required expenditures in the FY 2024/2025 Draft Budget (i.e. work based learning) as well as reduced carry-over in both allocation and non-allocation funding.

		Description of Schedules
Schedule 1	Consortium Draft Budget 2024/2024 to Final Budget 2024/2025	Schedule is based on rollover funding, non-allocation carry over, and new awards. Expenditures have been adjusted based on anticipated costs, WIOA spending requirements, and pension debt service requirements and shows a comparison of Draft Budget for FY 2024/2025 to Final Budget FY 2024/2025.
Schedule 2	Consortium Cost Center Detail	
	Consortium Administration:	Includes fiscal management, procurement, and human resource functions.
	Consortium Program Operations:	Includes program oversight and technical assistance to member counties. Staff and consultants have expertise in ADA/EO compliance, program monitoring, WIOA continual refinement, and database management.
	Consortium Rapid Response and Layoff Aversion:	Includes activities related to business outreach, workshop facilitation, and labor exchange. Staff have expertise in helping affected employees return to work as quickly as possible following a layoff and developing early-warning systems to prevent layoffs altogether.
	Consortium Comprehensive One- Stop:	Includes the physical location and related operating expenses of the required job center that offers universal access and comprehensive employment-related programs and services.
	El Dorado County Career and Training Services:	Includes PY23/24 carry-in funds and PY24/25 WIOA funding to be administered by the Agency.
	Placer County Career and Training Services:	Includes PY23/24 carry-in funds and PY24/25 WIOA funding to be administered by the Agency.
	South Lake Tahoe / Alpine County Career and Training Services:	Services awarded to <u>Advance</u> . Includes balance of contract for PY23/24 and Planned PY24/25 WIOA funding awarded to Advance
	Non-Allocation	Cost Centers listed here are non-routine in nature managed by the Agency:
	Career and Training Services:	<u>Ticket to Work</u> – Funds received through the Ticket to Work program for successfully assisting Persons with Disabilities (PWD) find gainful, and long-term employment.
		RERP Sierra College - Regional Equity and Recovery Partnership Grant funds received by Sierra College and subcontracted to Golden Sierra to support staffing of the RERP efforts
		<u>STEP</u> - DOR Student Transitional Employment Program. W2 work experience for students with disabilities (SWD)
	Regional Grants	RERP – Regional Equity and Recovery Partnership Grant P2E 2.0 - Prison to Employment 2.0
	B 11 ** **	
	Board Initiatives	Workforce Board Discretionary Funding
	Surplus Funds	Surplus funds, if available, represent discretionary funding for allocation by the Governing Body and are generally used to reduce pension liabilities.

Approved By: Executive Committee: Workforce Board: Governing Body

			<u>A</u>		<u>B</u>		<u>C</u>	<u>B/A</u>	Presented: S
L i n e		Fi: 2024	onsortium scal Year I/2025 Draft Budget	% of Total Funding	Consortium Fiscal Year 2024/2025 Final Budget	% of Total Funding	Column A less Column B Change Between 2024/2025 Draft Budget to 2024/2025 Final Budget	Percent Change from 2024/2025 Draft Budget to 2024/2025 Final Budget	
	Funding Sources:	_							
1	Carry-In WIOA Allocation	\$	1,209,002	19.37%		16.24%	. , ,	-17.14%	
2	Awarded WIOA Allocations	\$	2,452,244	39.29%		41.17%	•	3.57%	
3	Carry-In RR/LA	\$	-	0.00%		0.60%		0.570/	
4	Awarded Rapid Response Funds	\$	284,370	4.56%	•	4.73%		2.57%	COURCES
5	Carry-In Layoff Aversion Funds	Ф	E4 00E	0.00%	•	0.22%		60.400/	SOURCES
6	Awarded Layoff Aversion Funds Non Allocation Awards Carried In	\$	51,005	0.82% 35.97%		1.39% 35.66%		68.18% -1.98%	
8	Non-Allocation Awards (New)	\$ \$	2,244,690	0.00%		0.00%	. , ,	-1.90%	
-	Total Funding Sources PY 25	\$	6,241,311		\$ 6,169,562		\$ (71,749)	-1.15%	
	Even and identity of								
	Expenditures:								
10	Retiree Benefits	\$	751,082	12.03%	\$ 741,332	12.02%	\$ (9,750)	-1.30%	
11	Salaries and Benefits	\$	1,899,609	30.44%	\$ 1,681,878	27.26%	\$ (217,731)	-11.46%	
12	Services and Supplies	\$	407,358	6.53%	\$ 385,499	6.25%	\$ (21,859)	-5.37%	EXPENDITURES
13	Professional Services	\$ \$	129,510	2.08%	\$ 92,500	1.50%	\$ (37,010)	-28.58%	
14	Salaries, Services, and Supplies Total	\$	3,187,559	51.07%	\$ 2,901,209	47.02%	\$ (286,350)	-8.98%	
	Career & Training Services								
15	•		203,149	3.25%		5.42%		64.46%	
16	,		125,959	2.02%	234,902	3.81%		86.49%	
17	SLT & Alpine County		165,750	2.66%	167,915	2.72%		1.31%	
18			334,998	5.37%	345,003	5.59%		2.99%	DIRECT CLIENT EXPENDITURES
19			-	0.00%	-	0.00%			
20	_		1,256,244	20.13%	1,202,863	19.50%		-4.25%	
21	Career & Training Services Total	\$	2,086,100	33.42%	\$ 2,284,774	37.03%	\$ 198,674	9.52%	
22	Board Initiatives	\$	30,000	0.48%	\$ 30,000	0.49%	-	0.00%	WORKFORCE BOARD EXPENDITURES
23	Non allocation Carry-out to New FY		251,026	4.02%	242,428	3.93%	\$ (8,598)	-3.43%	
24	Allocation carry-out to New FY	\$	686,628	11.00%	\$ 711,151	11.53%	\$ 24,523	3.57%	CARRYOUT
25	Carry-out to PY 24 Total	\$	937,654	15.02%	\$ 953,579	15.46%	\$ 15,925	1.70%	
26	TOTAL EXPENDITURES	\$	6,241,313	=	\$ 6,169,562	. •	\$ (71,751)	-1.15%	
27	Net Surplus vs (Deficit)	\$	(0)		\$ 0		\$ 0		Surplus vs (Deficit)

Surplus reflected in Draft Budget applied to pension per direction from Governing Body

Approved by: Executive Committee: Workforce Board: Governing Body:

			<u>A</u>		<u>B</u>		<u>c</u>		<u>D</u>	<u>E</u>			<u>F</u>	<u>G</u>		
L i n e		_	nsortium nin (WIOA)		Consortium Program Operations (WIOA)		Consortium pid Response and Layoff Aversion		cal Area One- Stop Delivery System		El Dorado County Career and aining Services		lacer County Career and ining Services	Se Tal an	ne County & outh Lake hoe Career nd Training Services	
	Funding Sources:															
1	Carry-In Allocation Funds from PY 24	\$	258,127	\$	317,205			\$	98,415	\$	91,926	\$	153,211	\$	82,915	
2	Allocation Awards PY 25	\$	253,982	\$	965,132	_	-	\$	304,778	\$	347,831	\$	583,100	\$	85,000	
3	Carry-In Rapid Response Funds PY24					\$	36,921									
4	Awarded Rapid Response Funds PY 25	\$	-	\$	-	\$	291,682	\$	-	\$	-	\$	-	\$	-	
5	Carry-In Layoff Aversion Funds PY24	\$	-	\$	-	\$	13,267	\$	-	\$	-	\$	-	\$	-	
6	Awarded Layoff Aversion Funds PY 25					\$	85,778	\$	-	\$	-	\$	-	\$	-	
7	Carry-In Non-Allocation from PY 24															
8	Actual Non-Allocation Awards PY 25							\$	-	\$	-	\$	-	\$	-	
9	Total Funding Sources	\$	512,109	\$	1,282,337	\$	427,648	\$	403,193	\$	439,758	\$	736,310	\$	167,915	
	Expenditures:															
	Consortium Operations:															
10	Retiree Benefits	\$	-	\$	541,199	\$	60,133	\$	-	\$	-	\$	-	\$	-	
11	Salaries and Benefits	\$	210,368	\$	261,880	\$	258,583	\$	192,996	\$	124,911	\$	257,345	\$	-	
12	Services and Supplies	\$	12,391	\$	125,051	\$	93,582	\$	116,241	\$	2,734	\$	18,899			
13	·		35,368		35,180		1,350		3,000		· -	\$	-			
14	Consortium Operations Total	\$	258,127	\$	963,310	\$	413,648	\$	312,237	\$	127,645	\$	276,244	\$	-	
							-		-		-		-			
	Career & Training Services															
	Program Year 2023/2024 WIOA/Other - Rebudget	_		_						_				_		
15		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	
16			-		-		-			\$		\$	48,401	\$	-	
17			-		-		-			\$	60,286					
18	1 - 7		-		-		-		-	\$	-			\$	82,915	
	Program Year 2024/2025 WIOA/Other													\$	-	
19	Non-Allocation Awards		-		-		-		-			\$	-	\$	-	
20	Placer County		-		-		-		-	\$	-	\$	285,690			
21	El Dorado County		-		-		-		-	\$	174,616	\$	-	\$	-	
22	SLT and Alpine County		-		-		-		-	\$	-	\$	-	\$	85,000	
23	Regional Contracts															
24	Career & Training Services Total	\$	-	\$	-	\$	-	\$	-	\$	234,902	\$	334,091	\$	167,915	
25	Board Initiatives	\$		\$		\$		\$	30,000	\$		\$		\$		
						-			•	-						
26	PY 25 Award Expend in Second Year	\$	253,982	\$	193,027	\$	-	\$	60,956	\$	77,211	\$	125,975	\$	0	
	Future Year Expend Non-Allocation	\$		\$		•	-	\$		\$		\$	-		-	
	PY 25 WIOA Additional Pension Support (ADP)	\$	-	\$	126,000	\$	14,000	\$	-	\$	-	\$	-	\$	-	
29	TOTAL EXPENDITURES	\$	512,109	\$	1,282,336	\$	427,648	\$	403,193	\$	439,758	\$	736,310	\$	167,915	
	Net Income/(Loss)	\$		\$		\$	(0)			\$	(0)		(0)		(0)	
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Approved by:

Executive Committee:

Workforce Board:

Governing Body:

			<u>H</u>		<u>l</u>		<u>J</u>		<u>K</u>		<u>L</u>		<u>M</u>
L i n e			RERP		P2E 2.0	Sie	RERP erra College	STEP		Ticket to Work			tal of all Funding Sources and Expenditures
"	Funding Sources:												
1 2 3 4 5 6	Carry-In Allocation Funds from PY 24 Allocation Awards PY 25 Carry-In Rapid Response Funds PY24 Awarded Rapid Response Funds PY 25 Carry-In Layoff Aversion Funds PY24 Awarded Layoff Aversion Funds PY 25											\$ \$ \$ \$ \$	1,001,799 2,539,823 36,921 291,682 13,267 85,778
7	Carry-In Non-Allocation from PY 24	\$	990,438	\$	601,018	\$	56,755	\$	365,781	\$	186,300	\$	2,200,292
8	Actual Non-Allocation Awards PY 25	\$	990,438	·	604.049	•	EC 755	•	2CE 704	•	496 300	\$ \$	- 6 460 562
9	Total Funding Sources Expenditures:	<u> </u>	990,438	Þ	601,018	Þ	56,755	Þ	365,781	\$	186,300	Þ	6,169,562
	Consortium Operations:												
10	Retiree Benefits											\$	601,332
11	Salaries and Benefits	\$	120,059	\$	129,020	\$	56,755	\$	69,961			\$	1,681,878
12	Services and Supplies	\$	9,622	\$	5,779			\$	1,200			\$	385,499
13	Professional Services		-	\$	1,607			\$	15,995			\$	92,500
14	Consortium Operations Total	\$	129,681	\$	136,406	\$	56,755	\$	87,156	\$	-	\$	2,761,209
	Career & Training Services												
	Program Year 2023/2024 WIOA/Other - Rebudget			_	00.004			_	070.005			•	0.45.000
15	Non-Allocation Awards	\$	44,114	\$	22,264			\$	278,625			\$	345,003
16 17	Placer County El Dorado County											φ φ	48,401 60,286
18	SLT and Alpine County											Ψ \$	82,915
.0	Program Year 2024/2025 WIOA/Other											\$	-
19	Non-Allocation Awards											\$	-
20	Placer County											\$	285,690
21	El Dorado County											\$	174,616
22	SLT and Alpine County				·							\$	85,000
23	Regional Contracts	\$	790,289	\$	412,574							\$	1,202,863
24	Career & Training Services Total	\$	834,403	\$	434,838	\$	-	\$	278,625	\$	-	\$	2,284,774
25	Board Initiatives	\$	-	\$		\$		\$		\$		\$	30,000
26	PY 25 Award Expend in Second Year	\$	-	\$	-					\$	-	\$	711,151
	Future Year Expend Non-Allocation	\$	26,354	\$	29,774					\$	186,300	\$	242,428
28	PY 25 WIOA Additional Pension Support (ADP)	\$	-	\$	-					\$	-	\$	140,000
29	TOTAL EXPENDITURES	\$	990,438	\$	601,018	\$	56,755	\$	365,781	\$	186,300	\$	6,169,562
30	Net Income/(Loss)	\$	-	\$	0	\$	-	\$	(0)	\$	-	\$	0

Approved by: Executive Committee: Workforce Board: Governing Body:

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE

MEMORANDUM

DATE: September 19, 2024

TO: Executive Committee (EC)

FROM: Jason Buckingham, Executive Director

SUBJ: Strategic Planning Interview Ratings

BACKGROUND:

Golden Sierra completed a competitive procurement via Request for Proposal (RFP) process to identify qualified contractors to provide strategic plan services to the Golden Sierra Workforce Development Board (GSWDB). In general, the plan services will consist of developing mission and vision statements, facilitating discussion for a strategic plan document spanning three years, and preparing a concise strategic plan document for the use and guidance of Golden Sierra Management and Workforce Development Board.

Golden Sierra released a Request for Proposal (RFP) to procure service providers having specific subject matter expertise this past June. The proposals have been rated and interviews have been conducted with the top three proposers. The Committee members will discuss the merits of each proposer and make the appropriate award.

Attachments

Strategic Planning RFP

Proposal 1 - NiVACK

Proposal 2 – Strada Collaborative LLC dba CAEL

Proposal 3 – MAP Advising

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE

MEMORANDUM

DATE: September 19, 2024

TO: Executive Committee (EC)

FROM: Melissa Keefe, Administrative Analyst

SUBJECT: Workforce Board Membership

Before the board for review and recommendation are the following Workforce Board membership updates and applications.

Application(s):

Janis Aydelott, Placer County Health and Human Services, representing Economic Development.

Vacancies:

Recruitment:

Efforts continue to identify additional representation from El Dorado County.



WORKFORCE DEVELOPMENT BOARD MEMBERSHIP APPLICATION FORM

Person	Nominated:			_ Title:	
Busine	ss Name:				
Busine	ss Address:				
Telepho	one:	FAX:		E-mail:	
Organiz	zation submitting	nomination:	(i.e: Cham	ber of Commerce, Man	nufacturing Association, etc.)
Contac	t Person:			Title:	
Busine	ss Address:				
Telepho	one:	FAX:		E-mail:	
cover.)		required and must be		o this application o	or forwarded under separate
	program or appr ☐ CBO w/Barrier ☐ Youth Education & Traini	gement apprenticeship enticeship program ng Literacy Representative		Development ☐ Economic & Com ☐ Wagner-Peyser R ☐ Vocational Rehab	depresentative ilitation Representative ousing/Public Assistance
	Janis .	Aydelott Signature		_	
	-0	Signature			Date

I hereby submit my application for membership on the Local Workforce Development Board to Golden Sierra Job Training Agency. I have completed and included the following: narrative questions, conflict of interest and nomination letter.

Return all information to:

Melissa Keefe, Administrative Analyst

Golden Sierra Job Training Agency

115 Ascot Drive, Suite 140 Roseville, CA 95661

Rev. 6/2024 keefe@goldensierra.com

NARRATIVE QUESTIONS
What specific experience/expertise do you possess which would be of value to the Workforce Development Board?
Why would you be a good candidate to serve on the Workforce Development Board?
You may attach additional information, including your resume or biography. Further questions should be directed to Melissa Keefe at Golden Sierra Job Training Agency at (916) 773-8544.

CONFLICT OF INTEREST INFORMATION

	Signature of Applicant Date
	Ganis Aydslott Signature of Applicant Date
	our nomination or application is approved, you will be required to file a limited conflict of interest form with Golden rra Job Training Agency prior to assumption of Workforce Development Board membership.
	Yes ☐ No ☐ If yes, please describe such property by size and location.
3.	Do you, or any member of your immediate family (as defined above), have any ownership interest in any commercial real property that is currently leased/rented by Golden Sierra Job Training Agency?
	(If yes, identify below the name of the entity and the nature of the affiliation. (Immediate family members are: wife, husband, son, daughter, mother, father, brother, brother-in-law, sister-in-law, father-in-law, mother-in-law, aunt, uncle, niece, nephew, step-parent or step-child.)
	Yes No No
2.	You will be setting policy for and possibly allocating funds to community-based organizations, profit and non-profit corporations, school districts and other governmental entities or program operators. Do you or any member of your immediate family have any affiliation with such entities (i.e., ownership; employment; contractual relationships, including Golden Sierra-funded On-the-Job Training (OJT) program participation; commission, board or committee membership)?
	Yes No If yes, please describe below:
1.	Does your employer/company provide goods and/or services to Golden Sierra Job Training Agency, or have any plans to provide goods and/or services to Golden Sierra Job Training Agency in the future?

Rev. 6/2024

Rev. 6/2024 GS WFDB Janis Aydelott 8/9/2024

NARRATIVE QUESTIONS

What specific experience/expertise do you possess which would be of value to the Workforce Development Board?

I have over 10 years' experience working in the workforce development field. Currently, I am Program Supervisor for Placer County Business Advantage Network (BAN). Business Advantage Network is a team of workforce development professionals that network with businesses to provide hiring assistance and information regarding training and hiring opportunities to job candidates. This unique Placer County unit balances Economic Development and HHS/Employment Services. In this role I have been instrumental in assisting in matching employers with job seekers. I am passionate about helping communities and people thrive in today's ever changing labor market.

- ~ Current member of the Golden Sierra AJCC MOU Partners providing regionwide workforce services to employers/businesses and job/career seekers
- ~ Facilitator in Training and Development and Job Readiness workshops. Providing real world 'soft skills' training for today's workforce.
- ~ Member of the Northern California Rapid Response team providing services to businesses and employees with lay off and aversion assistance.
- ~ Participating member of Parole and Community Team (PACT) Assisting those who are a part of a Reentry Program, California Department of Corrections and Rehabilitation's Division of Parole Operations.
- ~ Leadership Rocklin Class of 2016/17 Graduate
- ~ Bachelor of Science in Communications minors in Psychology and Sociology from Central Michigan University.
- ~ Certified Career Coach from The Career Coach Entrepreneur Academy. This education has helped me work closely with individuals to find a career that fits their interests and values.



August 8, 2024

Workforce Development Board - Janis Aydelott

I am pleased to write this letter of support for Janis Aydelott. I have known Janis for the past nine years. During this time, I've come to have a very high regard for her many outstanding qualities and talents.

Janis is a kind, patient and caring person. She is thoughtful, efficient, dependable, enthusiastic and loyal. For the past nine years, Janis and I have worked collaboratively together on important workforce and business initiatives. Janis is a graduate of our award-winning Leadership Rocklin program. Janis has a special heart for community and goes "above and beyond" to build relationships that provide positive workforce connections for our region. Janis truly leads by example.

During my tenure as CEO of the Rocklin Area Chamber I have had the opportunity to witness Janis in a variety of situations. As a true professional, Janis always puts others first. She has the moral compass and business acumen to successfully deal with all levels of job seekers, business leaders and elected officials.

Janis possesses a great sense of wisdom, is an excellent listener and always displays professionalism. Janis is sensitive to the feelings of others and she is a powerful and positive influence to those around her. As a past board member of the Workforce Development Board, Janis' experience is a perfect fit for the vision and objectives of the board.

Please feel free to contact me if I can provide any additional information.

Sincerely,

Robin Trimble, CEO

Rocklin Area Chamber of Commerce

GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE

DATE: September 19, 2024

TO: Executive Committee (EC)

FROM: Michael Indiveri, One-Stop Operator

SUBJ: AJCC Comprehensive and Affiliate/Specialized Certification

Before the Board for review and approval is the Baseline Criteria Matrix and AJCC Certification Indicator Assessment in accordance with <u>Workforce Services Directive WSD23-05</u>.

The AJCC Operator will identify and support the continuous improvement plans identified in the AJCC Certification Indicator Assessment.

Comprehensive AJCC Baseline Certification Matrix

The baseline criteria to certify an America's Job Center of CaliforniaSM (AJCC) are intended to ensure that every comprehensive AJCC is in compliance with key *Workforce Innovation and Opportunity Act* (WIOA) statutory and regulatory requirements.

Local Workforce Development Boards (Local Board) must submit a completed matrix to their Regional Advisor for each comprehensive AJCC by **November 1, 2024**.

Name of Local Board Golden Sierra Workforce Development Board		
Name of AJCC Roseville AJCC		
Implements the signed Memorandums of Understanding (MOU)	Yes	No
An MOU (meeting the requirements in Workforce Services Directive WSD18-12) has been signed by all the required AJCC partners.	\boxtimes	
The signed MOU identifies the AJCC as a comprehensive.	\boxtimes	
The AJCC is implementing the MOU specifications applicable to comprehensive centers.	\boxtimes	
Implements the Local Board defined roles and responsibilities of the AJCC Operator and Career Services Provider	Yes	No
The AJCC Operator selected is in compliance with WSD22-13, Selection of AJCC Operators and Career Services Providers.	\boxtimes	
The roles and responsibilities of the AJCC Operator are clearly identified.	\boxtimes	
The Career Services Provider selected is in compliance with WSD22-13.	\boxtimes	
The roles and responsibilities of the AJCC Career Services Provider are clearly identified.	\boxtimes	

Meets all regulatory requirements to be a comprehensive AJCC (WIOA Joint Final Rule Section 678.305)	Yes	No
The AJCC has at least one Title I staff person physically present. (Note: Consideration may be given to remote/virtual services implemented due to the COVID-19 pandemic.)	\boxtimes	
The AJCC provides access to all basic and individualized career services identified in WIOA Joint Final Rule Section 678.430.	\boxtimes	
The AJCC provides access to training services for adult and dislocated workers identified in WIOA Joint Final Rule Section 680.200	\boxtimes	
The AJCC provides access to any employment and training activities carried out under WIOA Section 134(d).	\boxtimes	
The AJCC provides access to programs, services, and activities of all required AJCC partners by having partner staff physically co-located at the AJCC, having a staff person at the AJCC who has been cross trained to provide information about partner programs, or having direct linkage through technology to staff who can provide meaningful information or services.	\boxtimes	
The AJCC provides workforce and labor market information.	\boxtimes	
The AJCC provides customers with access to programs, services, and activities during regular business hours.	\boxtimes	

Ensures Equal Opportunity for Individuals With Disabilities	Yes	No
Ensures Equal Opportunity for Individuals With Disabilities The AJCC is physically and programmatically accessible to individuals with disabilities, as described in WIOA Section 188 and Title 29 Code of Federal Regulations Part 38. The Americans with Disabilities Act (ADA) Title V provides that state requirements may supersede the ADA when state requirements provide greater or equal protection for the rights of individuals with disabilities. Therefore, the AJCC must also be in compliance with the following California guidance related to equal access for individuals with disabilities: • Fair Employment and Housing Act (California Government Code Section 12900-12996) • Unruh Civil Rights Act (California Civil Code Section 51) • Disabled Persons Act (California Civil Code Section 54) • California Building Code Title 24 Chapter 11B • California Government Code 7405 • California Government Code 11135-11139	Yes	No
 Such requirements include, but are limited to, the following: Providing reasonable accommodations for individuals with disabilities. Making reasonable modifications to policies, practices, and procedures where necessary to avoid discrimination against persons with disabilities. Allow service animals to be permitted, even if there is a "no pets" policy. Administering programs in the most integrated setting appropriate. Communicating with persons with disabilities as effectively as with others. Providing appropriate auxiliary aids and services, including assistive technology devices and services, where necessary to afford individuals with disabilities an equal opportunity to participate in and enjoy the benefits of the program or activity. Providing physical accessibility of the AJCC to individuals with disabilities. 		
Was WIOA Section 188 compliance monitoring completed for PY 2021-22?	\boxtimes	
Did the AJCCs have any findings when WIOA Section 188 compliance monitoring was completed?		\boxtimes

Ensures Equal Opportunity for Individuals With Disabilities	Yes	No
If yes, briefly describe the findings. Click here to enter text.		
Was a corrective action plan submitted?		
Is the status of the findings open?		
Is the status of the finding closed?		
If closed, as of what date? Click here to enter text.		
The AJCC meets all Baseline Criteria for Baseline AJCC Certification	Yes	No

Signature
Rick Larkey
Name
Workforce Board Chair
Title
09/19/2024
Date

The Local Board Chair must attest to the Local Board's certification decision by signing below.

ATTACHMENT 3

AJCC Certification Indicator Assessment

The America's Job Center of CaliforniaSM (AJCC) Certification Indicator Assessment is intended to encourage continuous improvement by identifying areas where an AJCC is exceeding quality expectations, as well as areas where improvement is needed. The Certification Indicators were developed in alignment with the Training and Employment Guidance Letter 04-15, California's Unified Strategic Workforce Development Plan (State Plan), and the AJCC Certification Workgroup's vision for California's One-Stop delivery system.

The matrix below describes each Certification Indicator using both characteristics of a high-quality AJCC and the overall vision and strategies of the State Plan. Additionally, the Certification Indicators are provided as guidance for the evaluator to use to note the assessment of the AJCC's strengths and continuous improvement opportunities.

The Local Board may establish additional criteria or set higher standards for continuous improvement than those suggested by the state criteria below.

Local Workforce Development Boards (Local Board) must submit a completed AJCC Certification Indicator Assessment to their Regional Advisor for each comprehensive and/or affiliate/specialized AJCC by **November 1, 2024**.

Name of Local Board:	Golden Sierra Workforce Development Board
Name of AJCC: Golden S	Sierra Workforce Area
AJCC Type: Comprehens	sive

The goal for the Golden Sierra WDB is to work with the AJCC to continually improve within each AJCC Certification Indicator. The WDB attests to developing continuous improvement plans (CIP) with target dates. The Golden Sierra Workforce Area CIP efforts will start in PY 2024-25. As the "road to success is always under construction", these CIPs will be addressed and implemented depending on the nature of the service/customer issue. Continuous plan improvements will be an ongoing effort in the workforce area.

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AJCC Certification Indicator #1: The AJCC ensures universal access, with an emphasis on individuals with barriers to employment.

U.S. Department of Labor Characteristics of a High Quality AJCC

- A. Reflect a welcoming environment to all customer groups who are served by the AJCC. All AJCC staff are courteous, polite, responsive, and helpful to job seekers, businesses, and others who visit the AJCC location, or by telephone or e-mail. AJCC staff are sensitive to the unique needs of individuals with disabilities and are prepared to provide necessary accommodations.
- B. Ensure meaningful access to all customers. AJCCs must be physically and programmatically accessible to all customers, including individuals with disabilities. In doing so, AJCCs use principles of universal and human-centered design, such as flexibility in space usage, the use of pictorial, written, verbal, and tactile modes to communicate with customers with disabilities or Limited English Proficiency; providing clear lines of sight to information for seated or standing users; providing necessary accommodations; and providing adequate space for the use of assistive devices or personal assistants. AJCCs use assistive technology and flexible business hours to meet the range of customer needs.
- C. Include both virtual and center-based service delivery for job seekers, workers, and employers. Both methods of delivery support the talent needs of the regional economy, although each may better serve different customers with different levels of service needs at any given time. The system can expand its reach by delivering robust virtual services; and increasing the accessibility of those services through community partners, such as libraries, community and faith-based organizations, and other partners.

California State Plan Vision and Strategies

Enabling upward mobility for all Californians, including populations with barriers to employment. Workforce and education programs need to be accessible for all Californians and ensure that everyone has access to a marketable set of skills and is able to access the level of education necessary to ensure economic self-sufficiency and security.

AJCC Certification Workgroup's Vision

- All AJCC staff honor and accommodate diversity and are comfortable and adept in providing services to diverse customers, including individuals with disabilities, cultural differences, and all individuals with barriers to employment.
- The local Equal Opportunity Officer (EOO) periodically reviews the AJCC's policies, procedures, and the facility for accessibility and equal opportunity. The EOO then provides recommendations and staff training, where needed.
- The AJCC has a Limited English Proficiency Plan to provide meaningful access for individuals who do not speak English as their primary language and who have limited ability to read, speak, write, or understand English.
- The AJCC uses the principles of universal and human-centered design to ensure inclusive space and materials are available to individuals regardless of their range of abilities, mobility, age, language, learning style, or educational level.
- The AJCC implements the veteran's preference and priority of service requirements.

- The AJCC provides services outside of regular business hours where there is a workforce need as defined by the Local Board.
- The AJCC delivers both AJCC-based and virtual services.
- The AJCC ensures that people with disabilities can access virtual services in a manner that is comparable to those without a disability.

AJCC Certification Indicator #1: The AJCC ensures universal access, with an emphasis on individuals with barriers to employment.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities: Use the space below to add text.

The AJCC One-Stop Roseville Connections site has most of the US DOL characteristics of a high quality AJCC. The on-site staff honors & accommodates diversity and works with all customers who may need services, including those with disabilities, ESL, youth, educational levels, and cultural differences. The center has obtained assistive technology to assist those with physical limitations, as documented in prior certifications. The center has been designed to use pictorial, written, verbal and tactile modes to service both customers with disabilities or limited language skills and it services both seated and standing customers. Information is provided both in written form and to a certain extent, digitally and online.

Current practices that insure universal access:

- 1. Designated disabled parking, ramps to the lobby and automatic doors.
- 2. Lowered counter to greet customers at eye level.
- 3. An adjustable workstation to accommodate customers with wheelchairs or with limited mobility.
- 4. Assistive listening devices
- 5. Access to interpreters for the deaf and hard of hearing
- 6. Specialized software that enlarges the images on a computer screen
- 7. Specialized keyboard for customers with low vision
- 8. Language Link interpretation services for non-English speakers
- 9. ADA compliant restrooms (no requirement to make a gender-specific selection)

Virtual services are accessible thanks to text messaging, video chat, and 3-way calling.

Since the end of the pandemic, the Center accommodates customer access through both open walk-in hours and appointment time schedules. These are updated and posted on the Center's website. In past years, service hours outside regular business hours were experimented with, but are no longer feasible. The center has regular EEO and ADA compliance reviews. Also, since the pandemic, the Center has developed a mix of in-person and virtual customer engagement, with respect to orientations and workshops. These are also posted. Some of these activities are jointly presented by MOU Partners. The various MOU Partners have strong compliance with Federal and State requirements for accessibility, posted on their websites. The Center also follows the standards for priority of service for veterans, and the service needs for the disabled, public assistance, justice-connected individuals, and youth.

Continuous Improvement Goals and Recommendations:

- Determine the most advanced and up-to-date assistive technology and software that might be needed to better serve customers who use the resource room.
- Continue to train staff in basic Spanish and sign language (customer-friendly phrases like hello, goodbye, please wait, I am getting an interpreter, what is your name, etc.

AJCC Certification Indicator # 2: The AJCC actively Supports the One-Stop system through effective partnerships.

U.S. Department of Labor Characteristics of a High Quality AJCC

Reflect on the establishment of robust partnerships among partners. The AJCC operator facilitates an integrated, co-located partnership that seamlessly incorporates the services of all the AJCC partners.

California State Plan Vision and Strategies

Aligning, coordinating, and integrating programs and services to economize limited resources while also providing the right services to clients based on each client's particular and potentially unique needs to facilitate skills attainment.

AJCC Certification Workgroup's Vision

- A system is in place to assess the satisfaction of both co-located and non-co-located partners with the AJCC and its services.
- Both co-located and non-co-located partners believe that the AJCC adds value to their program and customers.
- The required AJCC partners meet on a regular basis to discuss the One-Stop system and the AJCC's contribution to the system, and make recommendations for continuous improvement.
- The AJCC actively outreaches and provides access to non-co-located partner customers to participate in AJCC-based services, such as workshops and recruitment events.
- An inventory and overview of all partner programs and services are available to all AJCC staff, and all AJCC staff has received an orientation to all partner programs and services.
- One-Stop system marketing materials that overview all partner programs and services for distribution to customers at the AJCC and at all non-co-located partner locations have been developed.
- The AJCC's partner referral process (as outlined in the Memorandum of Understanding) is being implemented with a focus on quality referrals that are likely to convert to service.
- Referrals are recorded, and a system is in place for partners to follow through and report progress on referrals made.
- The AJCC connects to the community through multiple community partnerships and community access points.

AJCC Certification Indicator #2: The AJCC actively supports the One-Stop system through effective partnerships.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities: Use the space below to add text.

The Roseville AJCC has made steady progress on most of these indicators. Both collocated and non- collocated partners have expressed to the One-Stop Operator (OSO) that the Center adds value to their program and their customers. This due in part to some long-standing relations among the partners and the ongoing quarterly meetings of the AJCC MOU Partners called by the OSO. This regular meeting of the partners enables the partnership to assess their satisfaction with the AJCC and how they can work together to make continuous improvements. The AJCC can also get feedback through use of: Online survey: https://www.surveymonkey.com/r/ZR7LLCW

The AJCC does actively outreaches to non-collocated partners to participate in customer-based services, such as workshops and recruitment events. Notable among these are the Department of Vocational Rehabilitation, Placer County Probation, Placer Adult School, California Conservation Corps (CCC) and many hiring events and Job Fairs for local employers and businesses. In recent times, many AJCC on-site staff, and MOU partner staff received an orientation to partner programs and services.

The AJCC has materials that identify all partner staff and services. They have contact information available to both staff and customers for each partner program. It should be updated at least once per year. There appears to be no concise comprehensive inventory and overview of all partner services that is available to all AJCC staff, though Partners report they do have appropriate information on the services of the other partners.

There has been all partner staff cross training. Since the pandemic, The One-Stop Operator has resumed the annual in-person meeting where MOU Partner service staff cross training is the sole subject. Many of the partners have developed marketing materials, both print & online, that speaks to their services and programs, but does not detail, or even mention other partner's services or programs. The Placer School for Adults Catalog goes a long way toward providing information about the partners.

The MOU Partners do joint marketing on specific projects like job fairs and Rapid Response events.

The Partners` MOU agreements (both on-site & off-site) speak to the issue of quality referrals of customers among the partners, but there is not a central system in place to record each referral among the partners. There is a verbal goal to ensure a "warm handoff" in the referral process so that the customer is not only aware of partner services, but also has eligibility information for the partner program and has quality contact information, if not a specific appointment time. The Golden Sierra AJCC universal interest form has proven to be an effective tool for partners to refer customers to WIOA services. Each partner accepts referrals from the WIOA partner in a different way (phone, email, and website).

While case managers for several of the partners do make case notes on referred customers, there is no system-wide way for all partners to track and record the referrals and potential customer outcomes. Not all partners' report co-enrolled customers. This AJCC does connect to the community through multiple community partnerships and access points.

Continuous Improvement Goals and Recommendations:

To further support the enhancement of effective partnerships, the AJCC Partners will periodically meet with the following groups to share information, identify joint events (job fairs, training events), and address ways on how to better align interests and to integrate common efforts:

North/Far North Community College Consortium

Adult Ed/Community College Consortium (Los Rios & Serra College)

Local Planning Agreement Consortium –focused on providing E&T services to people w/IDD

Secondary CTE consortiums

AJCC Certification Indicator #3: The AJCC provides integrated, customer-centered services.

U.S. Department of Labor Characteristics of a High Quality AJCC

- A. Organize and integrate services by function, rather than by program; when permitted by a program's authorizing statute and as appropriate, and by coordinating staff communication, capacity building, and training efforts. Functional alignment includes having AJCC staff who perform similar tasks serve on relevant functional teams, (e.g., skills development team). Service integration focuses on serving all customers seamlessly, including targeted populations, by providing a full range of services staffed by cross-functional teams, consistent with each program's purpose, scope, and requirements.
- B. Use an integrated and expert intake process for all customers entering the AJCCs. Frontline staff are highly familiar with the functions and basic eligibility requirements of each program. They can appropriately assist customers and make knowledgeable referrals to partner programs, as needed and as appropriate, given the authorized scope of the program.
- C. Develop and maintain integrated case management systems that inform customer service throughout the customer's interaction with the integrated system and allow information collected from customers at intake to be captured. Customer information is properly secured in accordance with personally identifiable information guidelines and facilitated as appropriate, with the necessary MOU or other forms of confidentiality and data sharing agreements. Data, however, would be shared with other programs within the One-Stop system only after the informed written consent of the individual has been obtained, where required.

California State Plan Vision and Strategies

- A. Integrated Service Delivery: braiding resources and coordinating services at the local level to meet client needs.
- B. Customer-Centered Service Design: use of customer-centered design to involve frontline staff and customers in the development, prototyping, and evaluation of AJCC services, resources, tools, and systems.

AJCC Certification Workgroup's Vision

- AJCC staff identifies with the AJCC system (and not just their specific program), believes that all AJCC customers are shared customers, and contributes to providing a positive AJCC experience for every AJCC customer.
- AJCC staff have received customer service and customer-centered design training.
- AJCC staff is cross trained in program partner eligibility and services, so they have the capacity to functionally serve customers well.
- The AJCC has clearly identified the roles, responsibilities, and authorities of both functional leaders and the supervisors of program partners, and the AJCC has an integrated functional organizational chart.
- The AJCC has a system in place to promptly greet all AJCC customers, identify the reason for their visit and their needs, and connect them to appropriate services as quickly as possible.
- The AJCC has developed integrated customer flow procedures that respond to customer need and moves customers seamlessly between AJCC entry and service delivery with as few hand-offs as possible.
- All AJCC co-located partners have identified the Career Services that apply to their program, and the AJCC has developed methods to align/integrate the delivery of those services.
- The AJCC has established protocols to co-enroll customers in more than one partner program when there is value to customers and has a strategy for effectively sharing case management when customers are co-enrolled.

AJCC Certification Indicator #3: The AJCC provides integrated, customer-centered services.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities: Use the space below to add text.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities:

This Hallmark area consists of 8 quality indicators. The One-Stop Operator has deemed that the AJCC has strong accomplishments in this Indicator. This would include such issues as collocated AJCC staff (either in-person or virtual) identifying with the AJCC; all customers are shared, or are considered common customers; staff has received customer service training and partner services cross training; there are clearly identified roles, responsibilities and authorities within the center; all AJCC customers are promptly greeted and triaged and connected to appropriate services; and collocated partners have identified the Career Services that are applicable to their program and has developed methods to align/integrate those services for the benefit of the customer. The AJCC has developed a customer flow chart that reflects the above.

Continuous Improvement goals would be:

- To continue the cross training of AJCC on-site and off-site staff.
- Develop a functional organizational chart for the AJCC which may also include off-site MOU Partners.

Make progress on co-enrollment protocells that can notate, record and track customer referrals and outcomes.

AJCC Certification Indicator #4: The AJCC is an on-ramp for skill development and attaining industry-recognized credentials that meet the needs of targeted regional sectors and pathways.

U.S. Department of Labor Characteristics of a High Quality AJCC

- A. Improve the skills of job seekers and worker customers. AJCCs offer access to education and training leading to industry-recognized credentials through the use of career pathways, apprenticeships, and other strategies that enable customers to compete successfully in today's global economy.
- B. Value skill development by assessing and improving each individual's basic, occupational, and employability skills.
- C. Balance traditional labor exchange services with strategic talent development within a regional economy.
- D. Create opportunities for individuals at all skill levels and levels of experience by providing customers as much timely, labor market, job-driven information, and choice as possible related to education and training, careers, and service delivery options while offering customers the opportunity to receive both skill-development and job placement services.

California State Plan Vision and Strategies

- A. Career Pathways: enabling progressive skills development through education and training programs, using multiple entry and exit level of skills development corresponds with a labor market payoff for those being trained or educated and results in industry-recognized credentials.
- B. Earn and Learn: a subsidized program that allows individuals to gain work experience while getting paid. Individuals receive training and education that combine applied learning opportunities while participating in the labor market.
- C. Supportive Services: providing supportive services like childcare, transportation, and counseling to facilitate program completion by those enrolled in training and education courses.
- D. AJCCs as an access point for programs providing "demand-driven skills attainment." From this perspective, AJCCs operate as an "on-ramp" or "gateway" to the "Regional Sector Pathways" programs either built out or identified through the regional planning process described above.
- E. AJCCs will continue to provide the full array of Career Services and function as labor exchanges. Still, there will be much greater emphasis on treating AJCCs as an access point for education and training services for those who want and need them.

AJCC Certification Workgroup's Vision

- All AJCC staff (i.e., the staff of all co-located partners regardless of staff position or program) value both skill development and employment outcomes and know how they can promote and contribute to both.
- All AJCC staff knows the regional target sectors, can identify regional sector career pathways, and can understand what those mean in terms of providing services to customers.
- The AJCC has skill development and training opportunities for customers at all skill and experience levels.
- The AJCC staff assist customers in accessing and enrolling in robust training services, including career pathways, integrated education and training, workforce preparation, work-based learning, and apprenticeship.
- AJCC staff are committed to and competent in helping customers navigate career pathways that result in industry-recognized credentials.
- The AJCC does not implement a "sequence of service requirement" for training and does
 not have cumbersome entry steps that prohibit easy access to education and training that
 leads to industry-recognized credentials.
- The AJCC ensures that supportive services are available to customers, as appropriate, to facilitate participation in training services.
- The AJCC strives to increase the number of all AJCC customers receiving skill development and training services, resulting in industry-recognized credentials.

AJCC Certification Indicator #4: The AJCC is an on-ramp for skill development and the attainment of industry-recognized credentials that meet the needs of targeted regional sectors and pathways.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities: Use the space below to add text.

The AJCC and its collocated staff from managers to line staff value both skill development and how that leads to positive employment outcomes. The Title I staff, (GSJTA), has a long history of promoting skill development and job training opportunities for customers at all skill levels and has developed training opportunities in both private and public-school settings and employer-based training. The knowledge level of the onsite staff regarding labor market information is strong since many of the staff have years of services in assisting customers in accessing training.

EDD's Labor Market Information Division (LMID) has provided LMI training at the Center for all the Center staff and at meetings of all the MOU Partners. LMID also updates the Workforce Board on labor market conditions.

In line with the changes from WIA to WIOA, this AJCC does not pursue a cumbersome "sequence of service requirements" for customers to be connected to training. And as resources allow, the Center staff ensures that supportive services are available to customers, as appropriate, to facilitate participation in training services, either through Title I resources or in coordination with other partners such as CalWORKs or DOR.

In recent years, California has promoted the identification of regional sectors and local career pathways knowledge for job seeking customers. This is key in helping customers navigate career pathways that result in industry-recognized credentials. Sierra College and Placer School for Adults are active participants in the local AJCC One-Stop system and do provide information on career pathways.

Continuous Improvement Goals and Recommendations:

- The staff knowledge of LMI and regional sector career pathways can always be expanded. LMID
 training for Center staff has been productive. In the future this should continue. Also, more
 Center staff training on regional sector pathways (Adult Schools/Community College) and
 industry recognized credentials would be extremely helpful to Center staff.
- The OSO has integrated the Regional OSO (Valley Vision) into the Golden Sierra quarterly AJCC MOU Partner meetings. It would be helpful to have Valley Vision make a presentation to the MOU Partners of the key regional sector pathways that can boost these key regional sectors. This should further strengthen the partners' knowledge and awareness of the goals and strategies of the local and regional WIOA Plans.

AJCC Certification Indicators #5: The AJCC actively engages industry and labor and supports regional sector strategies through an integrated business service strategy that focuses on quality jobs.

U.S. Department of Labor Characteristics of a High Quality AJCC

A. Design and implement practices that actively engage industry sectors and use economic and labor market information, sector strategies, career pathways, registered apprenticeships, and competency models to help drive skill-based initiatives.

- B. Develop, offer, and deliver quality business services that assist specific businesses and industry sectors in overcoming the challenges of recruiting, retaining, and developing talent for the regional economy.
- C. To support area employers and industry sectors most effectively, AJCC staff identify and clearly understand industry skill needs, identify appropriate strategies for assisting employers, and coordinate business services activities across AJCC partner programs, as appropriate.
- D. To incorporate an integrated and aligned business services strategy among AJCC partners to present a unified voice for the AJCC in its communications with employers.
- E. Additionally, AJCCs use the forthcoming performance measure(s) on effectiveness in serving employers to support continuous improvement of these services.

California State Plan Vision and Strategies

- A. Regional partnerships: building partnerships between industry leaders, workforce professionals, education and training providers, and economic development leaders to develop workforce and education policies that increase job quality and support regional economic growth.
- B. Sector strategies: aligning workforce and education programs with leading and emergent industry sectors' skills needs.
- C. Fostering demand-driven skills attainment: workforce and education programs must align program content with the state's industry sector needs to provide California's high road employers and businesses with the skilled workforce it needs to compete in the global economy.

AJCC Certification Workgroup's Vision

- All AJCC staff have advanced knowledge of the regional economy, labor market conditions, business talent supply chains, and the needs of high-growth sectors and high road employers.
- The AJCC focuses on quality jobs by actively promoting targeted sector opportunities and high-demand occupations to all AJCC customers.
- The AJCC promotes systems and partnerships that connect workers to high-quality jobs or entry-level work with clear routes to advancement.
- The AJCC has a defined strategy in place to regularly seek and capture employer advice in the design and delivery of demand-driven services for job seekers.
- The AJCC is an integral partner in the implementation of the Local Board's integrated business services strategy and seeks to minimize redundant employer contacts while maximizing access to system-wide, integrated business services.
- The AJCC offers a wide range of AJCC-based services for employers, including referral
 of qualified candidates, on-site recruitment, pre-employment testing, skill verification, and
 hiring and training subsidies.
- The AJCC consistently seeks feedback and satisfaction data from businesses on the delivery of business services and applies it for continuous improvement.

AJCC Certification Indicators #5: The AJCC actively engages industry and labor, and supports regional sector strategies through an integrated business service strategy that focuses on quality jobs.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities: Use the space below to add text.

The Golden Sierra Workforce Area AJCC seeks to provide an integrated business service strategy that enhances the local business employer customer and job seeking customers. In the recent past, the AJCC has promoted a **Business Engagement Team**. This team includes community partners throughout the region.

Purpose Statement of the Business Engagement Team:

"Develop a unified message and create a business engagement strategy that: 1) enhances our reputation, 2) meets the needs of local employers, 3) reduces duplication of services, and 4) improves inter-agency communication."

The local area has a long history of partners working together on many of these initiatives through the Placer County Business Advantage Network (BAN).

All the partners that participate in employer engagement do focus on both entry-level level jobs and quality jobs/high demand occupations. They outreach to employers, post job openings, conduct on-site AJCC recruiting events, the tri-county job fairs, and major business/plant closings Rapid Response activities. Many of the partners have experienced staff that that can coordinate services to employers to avoid duplication. And those staff have a high knowledge of the regional economy and labor market conditions. These initiatives are shared on a regular basis with the AJCC MOU Partners via the quarterly meetings of the MOU Partners. The coordination and alignment activities and the results of these quarterly meetings are reported in in person and in writing to the Workforce Development Board, which consist of both business and labor leaders in the Golden Sierra Workforce Area.

The AJCC seeks employer feedback and satisfaction on the delivery of business services accessed through the https://www.surveymonkey.com/r/93V7KFG. This approach has been underutilized and needs improvement.

Continuous Improvement Goals and Recommendations:

The AJCC MOU Partners address the issue of obtaining employer advice and feedback in the design and delivery of demand services. The AJCC MOU Partners should review current business and employer feedback/satisfaction mechanisms (Cal Jobs, job fair surveys, online platforms) to see what could be used to better meet the intent of this Hallmark. Employer satisfaction results should be shared with the Workforce Development Board on a regular basis.

AJCC Certification Indicator #6: The AJCC has high-quality, well-informed, and cross-trained staffing.

U.S. Department of Labor Characteristics of a High Quality AJCC

- A. Train and equip AJCC staff in an ongoing learning process with the knowledge, skills, and motivation to provide superior service to all job seekers, including those with disabilities and businesses, in an integrated, regionally focused framework of service delivery. AJCC staff are cross-trained, as appropriate, to increase staff capacity, expertise, and efficiency. Cross-training allows staff from differing programs to understand every program and to share their expertise about the needs of specific populations so that all staff can better serve all customers. AJCC staff are routinely trained and are keenly aware of how their particular function supports and contributes to the overall vision of the local board.
- B. The AJCC center is staffed with highly trained career counselors, skilled in advising job seekers of their options, knowledgeable about local labor market dynamics, and aware of available services inside and outside the AJCC.

California State Plan Vision and Strategies

Certification criteria will include an assessment of professional development and staff capacity building.

AJCC Certification Workgroup's Vision

- The AJCC has regular staff meetings with all AJCC staff (i.e., the staff of all co-located partners regardless of program) to build relationships, provide updates on center activities, and discuss strategies for AJCC improvement.
- Partners have agreed to provide training to all AJCC staff on a regular basis.
- There is a capacity building and/or professional development plan for staff and partners.
- All AJCC staff has received training on the services of One-Stop partners, eligibility for those services, and the process for referring customers to partners.
- All AJCC staff has received training on how to use labor market information to help customers identify career pathways, develop in-demand skills and credentials, and find jobs.
- All AJCC staff has received training to effectively assist customers in registering with CalJOBS and match customers to available jobs.
- All AJCC staff has received training on serving individuals with barriers to employment, including customers with disabilities.
- All AJCC staff has received training on providing excellent customer service and customer-centered design.
- All AJCC staff has received training on sector strategies, career pathways, job quality, and high road training partnerships.

AJCC Certification Indicator #6: The AJCC has high-quality, well-informed, and cross-trained staffing.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities: Use the space below to add text.

Partners do provide and promote training to the AJCC staff. On-site staff have received solid LMI training, training to assist customers in working with Cal JOBS, customer service training and training on how to serve individuals with barriers to employment. All staff receive ongoing customer service and career assistance training to match their customers' individual needs. Through partner staff cross training, staff can identify and refer to partner programs as to what will best serve an individual customer. This is determined through the initial triage assessment process.

On-site partners inform all staff of key developments, new grants, and upcoming events. Off-site partners also share this kind of information through the AJCC MOU Partner quarterly meetings. Regular all AJCC staff meetings can produce strategies for Center improvement. There is an annual staff cross training for on-site/ off-site MOU Partners staff on customer eligibility for various partner services. There appears to be no specific training received on sector strategies and career pathways for frontline staff. These areas are opportunities for continuous improvement.

Continuous Improvement Goals and Recommendations:

The AJCC Partners quarterly meetings should take up the issue of AJCC staff training, for both on-site and off-site MOU Partners. Meetings of that group include partner managers and staff supervisors. They are the best-informed people who can deal with the resources available, and logistics needed to provide the indicated training for AJCC staff, such as sector strategies and career pathways. Past Partner comments in this area can be summarized by the following statement: "On-going cross-training staff is highly recommended by all partners."

AJCC Certification Indicator #7: The AJCC achieves business results through data-driven continuous improvement.

U.S. Department of Labor Characteristics of a High Quality AJCC

- A. Use common performance indicators to ensure that federal investments in employment and training programs are evidence-based, labor market-driven, and accountable to participants and taxpayers. Center performance is transparent and accountable to the communities and regions served; data entry staff are trained and understand the importance of data validation, data collection processes, and the importance of accurate reporting.
- B. Develop and implement operational policies that reflect an integrated performance, communication, and case management system, and use technology to achieve integration and expanded service offerings.

California State Plan Vision and Strategies

Certification criteria will include an assessment of the way the AJCC will use data for continuous improvement.

AJCC Certification Workgroup's Vision

- The AJCC contributes to the achievement of WIOA performance indicators for all core program partners.
- The AJCC reports to the Local Board on an ongoing basis the number of customers served, the types of services provided, and the outcomes of those services.
- The AJCC operates in a cost-efficient manner, and the results justify the resources invested.
- The AJCC has a system in place to collect satisfaction data from individuals and employers using the AJCC's services.
- The AJCC has a system in place to capture and respond to specific customer feedback, complaints, and compliments.
- The AJCC regularly reviews and analyzes performance, customer satisfaction, and service data and develops specific plans for AJCC service improvements.
- The AJCC regularly identifies areas of needed technical assistance to improve business results and taps available resources to obtain needed assistance.

AJCC Certification Indicator #7: The AJCC achieves business results through data-driven continuous improvement.

Assessment of the AJCC's Strengths and Continuous Improvement Opportunities:

The Golden Sierra Workforce Area and the AJCC have a long record of meeting and exceeding performance standards. The AJCC One-Stop Center in Roseville is operated in a cost-efficient manner.

WIOA has mandated that the required AJCC MOU Partners collect and report on common performance indicators (performance standards). The performance standards are to report the outcomes of all AJCC customers who are formally enrolled in partner's services or programs. This data is reported to the partners themselves and their funding source.

The Golden Sierra Workforce Development Board and the AJCC receive this information (job placements, wages, and credentials) for all WIOA Title I enrolled persons who have left the program.

The information provided by that information is used by the Board and the AJCC to analyze overall performance and to develop specific plans for AJCC and One-Stop System service improvements. The AJCC has considered a system to collect satisfaction data from job seeking customers and employers who use the AJCC's services. This would be linked to specific customer feedback, complaints, and compliments. Cal Jobs does have an extensive reporting system, but not all partners use the system to the same degree.

Many of the Quality Indicators for this Hallmark area speak to the need for a data collection platform that not only collects information such as customer outcomes but also customer satisfaction from individuals and employers. In that way, the AJCC can respond to specific customer feedback, complaints, and complements. The data can then to be reviewed and evaluated on how to adjust AJCC service improvements. The AJCC MOU Partners do not share the same participant case management and reporting database. This hinders the development of an integrated case management and outcomes reporting system among the AJCC MOU Partners. There are off-the-shelf products that cover some of these data needs, such as Community Pro-Suite.

Continuous Improvement Goals and Recommendations:

- The Golden Sierra Workforce Development Board may consider requesting summery data information from AJCC MOU Partners that shows customer outcomes within the local workforce area or region. Program outcomes for common enrolled customers would also be an important data point.
- In addition, the Golden Sierra Workforce Area AJCC MOU Partners should explore ways to obtain customer satisfaction feedback, especially from business & industry employers.

Signature
Rick Larkey
Name
Workforce Board Chair
Title
09/19/2024
Date

By signing below, the Local Board Chair agrees with the AJCC's Certification Indicator

Assessment and attests to develop a continuous improvement plan with target dates.

OSO PROGRESS REPORT

To: Workforce Development Board Executive Committee

From: Michael Indiveri, AJCC One-Stop Operator (OSO)

Date: September 19, 2024

Subj: Progress Report

Introduction

This OSO Progress Report is an update on the recent activities of the MOU Partners. The OSO and the Golden Sierra AJCC MOU Partners conducted their quarterly meeting last week on September 10, 2024. It was Zoom meeting.

The next meeting of the MOU Partner group is to be determined. (TBD)

In attendance were **Advance**-South Lake Tahoe, Placer School for Adults **(PSA)**, Employment Development Department **(EDD)**, State Department of Vocational Rehabilitation **(DOR)**, **Placer County HHS** CalWORKs/Business Assistance Network, Golden Sierra Job Training Agency **(GSJTA)**, Rick Larkey, Chair of the **Workforce Development Board (WDB)** and the **OSO**.

What follows are summaries of the partners reports in terms of services/activities to their current and future customers/students.

Use of terms.

AJCC: America's Job Centers of California

WIOA: Workforce Innovation and Opportunity Act of 2014

MOU: Memorandum of Understanding between One-Stop Partners and the Golden Sierra

Workforce Development Board (WDB)

BLS: The Bureau of Labor Statistics; U.S. Department of Labor (DOL)

Agenda Highlights

One-Stop Operator Remarks

The 2024 AJCC One-Stop System Certification:

The State has issued a directive giving us the deadline to conduct and complete the 2024 AJCC One-Stop self-certification to be submitted by November 1, 2024. The certification is to respond to seven indicators that speak to customer service and agency partnership issues. The draft One-Stop Certification was available for review this past summer. This draft will be brought to the WDB for consideration and approval this fall at the September 19 meetings.

Labor Market Update:

The OSO's analysis of the latest national BLS labor market information is focused on important trend lines in the labor market that affect our local employers/businesses. This informs our MOU Partners of what to expect over the next 2 to 6 months. This may affect what kinds of services and training they may offer.

The job market has tightened over the last 6 months. The July report had 114k net new jobs, the lowest in about two years, resulting in a 4.3% unemployment rate. August showed 143k net jobs, with a 4.2% rate. For sure there is more competition for the available job openings. At the end of 2022 and early 2023, there were over one million job openings nationwide. Now that figure is around 800,000. The Labor Market Participation Rate was steady at 62.7%, not quite up to the @ 63% pre-COVID level.

Two important trends continue. The employee Quit Rate is back to normal pre-COVID levels. Also, the weekly Unemployment Insurance (UI) claim applications are up a bit from last year, but still below historical levels. This indicates that many employers who staffed up the last several years do not want to lose that talent at this time. With national GDP growth in the two to three percent range, and household income up 4% in 2023 over 2022, the economy could be in a steady healthy state.

MOU Partner Updates:

Advance: They have been working hard over the summer months in outreaching their service to the Tahoe South Shore and Alpine County. Their enrollment levels are good. They are working with the Tahoe Chamber of commerce in supporting a business outreach position. Lake Tahoe Community College will start their fall classes om Monday the 16th. On October 16, they are having the dedication event for the Sugar Pine Project, which deals with housing for the local workforce. Frank also noted that he is part of the National Skills Coalition Advisory group to track the Congressional process for the renewal of WIOA. No action is expected to take place until after the election.

Placer County HHS: In addition to operating CalWORKs and the Placer Business Assistance Network, they are focusing on the upcoming Tri-County Job Fair. They are working hard to get more employers to participate. This will be a hybrid in-person and virtual job fair. They are increasing their efforts in addressing the needs of their General Assistance (GA) client. These are generally people who do not qualify for family grants. To qualify for monthly grants of up to \$300, they must attend orientations that address such issues as homelessness. And substance abuse.

State DOR: Their enrollment levels are increasing. They also have a pilot program for some of their clients to enter the civil service jobs with the State government or local government. They are also promoting National Disability Month for October. The DOR office in Auburn is now fully staffed.

State EDD: Their Mark Sanders office has been quite busy this summer, with persons following up on job leads, and other EDD services. They are also working to support and participate in the Tri-County job Fair. EDD has ramped up service to Migrant and Seasonal Farmworkers, with EDD staff reaching out to that cohort with various EDD services. In an ongoing effort, they are looking to streamline their customer services, relying more on virtual engagements.

For example, when a customer goes on a UI claim they must participate in an employment orientation. When the workshops were in-person attendance was around 15%, their virtual workshop attendance is 70% plus.

Placer School for Adults: They are now providing services in North Shore Tahoe and Truckee. They have been working hard this summer and are open for business in Nevada County. They are working with Sierra College to use some of their space in the Truckee area and also get Sierra Colleges involvement with their Jail Inmate services. They are coordinating their efforts in the North Shore with Advance who serves South Shore. They recently obtained a 5,000 sq. foot facility in their North Auburn location. They are hoping to recreate the Employment Center they had several years ago on Highway 49, in the former Golden Sierra One-Stop Center in North Auburn They are looking for MOU, and other partners, for some colocated services for common customers in the new facility.

GSJTA: Darlene gave a "shout out" to the MOU Partners who assisted her in completing the One-Stop Infrastructure Agreements that are part of the MOU Agreements. She will be reaching out to the MOU Partners in 2025 for the updating process for the agreements. They are also putting on the final arrangements for the Tri-County job fair. Current customer service levels are steady.

WDB: Rick reported on the Placer Workforce Foundation. Amy Schultz from Sierra College is the chair. This came out of the Roseville Chamber Talent Acquisition Project. They had an excellent employer panel that reviewed several workforce issues. Rick also reported on the various local and regional initiatives that addressed targeted industry sectors such as culinary, construction and health care. Rick also added that the WDB is about to select a facilitator for their strategic planning process.

Next Meeting:

To Be Determined (TBA)