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Whole Person Learning

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DAVID DeLEONARDIS
Crossroads Diversified Services

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Golden Sierra Job Training Agency

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Sacramento – Sierra's Building and
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KIMBERLY PELLOW
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LAUREL BRENT-BUMB
Bumb Construction

MARCY SCHMIDT
Placer Co. Business Advantage Network

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Unite Here Local 49 Gaming

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Department of Rehabilitation

MARTHA ESCOBEDO
Employment Development Department

MICHAEL ZIMMERMAN
MTI College

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RANDY WAGNER
Sierra Economic Development
Corporation

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North State Building Industry Foundation

ROBERT WARD
IBEW Local 340

SHERRI SPRINGER
Happy Kids Preschool & Childcare

STEWART SCHURR
Doctor PC

TIM COOK
Experience Works

TINK MILLER, *Chair*
Placer Independent Resource Services

VIC WURSTEN
PRIDE Industries

GOLDEN SIERRA WORKFORCE INVESTMENT BOARD REGULAR MEETING AGENDA

Thursday, May 21, 2015 - 1:00 p.m.

**Brandman University
400 Sunrise Avenue, Suite 200
Roseville, CA 95661**

*Mission: To be the premier provider of business and
job seeker services in the region we serve*

I. ROLL CALL AND INTRODUCTION OF GUESTS

II. APPROVAL OF AGENDA

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III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

For Approval

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Informational

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VII. PARTNER PRESENTATION

- Christina Nicolson- Whole Person Learning

EQUAL OPPORTUNITY

Golden Sierra is an equal opportunity employer/program. Auxiliary aids and services are available upon request. Special requests for services, aids and/or special formats need to be made by calling (530) 823-4635 (Voice). TTY users please call the California Relay Service at 711.

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XII. WIA SERVICE PROVIDER UPDATES

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- El Dorado County Consortium
- Golden Sierra Job Training Agency
- PRIDE Industries

XIII. COMMITTEE UPDATES

- Business Services Committee [on hold]
- Executive & Finance Committees
- Youth Council [on hold]

XIV. FUTURE AGENDA ITEMS/NEW BUSINESS

XV. NEXT MEETING

Thursday, July 16, 2015 – 1:00 PM; Brandman University *[pending approval of agenda item V]*

XVI. ADJOURNMENT

**GOLDEN SIERRA WORKFORCE INVESTMENT BOARD
REGULAR MEETING
MINUTES**

Thursday, March 19, 2015 - 1:00 pm

**Brandman University
400 Sunrise Avenue, Suite 200
Roseville, CA 95661**

I. ROLL CALL AND INTRODUCTION OF GUESTS

Present: Tink Miller, Rick Larkey, Carol Pepper-Kittredge, Daniela Devitt, David DeLeonardis, Eric Cooper, Jason Buckingham, John Tweedt, Kathleen Burris, Laurel Brent-Bumb, Maggie Valenzuela, Martha Escobedo, Michael Zimmerman, Paul Castro, Stewart Schurr, Tim Cook, Anette Smith-Dohring*, Christina Nicholson*, Kim Pellow*

Absent: Bob Ward, David Frazier, Kevin Ferreira, Marcy Schmidt, Mark Frayser, Randy Wagner, Sherri Springer, Victor Wursten

Guests: Lorna Magnussen, Darlene Galipo, Terrie Trombley, Gabriel Garcia, Alexis Zoos, George Marley, Michael Indiveri, Katie Kenoyer, Kathy Spindola

** indicates arrival time*

Chair Miller announced that according to SB 751 should there not be a unanimous vote on an action item the Board will be required to take a roll call vote.

II. APPROVAL OF AGENDA

Motion to approve agenda by Brent-Bumb, second by Devitt.

Motion approved unanimously.

III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

For Approval

A. Approval Minutes from January 15, 2015 WIB Meeting

Informational

B. Attendance Log

Motion to approve consent agenda by DeLeonardis, second by Larkey.

Motion approved unanimously.

IV. PUBLIC COMMENT-FOR THOSE ITEMS NOT ON THE AGENDA

Pepper-Kittredge attended the Placer County Office of Economic Development Summit where Golden Sierra was recognized for public sector partnership with Sierra College and California Conservation Corp Placer Center; this being for collaborative relationship and delivery of the multi-craft core curriculum. The award was presented to Buckingham.

Buckingham stated that this is the first time all three agencies have come together. The plaque was passed around.

Brent-Bumb announced that earlier this year the Sustainable Forest Act Coalition was started in El Dorado County and has now expanded to 22 counties. They have raised enough money to have Chico State facilitate the first socio-economic workshop. Data from this workshop is being compiled at this time. It's important to make sure we are working toward maintaining healthy forests not only for the forests but for the residents living around them.

**1:10 Kim Pellow and Anette Smith-Dohring arrived*

Larkey announced that the first meeting of the Joint Regional Advisory Group for construction and energy sectors was held on Friday, March 13, 2015. There were 4 community colleges, 6 school districts and employer partners attending where the purpose is to have a two-event regional planning; once in the spring everyone gets together to share information and in the fall the colleges get together for the more "nuts and bolts" issues. Following this meeting the employers had their first business round table meeting where the main discussion was integrating systems.

V. APPROVE LOCAL AREA DESIGNATION APPLICATION (WSD14-10)

Buckingham explained that in lieu of an official process at the time, the Board had approved a letter requesting Local Area Designation as well as certification to be a One Stop operator at its November 20, 2014, meeting. There may potentially be changes to the WIB membership and this rests solely on the responsibility of the Governing Body. On February 20, 2015, the State published the official application process and the Board is being asked to approve the application for local area designation.

Motion to approve the Local Area Designation Application by Smith-Dohring, second by Devitt.

Motion approved unanimously.

VI. APPROVED REVISED WIBD13-01 VENDOR SERVICES (VS) POLICY

Buckingham stated that in 2013 the WIB approved the directive that allowed the procurement of Youth Service vendors and to bring this back to the Board on a consent basis. Staff are recommending a modification to this policy which would allow the inclusion of vendors for all funding categories. Cooper noted the misspelling of "business" in paragraph 1.

Motion to approve revised WIBD13-01 Vendor Services (VS) Policy by Cooper, second by Michael Zimmerman.

Motion approved unanimously.

VII. PARTNER PRESENTATION

Kathleen Burris, CVS

Buckingham introduced Kathleen Burris, Workforce Initiatives Manager with CVS. Burris announced that their name has just changed to CVS Health. The Workforce Initiatives Department was developed fourteen years ago. Working with and including the community is high on their priority list. A video was shown explaining CVS Caremark Workforce Initiatives. They are the largest employer for nurse practitioners and pharmacists in the nation. Golden Sierra has recently partnered with Workforce Initiatives; twelve disability organizations have also just signed on, including PRIDE Industries. Burris explained that there is a website for Veterans who can enter their work experience and it translates to positions within CVS.

** 1:25 Christina Nicholson arrived*

DeLeonardis had a concern about the disabled going back to work and losing out on a portion of their Social Security benefits; did CVS experience any issues surrounding this? Burris said this has not been an issue because they offer part time hours. Handouts with additional information were available.

Brent-Bumb acknowledged that CVS Health has partnered with PRIDE Industries, among others, and asked if Burris has spoken to Mother Lode Rehabilitation Enterprises (MORE) about the program. Burris said that she has not but the twelve organizations that they have partnered with belong to the California Disability Association, which is mandated by the State of California.

VIII. WORKFORCE INNOVATION & OPPORTUNITY ACT (WIOA)

A. TEGL19-14 VISION FOR THE WORKFORCE SYSTEM AND INITIAL IMPLEMENTATION OF WIOA

Buckingham stated that WIOA regulations were to be out by the end of January but have been delayed until spring, with no exact date. In lieu of the regulations Department of Labor has put out the (TEGL), Training Employment Guidance Letter. The main purpose is to encourage workforce system leaders to act now to successfully implement the Department's vision of WIOA. Buckingham said that we will continue to move forward until we see a reason to redirect.

B. IMPLEMENTATION STRATEGIES

Internal implementations will include:

- ✓ Focusing on our strengths
- ✓ Income generation efforts and expanding Ticket to Work program
- ✓ Increasing our Earn and Learn models/On-the-Job training (OJT)
- ✓ Targeting veteran's initiatives
- ✓ Prioritizing services by communities
- ✓ Sector strategies regionally based
- ✓ Expanding our business engagement/NEXT branding identification
- ✓ Centralizing our Rapid Response services

DeLeonardis asked if we have received feedback from the community regarding our customer service. Buckingham stated that the local system used to collect surveys on One Stop visitors; however, what we found is that by-and-large we received high marks. Also, it is true that our enrolled services would likely be more positive because you are working one-on-one with the individual and building a relationship. Golden Sierra staff does include a customer service feedback survey in their email signature as standard practice.

Galipo spoke of the two week Get Hired program offered at the Roseville site where surveys sent out resulted in high customer service response. Devitt stated that there has been overwhelming positive feedback from the customer service surveys from Professional Edge in Roseville. Cooper stated that referrals can bring in negative response if the information they are given is not correct or what was expected. We may also have some confusion when WIOA begins.

C. HIGH PERFORMING BOARD (HPB) STATUS

Buckingham announced that the State Board reviewed our application and unofficially, we will be referred for approval as a High Performing Board (HPB); we are waiting for final approval.

IX. RAPID RESPONSE / LAYOFF AVERSION PRESENTATION

Gabriel Garcia, EDD Workforce Services Division

Garcia spoke of the directive that was issued in September of 2014 in regard to the Layoff Aversion as being non-descriptive. This is because the State Board wanted to allow the local areas flexibility in reaching the Dislocated Worker population. Garcia attended a Building Workforce Partnership conference where he was asked to facilitate a discussion about Layoff Aversion. Garcia said that there has been confusion with employer documentation and the 121 and 122 Reports. He suggests that you document and report everything. Training should occur before the reports are due. As part of the policy provided by the State Board, monies awarded the first year are based on the WIA rules. The second year funding is based on first year activity. There has been question as to if Jobs Saved has a 7 day window attached to it. Trainings will begin in April.

Devitt asked if the employer would be verifying if the job has been saved. Garcia said that there should be some sort of tracking.

X. UPDATES

A. LEGISLATIVE

Buckingham stated that the deadline for introducing new legislation into this session was February 27, 2015. Currently there are three bills that affect workforce implementation in the state of California, two are administration backed and one is backed by the Assembly Labor Committee.

- AB 1270 is a conforming bill which takes the Unemployment Insurance (UI) Code and modifies reference from the Workforce Investment Act (WIA) to the Workforce Innovation and Opportunity Act (WIOA).
- SB 45 is a two year bill which will contain more significant changes within the system.
- AB 1507 is backed by the Assembly Labor Committee
- All these pieces of legislation preserve the state policy innovations introduced by SB 293, SB 734 and AB 554.

B. SLINGSHOT

Buckingham stated that we were one of 5 areas awarded SlingShot monies. Our award covers \$20,000 for the initial planning phase, \$100,000 for planning/initiative and \$900,000 for implementation. Nine counties are included in the region.

XI. EVENT REPORT OUTS:

A. CWA DAY AT THE CAPITOL

Buckingham commented that the annual CWA Day at the Capitol on March 4th was very successful. The Association had 70+ members in attendance including Executive Directors of local boards, various board members and One Stop operators. There were over 80 meetings that day which is substantial coverage of the State legislature. He felt that there was broad understanding about workforce development and the information was well received.

Larkey felt that building relationships with the local offices was helpful.

Galipo felt that the event was very well coordinated and valuable in being able to get the outreach materials into the district offices.

Miller stated that she felt that Golden Sierra was well received.

B. 2015 BWP CONFERENCE

Indiveri attended the conference and explained that this unit was established by the State AFLCIO where the main focus is helping people to re-enter the workforce with good paying jobs. There were several break-out sessions and the Layoff Aversion was a very popular subject among them. A few of the key issues that were raised were:

- All the core partners are going to have the same common standards
- Where is the data going to come from
- Funding infrastructure to realign the new system

Kenoyer attended the conference and agreed with the overview that Indiveri gave. She also stated that she felt it was important that we move forward and work collaboratively just like we have done here in Placer County with Golden Sierra and Department of Rehabilitation. Kenoyer enjoyed attending the web-based mapping system for layoff aversion; this can be viewed by all regions.

Indiveri stated that this system can be viewed by sector down to employer and that if funds allow, it would be a good investment.

XII. REPORT OUT OF TRAINING EXPENDITURES

A. K491016 – July 1, 2013 – June 30, 2015

Buckingham explained the graph showing budgeted training requirement levels. As a consortium we are a little under on actual expenditures but high on leverage funding. As the year progresses expenditures will rise.

XIII. 2013/2014 WIA PERFORMANCE RESULTS (WSIN14-29)

Buckingham stated that the Golden Sierra region has far exceeded the WIA final performance results for PY 13/14. The region's actual performance is compared with what is negotiated with the State. This gives us our success rate.

XIV. WIA SERVICE PROVIDER PERFORMANCE

Magnussen informed the Board that there was a revised version sent out after posting the agenda and copies were available, if needed. Buckingham stated that El Dorado County has improved their enrollment and performance drastically from last year.

Cooper congratulated the staff on their performance measures. He questioned the Roseville Adult average earnings; we secured more than what we were aiming for. Buckingham explained that it's based on what people earned prior to coming into the program and what they earned exiting the program. He believes that the amount is impacted by the long-term unemployed individuals that are using the services.

Galipo stated that it's also based on the Dislocated Worker having an existing work history when they enter the program and higher earning potential once they receive services. Devitt also commented that one of the reasons this happened is because of the professionals we bring into the centers; they typically have higher earnings.

Pepper-Kittredge questioned what N/A meant in the report and Buckingham explained that there was no one counted in that measure for the reporting period.

XV. WIA SERVICE PROVIDER UPDATES

- Alpine County Consortium

A handout was provided at the beginning of the meeting. Buckingham reported that he has had meetings with Alpine County where they conveyed that they would like to see more emphasis on the Youth services as compared to Adult services.

**2:35 pm Anette Smith-Dohring left*

- El Dorado County Consortium

Alexis Zoss introduced herself as the new Chief Assistant Director at El Dorado County Health and Human Services Agency. She manages the Senior Management of their WIA program.

The February report included:

- Nearly 1,000 people visiting their One Stop in South Lake Tahoe and Placerville
- Working with County Office of Education to better align the GED and Adult Basic Education
- Starting to build a stronger connection with Foster Youth
- Working with Great Basin Institute to roll out two summer Youth Programs
- Participated in the Tahoe AB 86 meeting
- Co-sponsored the Tri-County job fair
- Hosted two employer forums
- Attended the Humane Society opening in South Lake Tahoe which led to 4 job leads
- Conducted 10 contacts with businesses which resulted in 1 OJT with 2 being interested
- Working with the Chamber of Commerce to develop business oriented workshops

Buckingham commented on the first six months of this year's enrollment matching the entire enrollment for last year. Zoss also stated that they are seeing larger numbers of completed packets coming in which they attribute to an outreach program that they implemented late last year.

- Golden Sierra Job Training Agency

Galipo gave updates on activities occurring in Placer County:

- Co-sponsored the Tri-County job fair
 - ✓ 72 employers participated
 - ✓ 644 job seekers attended
 - ✓ 165 resumes critiqued by staff and volunteers
 - ✓ 135 LinkedIn profile photos taken

Galipo said that of all the job fairs GSJTA participates in, Tri-County is the most well organized so kudos to the partners that are involved.

- In addition:
 - ✓ Video clips are posted on the Golden Sierra Facebook page that shows the amphitheater project that the CCC members built through the Prop 39 award.
 - ✓ The Adult and Dislocated worker program is on track to meet our direct training and leverage requirement.
 - ✓ Our On-the-Job Training (OJT) program is very popular and just recently we have placed
 - 1 machine shop helper
 - 1 enrollment coordinator
 - 1 auto mechanic
 - 1 low voltage technician
- Our youth resource guide is being requested by various high schools and local community groups. The Work Experience Program for Youths is one of our most popular services that we offer and we have just recently placed one clerical aid and one computer technician.

- PRIDE Industries

Not Present

XVI. COMMITTEE UPDATES

- Business Services Committee [on hold]

No Report

- Executive & Finance Committees

Miller announced that there was an Executive Committee Retreat meeting in February where they began initial discussion of the concepts of WIOA. The next Executive and Finance Committee meeting will be on April 16, 2015.

- Youth Council [on hold]

Nicholson announced that iFoster is a national organization that supports former foster youth by providing computers and just recently, specific placement at Raley's grocery stores, Placer County is the pilot location where seven youth will be mentored by Raley's employees.

XVII. FUTURE AGENDA ITEMS/NEW BUSINESS

- 2015/2016 Draft Budget

XVIII. NEXT MEETING – Thursday, May 21, 2015 – 1:00 PM; Brandman University

XIX. ADJOURNMENT

Motion to adjourn at 2:50 pm by Brent-Bumb, second by Cooper.

Motion approved unanimously.

GOLDEN SIERRA WORKFORCE INVESTMENT BOARD
EXECUTIVE COMMITTEE
MINUTES

Thursday, April 16, 2015 – 1:00 pm

Roseville Connections
115 Ascot Drive, Suite 180
Roseville, CA 95661

I. ROLL CALL AND INTRODUCTION OF GUESTS

Quorum was established and the meeting was called to order by Miller at 1:00 pm

Present: Tink Miller, Rick Larkey, Laurel Brent-Bumb, Martha Escobedo

Absent: Kevin Ferreira

Guests: Jason Buckingham, Lorna Magnussen, Michael Indiveri, Kathy Spindola

II. APPROVAL OF AGENDA

Request to remove Consent Agenda Item B.

Motion to approve as amended by Brent-Bumb, second by Escobedo.

Motion approved unanimously

III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

For Approval

A. Approval of Minutes from February 25, 2015 EC meeting

For Information

B. Review of Minutes from March 19, 2015 WIB Meeting (removed)

C. Attendance Log

Motion to approve consent agenda items A&C by Brent-Bumb, second by Larkey.

Motion approved unanimously.

IV. PUBLIC COMMENT – FOR THOSE ITEMS ON THE AGENDA

None

V. APPROVE GB/WIB AGREEMENT

Buckingham stated there are documents that need to be updated from WIA to WIOA. This agreement outlines the responsibilities of the Workforce Development Board and the Chief Local Official, which is the Governing Body.

Miller asked if the board would be gaining or losing any responsibilities or functions with the new agreement. Buckingham explained that the board would be gaining five new functions. He pointed out that this particular document does not lay out in entirety the new functions in the Act.

Brent-Bumb asked if there was any further information on what the new board composition is supposed to look like. Buckingham explained that this document does not cover that information but the Act contains it. Buckingham did point out that, while state boards are prohibited from having members serve multiple seats, local board members are able to represent multiple seats.

Larkey asked for clarification on appointment in section V of the agreement. Buckingham stated that there has to be an outline in the bylaws that defines the terms of appointment. This will now be outlined in the bylaws as opposed to the agreement. Larkey inquired if the dispute resolution was the rationale as well. Buckingham said that he believed the dispute resolution was in the bylaws but would verify with counsel.

Motion to approve the GB/WIB agreement by Escobedo, second by Larkey.

Motion approved unanimously.

VI. WIOA IMPLEMENTATION

- ACTION MATRIX

Buckingham explained that the matrix presented has been updated and in the future the latest actions will be in bold for easier comprehension.

The JPA went out to County Counsels on April 1st. There is a 45 day review period, after which time, it will be brought back to the Governing Body. Most likely it will go through the boards of supervisors before it comes to the Governing Body for final approval.

Meetings have started with the core partners to discuss how the new workforce development system that will be implemented.

- UPDATE

Buckingham has been involved with a State board asset mapping group called "Mapping the Field." This process is being used to develop the State combined plan and should be a helpful template for meeting with partners and writing the local plan.

The staff has met with the Adult Schools and EDD and has pending meetings with the Department of Rehabilitation and Health and Human Services (HHS). HHS is seen as a core partner to the system in the Notice of Proposed Rule Making (NPRMs), therefore; they should be involved in the planning process.

Miller inquired if we would have agreements with HHS in each County. Buckingham said that he has not spoken to HHS about this, but had a conversation with the Adult Schools and broached the idea of having one MOU with each County instead of each school. This is not an easy task and we will likely end up having a MOU for each entity.

Larkey communicated that the possible significance of this has to do with integration of resources and staff sharing. He asked if anyone has been discussing this. Buckingham said that there have been discussions with EDD and Adult Schools regarding braided services, in particular with the Adult Schools. It may take special agreements.

Buckingham said that if fees are associated with these arrangements, we will pay them, and if no fees are attached then it becomes part of the resource sharing agreement as contributions to the region's workforce development system. He feels that we should be documenting all of the resources that are contributing to the success of the system.

- TEN 29-14 WIOA NOTICE OF PROPOSED RULE MAKING (NPRM)
 - [WIOA](#)
 - [WIOA ; JOINT RULE FOR UNIFIED AND COMBINED STATE PLANS, PERFORMANCE ACCOUNTABILITY, AND THE ONE-STOP SYSTEM JOINT PROVISIONS – NOTICE OF PROPOSED RULE MAKING](#)

Buckingham stated that the Department of Labor has published five Notices of Proposed Rule Making, (NPRM). The NPRMs are not the regulations, but essentially the comment period for the regulations. The One Stop Operator procurement is an area that Golden Sierra will need to pay close attention to. The rule makings are suggesting that failed procurement be required for the local area to be a One Stop Operator. There is a distinct difference in being a One Stop Operator and operating a One Stop Center. The local board staff can operate career services. We will still have to go through a competitive process to designate our One Stop Operator by July 2017

Indiveri stated that by July 1, 2016, the appointment of the Workforce Development Board must be in place and submitted to the State for their approval and all rules should be in place. State wide and local wide there are major changes ahead which include performance indicators, integration of the One Stop partners into more cost sharing with how the system operates and the roll of the workforce board.

Indiveri stated that a stronger relationship is going to be required from entities that receive the Carl Perkins money and the local workforce board. They are pushing for a labor market analysis that is regional and covers all the partners and all the actors within that region.

Miller commented that people with disabilities may be able to learn better in an environmental setting as opposed to classroom, so the OJT's would likely be more beneficial for these individuals. Miller asked if there was a specific amount designated for training and Buckingham said that there was not, but that the Board should set goals for OJT expenditures.

Buckingham stated that according to the local area designation roll out, we have two years for local designation, but one year to certify our board. Miller asked if we were close to this composition; Buckingham clarified that the Board is close and that since it will not be required until July of 2016, there is time.

Magnussen also commented that it is only the State board that cannot have multiple representation, but we need to decide if we are going to have a smaller board and designated sectors. Mandated partners are not required to sit on the board.

Indiveri believes we should have the board set prior to 2016 so they can oversee the changes coming up. Larkey's concern is with the alignment of everyone involved. He feels we need a little more direction and stability in regard to the changes ahead.

Buckingham stated that there are suggested regions which have not been approved at this time; our proposed region has not changed and consists of Sacramento, Yolo, North Central Counties Consortium, and Golden Sierra. Under Partnerships for Prosperity, the local workforce boards and community colleges came together to fund another entity to head up that planning, which is something Buckingham can see happening with Valley Vision and partners, coordinating the efforts in order to develop the regional plan that is required of this group..

LOCAL AREA DESIGNATION

Buckingham stated that the application for local area designation was approved by the WIB on March 19th and submitted to the State partially signed; it was approved by the Governing Body on April 9th and a fully executed copy will be submitted to the State shortly.

- REVIEW WDB DIRECTIVES

Buckingham presented the Workforce Investment Board's (WIB) active directives as reviewed by Galipo and Buckingham. Buckingham stated that many of these policies are focused on day to day operations and that the Board should be focusing on broad workforce system policy issues, not on the day to day operations. Miller said that the WIB should be involved in the initialization of the policies, but that it should be up to administration to implement them. Buckingham said that recommendations will be made to eliminate some outdated policies. Miller suggested also looking at whether we need a broad policy statement underpinning the procedures that are in place for implementing.

Magnussen handed out the California Workforce Association's draft analysis of the NPRMS.

VII. UPDATES

- SLINGSHOT

Buckingham explained that we have submitted a draft of SlingShot to the State which includes a three step process, \$20,000 for the planning process, the compact design phase for \$100,000 and the implementation phase which makes up the remainder of 1 million dollars total. When we proposed this initiative it was based on income mobility for job seekers, enhancing business start-up success and individual outreach with employers. Buckingham explained that the feedback from the State points toward wanting employer advisory councils. We have proposed a blend of this along with individual outreach. The State wants us to develop a compact which is an agreement between each party showing how we are moving forward.

Larkey stated that his associations are willing to reach out to their members. Brent-Bumb also agreed to reach out through the Chamber if needed. Buckingham said that he will communicate this to Valley Vision, who is managing this process.

Miller asked if there was any connection with SACOG. Buckingham said that there may be some connection, but he is not sure to what extent. Miller said they may have information they have already compiled that we may want to consider.

Larkey believes that educating the employer about On the Job Training and letting them know the various ways they can be involved would be helpful. Buckingham agreed and said that he also believes that the employer may be looking for a broker who can go out, find the best service/services for them and bring it back, initiating the best deal for them.

VIII. EVENT DISCUSSIONS:

- NAWB FORUM 2015

Buckingham said that the forum was enlightening and he liked the methodology of convening partners discussed.

Larkey attended the collaboration pre-conference workshop and enjoyed the input and examples that various areas shared. He was particularly impressed with the asset mapping presentation that highlighted Oakland and Long Beach. He also felt that it may be beneficial to invite selected groups here to give presentations to the board.

Indiveri said that commentary on the One Stops talks about getting the staffing in place, establishing your Monday through Friday regular business hours, then looking at staying open a few evening hours or weekend hours. This is because some of the emphasis on the new laws is focused on incumbent workers who want to move up into a higher paying position or accept a better job and are working during the hours that the One Stops are open, therefore, needing off hours to utilize the facilities. It's also important that the staff working in the One Stops be thoroughly versed in the other partner programs.

Escobedo attended the "Regional Leadership for Market Responsive Business Engagement" workshop. The speakers were from BusinessU and spoke about regionalizing and bringing together the four WIB's. She said that it was very informational but seemed to be a huge undertaking. She found the conference very informative and came back with a wealth of knowledge.

Miller attended the "Super Circular" pre-conference workshop. The accounting firm that taught the workshop helped write the Super Circular and was extremely knowledgeable. Miller said that there are six sets of policies that are mandated in the new Super Circular which will need to be put in place.

Miller also attended a workshop covering transportation that talked about the potential for employment with the railroad industry due to a large number of people retiring over the next few years. This is of importance since we have Union Pacific Railroad in Roseville.

Indiveri pointed out that the railway industry is not in the base wage file so it would be difficult to track their success.

Brent-Bumb stated that the El Dorado County Economic Development Corporation (EDC²) serves as an advisory board to the provider. Buckingham commented on possibly bringing together the various chambers from multiple counties to discuss business services and what we can do to enhance their efforts.

IX. REPORT OUT OF TRAINING EXPENDITURES

- K491016 – July 1, 2013 – June 30, 2015

Buckingham explained the graph referring to the expenditures of the K4 14/15 awarded monies, showing a 25% training requirement with 20% being the actual expenditure. We are meeting this in every area except a small portion on the El Dorado side. This may be represented a little differently if the agency had already been paying the bills on El Dorado's behalf. Buckingham stated that because of the transition to the WIOA system the board needs to be mindful in watching the expenditures regarding El Dorado County. The County has just finished spending their K4 monies from last program year. At this time there have been no expenditures reported

on the K5 funds. Yet, we may be awarding the K6 money soon. This means they have two years-worth of funding to spend in a one year transition period. The Board will want to avoid over funding as this guarantees failure.

Larkey suggested putting El Dorado's K6 money in a pool where others could draw from it, and if El Dorado has spent their K5, they can then use the K6 funding. Buckingham said that this could be an option, along with possibly contracting with an additional entity in El Dorado County for training, meaning that it doesn't all have to go through the One Stop Center. However, this would have to go through a procurement process.

X. FUTURE AGENDA ITEMS/NEW BUSINESS

- WIOA Implementation
- K5 14/15
- Board Composition

XI. NEXT MEETING

June 18, 2015 – Joint Executive & Finance, Roseville Connections

XII. ADJOURNMENT

Motion to adjourn at 2:55 pm by Escobedo, second by Brent-Bumb.

Meeting adjourned.

Date: 5/15/14 7/17/14 9/18/14 11/20/14 1/15/15 3/19/15 Rate
 Regular Regular Regular Regular Regular Regular

WIB

Anette Smith-Dohring	1	1	0	0	0	1	50%
Bob Ward			0	1	0	0	25%
Carol Pepper-Kittredge	1	0	1	1	1	1	83%
Christina Nicholson	1	1	1	1	1	1	100%
Daniela Devitt	0	1	1	1	1	1	83%
Dave DeLeonardis	1	1	1	0	1	1	83%
David Frazier	1	1	1	1	0	0	67%
Eric Cooper	0	1	1	0	1	1	67%
Jason Buckingham	1	1	1	1	0	1	83%
John Tweedt		1	1	1	1	1	100%
Kathy Burris	0	0	0	0	1	1	33%
Kevin Ferreira	1	0	1	1	0	0	50%
Kim Pellow	0	1	1	0	1	1	67%
Laurel Brent-Bumb	0	0	0	1	1	1	50%
Maggie Valenzuela	1	0	0	1	1	1	67%
Marcy Schmidt	0	1	1	1	1	0	67%
Mark Frayser		1	1	1	1	0	80%
Martha Escobedo	0	1	1	1	1	1	83%
Michael Zimmerman	1	1	1	1	1	1	100%
Paul Castro	1	0	1	1	1	1	83%
Randy Wagner	1	1	1	1	1	0	83%
Rick Larkey	1	1	1	1	1	1	100%
Sherri Springer	1	1	0	0	0	0	33%
Stewart Schurr		1	1	1	0	1	80%
Tim Cook	1	1	1	1	1	1	100%
Tink Miller	1	1	1	0	1	1	83%
Victor Wursten	1	0	1	1	1	0	67%

**GOLDEN SIERRA
WORKFORCE BOARD**

MEMORANDUM

DATE: May 21, 2015
TO: Workforce Board (WDB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: 2015/2016 Meeting Schedule

☐ Resolution ☒ Action Item ☐ Information

Approval is requested to establish the 2015/2016 WB meeting schedule.

Current schedule for 2014/2015 is 3rd Thursdays of odd months; 1:00 pm - 3:00 pm

**GOLDEN SIERRA
WORKFORCE BOARD**

MEMORANDUM

DATE: May 20, 2015
TO: Workforce Board (WDB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: 2015/2016 Draft Budget - Consortium

☐ Resolution ☒ Action Item ☐ Information

Attached please find the Fiscal Year 2015/2016 Draft Budget in which we are seeking your approval. This budget represents a spending plan for the next fiscal year with estimates and assumptions for all funding streams.

Summary of Approach in Developing the Draft Budget for Fiscal Year 2015/2016										
The model used to develop the Consortium's annual budget is the Priority Based Budget model. The goal is to develop a budget based on the relationship between program funding levels and expected results from that program. The objectives are to obtain cost-efficient and effective ways to meet the requirements of the <i>Workforce Innovation and Opportunity Act</i> while minimizing service interruptions to participants.										
In the next few months and before the Fiscal Year 2015/2016 Final Budget is presented the Executive Committee and Finance Committee will meet to develop ways for measuring progress and success for each cost center.										
Description of Schedules										
Please note: The schedule numbers in this budget do not correspond to prior year's annual budget presentations.										
Schedule 1	<u>Consortium Sources and Uses</u>	Schedule is based on estimates for funding carry over and new awards. Expenditures have been adjusted based on anticipated cost increases, WIOA spending requirements and newly implemented pension funding requirements.								
Schedule 2	<u>Consortium Cost Center Detail</u>									
	Consortium Administration:	Includes fiscal management, procurement, and human resource functions.								
	Consortium Program Administration:	Includes program oversight and technical assistance to member counties. Staff and consultants have expertise in ADA/EO compliance, program monitoring, WIOA implementation, and database management.								
	Consortium rapid Response and Layoff Aversion:	Includes activities related to business outreach, workshop facilitation, and labor exchange. Staff have expertise in helping affected employees return to work as quickly as possible following a layoff and developing early-warning systems to prevent layoffs altogether.								
	Consortium Comprehensive One-Stop:	Includes the physical location and related operating expenses of the required job center that offers universal access and comprehensive employment-related programs and services.								
	Regional Cost Sharing Administration:	Demonstrates anticipated need to comply with EDD's Draft Directive <u>WSDD 116 Identification of WIOA Regional Planning Units</u> and supports regional planning efforts.								

Approved by:
Finance Committee
WDB
Governing Board

	El Dorado County Career and Training Services:	Includes PY 14/15 carry-in funds to be administer by El Dorado County HHS and PY 15/16 WIOA funds to be competitively procured (sub recipient TBD).							
	Placer County Career and Training Services:	Includes PY 14/15 carry-in funds and PY 15/16 WIOA funds to be administered by GSJTA.							
	Alpine County Career and Training Services:	Includes PY 14/15 carry-in funds to be administer by Alpine County HHS and PY 15/16 WIOA funds to be competitively procured (sub recipient TBD).							
	Non-Allocation Career and Training Services:	Includes anticipated Disability Employment Accelerator award. Additional non-allocation awards might include National Emergency Grants and Workforce Accelerator Funds (applications pending).							
Schedule 3	<u>Consortium Contracted Services</u>	Schedule provides detail for contracts administered by the Agency for newly awarded funds and rebudgeted contracts for Consortium Operations and Programmatic Career Services and Training.							
Schedule 4	<u>Consortium Allocation of Subgrant Award</u>	Schedule is based on an estimated funding award for the new WIOA Allocation Awards, Rapid Response and Layoff Aversion. The schedule also separated funding based on the new WIOA legislation.							
Schedule 5	<u>Consortium Leverage Requirements</u>	Schedule provides dollar amounts required to be captured as leveraged resources in order to meet the state imposed 25% Direct Training requirement for Adult and Dislocated Working funding streams.							

Approved by:
Finance Committee
WDB
Governing Board

Schedule 1
Consortium Sources and Uses
Draft Budget FY 2015/2016
Presented: May 2015

		<u>A</u>		<u>B</u>		<u>C</u>		<u>C-B</u>	<u>C/B</u>
<i>L i n e #</i>		Fiscal Year 2014/2015 Revised Final Approved December 2014	% of Total Funding	<i>Estimated</i> Close for Fiscal Year 2014/2015 Return of RR and Layoff Aversion	% of Total Funding	Consortium Fiscal Year 2015/2016 Draft Budget	% of Total Funding	Difference from Estimated 2014/2015 to Draft 2015/2016	Percent of Change from Estimated 2014/2015 to Draft 2015/2016
	Funding Sources:								
1	Carry-In Allocation Funds from PY 14	\$ 2,110,965		\$ 2,110,965		\$ 1,850,833		\$ (260,132)	-12.32%
2	<i>Estimated</i> PY 15/16 WIOA Allocations	3,631,369		3,631,369		3,632,603		1,234	0.03%
3	<i>Estimated</i> Rapid Response Funds PY15	291,910		114,192		291,910		177,718	155.63%
4	Carry-In Allocation Rapid Response from PY 14	110,897		110,897		-		(110,897)	-100.00%
5	<i>Estimated</i> Layoff Aversion Funds PY15	72,802		20,129		72,802		52,673	261.68%
6	<i>Estimated</i> Non-Allocation Awards	7,000		7,000		150,000		143,000	2042.86%
7	Total Funding Sources	\$ 6,224,943		\$ 5,994,552		\$ 5,998,148		\$ 3,596	0.06%
	Expenditures:								
	Consortium Operations:								
8	Retiree Benefits	\$ 81,480	1.31%	\$ 61,825	1.03%	\$ 470,890	7.85%	\$ 409,065	661.65%
9	Salaries and Benefits	2,103,417	33.79%	1,967,419	32.82%	1,233,290	20.56%	(734,129)	-37.31%
10	Services and Supplies	661,602	10.63%	664,157	11.08%	439,732	7.33%	(224,425)	-33.79%
11	Professional Services	102,762	1.65%	18,123	0.30%	\$ 122,328	2.04%	\$ 104,205	574.99%
12	Consortium Operations Total	\$ 2,949,261	47.38%	\$ 2,711,524	45.23%	\$ 2,266,240	37.78%	\$ (445,284)	-16.42%
	Career Service:								
13	Placer County	\$ 666,672	10.71%	\$ 703,511	11.74%	\$ 1,260,904	21.02%	\$ 557,393	79.23%
14	El Dorado County	1,606,219	25.80%	1,503,006	25.07%	1,374,454	22.91%	(128,552)	-8.55%
15	Alpine County	114,241	1.84%	112,596	1.88%	80,183	1.34%	(32,413)	-28.79%
16	Career Service Totals	\$ 2,387,132	38.35%	\$ 2,319,113	38.69%	\$ 2,715,541	45.27%	\$ 396,428	17.09%
17	Expenditures Non-Allocation Awards	\$ -	0.00%	\$ -	0.00%	\$ 150,000	17.62%	\$ 150,000	0.00%
18	Committee Budget	\$ 25,000	0.40%	\$ 12,631	0.21%	\$ 15,000	0.25%	\$ 2,369	18.76%
19	Current Year Award Expended in Second Year	\$ 863,550	13.87%	\$ 951,284	15.87%	\$ 851,367	14.19%	\$ (99,917)	-10.50%
20	TOTAL EXPENDITURES	\$ 6,224,943		\$ 5,994,552		\$ 5,998,148		\$ 3,596	0.06%
21	Net Income/(Loss)	\$ -		\$ -				\$ -	

Approved by:
Finance Committee
WDB
Governing Board

Schedule 2
Consortium Cost Center Detail
Draft Budget FY 2015/2016
Presented: May 2015

			<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
<i>L i n e #</i>			Consortium Admin	Consortium Program Admin	Consortium Rapid Response and Layoff Aversion	One Stop Operator	Consortium Comprehensive One Stop	Regional Cost Sharing Admin
	Funding Sources:							
1	Carry-In Allocation Funds from PY 14		\$ 364,546	\$ 504,050	\$ -	\$ -	\$ 13,000	\$ -
2	Estimated PY 15/16 WIOA Allocations		363,259	1,089,781	-	30,000	323,259	10,000
3	Estimated Rapid Response Funds PY15		-	87,573	175,146	-	29,191	-
4	Carry-In Allocation Rapid Response from PY 14		-	-	-	-	-	-
5	Estimated Layoff Aversion Funds PY15		-	21,841	43,681	-	7,280	-
6	Estimated Non-Allocation Awards		-	-	-	-	-	-
7	Total Funding Sources		\$ 727,805	\$ 1,703,245	\$ 218,827	\$ 30,000	\$ 372,730	\$ 10,000
	Expenditures:							
	Consortium Operations:							
8		Retiree Benefits	\$ -	\$ 470,890	\$ -	\$ -	\$ -	\$ -
9		Salaries and Benefits	306,150	532,721	138,636	-	255,782	-
10		Services and Supplies	58,131	256,790	27,863	-	86,948	10,000
11		Professional Services	-	10,000	\$ 52,328	30,000	30,000	-
12	Consortium Operations Total		\$ 364,281	\$ 1,270,401	\$ 218,827	\$ 30,000	\$ 372,730	\$ 10,000
	Career Service:							
	Program Year 2014/2015 WIA							
13		Placer County - Agency	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
14		El Dorado County - HHS	-	-	-	-	-	-
15		Alpine County - HHS	-	-	-	-	-	-
	Program Year 2015/2016 WIOA							
16		Placer County - Agency	-	-	-	-	-	-
17		El Dorado County	-	-	-	-	-	-
18		Alpine County	-	-	-	-	-	-
19	Career Service Totals		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
20	Expenditures Non-Allocation Awards		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
21	Committee Budget		\$ -	\$ 15,000	\$ -	\$ -	\$ -	\$ -
22	Current Year Award Expended in Second Year		\$ 363,524	\$ 417,844	\$ -	\$ -	\$ -	\$ -
23	TOTAL EXPENDITURES		\$ 727,805	\$ 1,703,245	\$ 218,827	\$ 30,000	\$ 372,730	\$ 10,000
24	Net Income/(Loss)		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Approved by:
Finance Committee
WDB
Governing Board

Schedule 2
Consortium Cost Center Detail
Draft Budget FY 2015/2016
Presented: May 2015

			<u>G</u>	<u>H</u>	<u>I</u>	<u>J</u>	<u>K</u>
<i>L i n e #</i>			El Dorado County Career and Training Services	Placer County Career and Training Services	Alpine County Career and Training Services	Non-Allocation Awards	Total Equals Column C on Funding & Sources Schedule
	Funding Sources:						
1	Carry-In Allocation Funds from PY 14		\$ 702,420	\$ 204,797	\$ 62,020	\$ -	\$ 1,850,833
2	Estimated PY 15/16 WIOA Allocations		672,034	1,126,107	18,163	-	3,632,603
3	Estimated Rapid Response Funds PY15		-	-	-	-	291,910
4	Carry-In Allocation Rapid Response from PY 14		-	-	-	-	-
5	Estimated Layoff Aversion Funds PY15		-	-	-	-	72,802
6	Estimated Non-Allocation Awards		-	-	-	150,000	150,000
7	Total Funding Sources		\$ 1,374,454	\$ 1,330,904	\$ 80,183	\$ 150,000	\$ 5,998,148
	Expenditures:						
	Consortium Operations:						
8		Retiree Benefits	\$ -	\$ -	\$ -	\$ -	\$ 470,890
9		Salaries and Benefits	-	.	-	-	1,233,289
10		Services and Supplies		-	-	-	439,732
11		Professional Services	\$ -	-	-	\$ -	122,328
12	Consortium Operations Total		\$ -	\$ -	\$ -	\$ -	\$ 2,266,239
	Career Service:						
	Program Year 2014/2015 WIA						
13		Placer County - Agency	\$ -	\$ 134,797	\$ -	\$ -	\$ 134,797
14		El Dorado County - HHS	702,420	-	-	-	702,420
15		Alpine County - HHS	-	-	62,020	-	62,020
	Program Year 2015/2016 WIOA						
16		Placer County - Agency	-	1,126,107	-	-	1,126,107
17		El Dorado County	672,034	-	-	-	672,034
18		Alpine County	-	-	18,163	-	18,163
19	Career Service Totals		\$ 1,374,454	\$ 1,260,904	\$ 80,183	\$ -	\$ 2,715,541
20	Expenditures Non-Allocation Awards		\$ -	\$ -	\$ -	\$ 150,000	\$ 150,000
21	Committee Budget		\$ -	\$ -	\$ -	\$ -	\$ 15,000
22	Current Year Award Expended in Second Year		\$ -	\$ 70,000	\$ -	\$ -	\$ 851,368
23	TOTAL EXPENDITURES		\$ 1,374,454	\$ 1,330,904	\$ 80,183	\$ 150,000	\$ 5,998,148
24	Net Income/(Loss)		\$ -	\$ -	\$ -	\$ -	\$

Approved by:
Finance Committee
WDB
Governing Board

		A	B	C	D	E	F	G	H
L i n e #					Dislocated				
					Worker	Dislocated	Rapid	Other &	
		Adult	Youth - In	Youth - Out	Tran to Adult	Worker	Response	Layoff Aversion	TOTAL
	Consortium Operations Budgeted and Rebudgeted								
	Services and Supplies								
1	Chivalry IT Services (Agency & Placer IT Services)	\$ 9,489	\$ 3,000	\$ 5,000	\$ 2,500	\$ 2,942	\$ 2,500	\$ 1,500	\$ 26,931
2	Geographic Solutions (Agency Case Management System)	10,000	2,000	15,000	5,000	10,000	-	-	42,000
3	Vavrinek, Trine, Day & Co. vtd (Agency Annual Financial Auditing Services)	7,000	2,000	5,004	2,500	1,500	500	500	19,004
4	Bartel & Associates (Agency & Placer County Bi-annual OPEB Actuarial Services)	4,500	1,500	3,500	1,000	1,000	250	250	12,000
5	Outreach & Media Services - (Agency & Placer Outreach Services) - Vendor - TBD	10,000		9,000	5,000	9,000	2,000	5,000	40,000
6	Kronick, Moskovitz, Tiedemann & Girard (Agency & Governing Board Legal Counsel)	6,289	-	6,000	4,000	5,000	500	500	22,289
7	State of California Employment Development Department (Agency Roseville Location)	23,500	5,875	17,625	11,000	12,500	5,498	5,000	80,998
8	Duff Brothers (Agency Auburn Location)	25,000	5,000	20,000	11,000	14,000	6,611	5,763	87,374
	Professional Services - (Consortium Programatic Services)								
9	Mike Indiveri (Agency Workforce Services Consulting Services)	\$ 2,500	\$ 500	\$ 1,000	\$ 2,000	\$ 2,000	\$ 1,500	\$ 500	\$ 10,000
10	Business Engagement Services (Consortium Services)	-	-	-	-	-	40,000	12,328	52,328
11	One Stop Operator (Consortium Contracted Services) - Vendor - TBD	5,000	2,500	15,000	5,000	2,500	-	-	30,000
12	Core Workshops (Consortium Contracted Services) - Vendor - TBD	5,000	2,500	15,000	5,000	2,500	-	-	30,000
13	Consortium Operation Services - Contracted Total	\$ 108,278	\$ 24,875	\$ 112,129	\$ 54,000	\$ 62,942	\$ 59,359	\$ 31,341	\$ 452,924
	Consortium Career Services Budgeted and Rebudgeted								
	WIA -Career Services PY14/15 Rebudgeted								
14	El Dorado County One-Stop	\$ 134,230	\$ 55,455	\$ 141,526	\$ 90,844	\$ 90,844	\$ -	\$ -	\$ 512,899
15	El Dorado County Direct Training	61,882	16,490	34,659	38,245	38,245	-	-	189,521
16	Alpine County One-Stop	23,980	15,664	9,714	4,462	4,461	-	-	58,281
17	Alpine County Direct Training	1,672	-	-	1,034	1,033	-	-	3,739
18	Placer County - Pride Industries (Youth Out Services)	-	-	70,000	-	-	-	-	70,000
	WIOA - Career Services PY15/16 Budgeted								
	Career Services								
19	El Dorado County - Awarded via Competitive Procurement	\$ 144,391	\$ 12,648	\$ 113,830	\$ 89,238	\$ 89,238	\$ -	\$ -	\$ 449,345
20	Alpine County - Awarded via Competitive Procurement	3,902	342	3,076	2,412	2,412	-	-	12,144
	Direct Training								
21	El Dorado County - Awarded via Competitive Procurement	-	61,881	-	38,248	38,245	-	-	138,374
22	Alpine County - Awarded via Competitive Procurement	-	1,672	-	1,034	1,034	-	-	3,740
	Work Based Learning (Youth)								
23	El Dorado County - Awarded via Competitive Procurement	-	8,432	75,886	-	-	-	-	84,318
24	Alpine County - Awarded via Competitive Procurement	-	228	2,051	-	-	-	-	2,279
25	Placer County - Awarded via Competitive Procurement	-	-	70,000	-	-	-	-	70,000
26	Consortium Career Services - Contracted Total	\$ 370,057	\$ 172,812	\$ 520,742	\$ 265,517	\$ 265,512	\$ -	\$ -	\$ 1,594,640
27	Total Contracted Services	\$ 478,335	\$ 197,687	\$ 632,871	\$ 319,517	\$ 328,454	\$ 59,359	\$ 31,341	\$ 2,047,564

Approved by:
 Finance Committee
 WDB
 Governing Board

			A	B	C	D	E	F	G	H
Line #	Allocation Funding Categories									
								Dislocated		
								Worker	Dislocated	
			Rapid Response	Layoff Aversion	Youth In 10%	Youth Out 90%	Adult	Transfer to Adult	Worker	Total
1	Funding Projections for New Fiscal Year Consortium Operations		\$ 291,910	\$ 72,802	\$ 113,944	\$ 1,025,492	\$ 1,114,983	\$ 689,092	\$ 689,092	\$ 3,997,315
2	Administration	10.00%	\$ -	\$ -	\$ 11,394	\$ 102,549	\$ 111,498	\$ 68,909	\$ 68,909	\$ 363,259
3	WDB Support/Legacy Costs/Program Administration	30.00%	\$ 87,573	\$ 21,841	\$ 34,183	\$ 307,648	\$ 334,495	\$ 206,728	\$ 206,728	\$ 1,199,196
4	Consortium Sponsored Cost Centers	10.00%	\$ 29,191	\$ 7,280	\$ 11,394	\$ 102,549	\$ 111,498	\$ 68,909	\$ 68,909	\$ 399,730
5	Consortium Operating Cost Totals		\$ 116,764	\$ 29,121	\$ 56,971	\$ 512,746	\$ 557,491	\$ 344,546	\$ 344,546	\$ 1,962,185
6	Award less Consortium Operating Cost		\$ 175,146	\$ 43,681	\$ 56,973	\$ 512,746	\$ 557,492	\$ 344,546	\$ 344,546	\$ 2,035,130
7	Required Direct Training Adult & DW	15.00%	\$ -	\$ -	\$ -	\$ -	\$ 167,247	\$ 103,364	\$ 103,364	\$ 373,975
8	Work Based Learning (Youth)	20.00%	\$ -	\$ -	\$ 22,789	\$ 205,098	\$ -	\$ -	\$ -	\$ 227,887
9	Allocation for Career Services		\$ -	\$ -	\$ 34,184	\$ 307,648	\$ 390,245	\$ 241,182	\$ 241,182	\$ 1,214,441
Youth - Adult - Dislocated Worker Allocation										
Career Services										
10	Placer	62.00%	\$ -	\$ -	\$ 21,194	\$ 190,742	\$ 241,952	\$ 149,533	\$ 149,533	\$ 752,954
11	El Dorado	37.00%	\$ -	\$ -	\$ 12,648	\$ 113,830	\$ 144,391	\$ 89,237	\$ 89,237	\$ 449,343
12	Alpine	1.00%	\$ -	\$ -	\$ 342	\$ 3,076	\$ 3,902	\$ 2,412	\$ 2,412	\$ 12,144
Direct Training										
13	Placer	62.00%	\$ -	\$ -	\$ -	\$ -	\$ 103,693	\$ 64,086	\$ 64,086	\$ 231,865
14	El Dorado	37.00%	\$ -	\$ -	\$ -	\$ -	\$ 61,881	\$ 38,245	\$ 38,245	\$ 138,371
15	Alpine	1.00%	\$ -	\$ -	\$ -	\$ -	\$ 1,672	\$ 1,034	\$ 1,034	\$ 3,740
Work Based Learning (Youth)										
16	Placer	62.00%	\$ -	\$ -	\$ 14,129	\$ 127,161	\$ -	\$ -	\$ -	\$ 141,290
17	El Dorado	37.00%	\$ -	\$ -	\$ 8,432	\$ 75,886	\$ -	\$ -	\$ -	\$ 84,318
18	Alpine	1.00%	\$ -	\$ -	\$ 228	\$ 2,051	\$ -	\$ -	\$ -	\$ 2,279
Rapid Response Allocation										
19	Placer	34.00%	\$ 59,550	\$ 14,852	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,402
20	El Dorado	33.00%	\$ 57,798	\$ 14,415	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 72,213
21	Alpine	33.00%	\$ 57,798	\$ 14,415	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 72,213
Allocations by County Totals										
22	Placer		\$ 59,550	\$ 14,852	\$ 35,323	\$ 317,903	\$ 345,645	\$ 213,619	\$ 213,619	\$ 1,200,511
23	El Dorado		\$ 57,798	\$ 14,415	\$ 21,080	\$ 189,716	\$ 206,272	\$ 127,482	\$ 127,482	\$ 744,245
24	Alpine		\$ 57,798	\$ 14,415	\$ 570	\$ 5,127	\$ 5,574	\$ 3,446	\$ 3,446	\$ 90,376
25								Check Figure	Check Figure	\$ 3,997,315

Approved by:
 Finance Committee
 WDB
 Governing Board

Schedule 5
Consortium Leverage Requirements
Draft Budget FY 2015/2016
Presented: May 2015

Funding Categories					
			<u>Dislocated Worker</u>		
		<u>Adult</u>	<u>Transfer to Adult</u>	<u>Dislocated Worker</u>	<u>Total</u>
Estimated Funding Awards PY 2015/2016		\$ 1,114,983	\$ 689,092	\$ 689,092	\$ 2,493,167
Direct Training Requirement*	25.00%	\$ 278,745	\$ 172,273	\$ 172,273	\$ 623,291
Requirement met via:					
Program Year 2015/2016 WIOA Cash	15.00%	\$ 167,246	\$ 103,365	\$ 103,365	\$ 373,975
Program Year 2015/2016 Planned Leverage	10.00%	\$ 111,499	\$ 68,908	\$ 68,908	\$ 249,315
Adult & Dislocated Worker Distribution					
			<u>Dislocated Worker</u>		
		<u>Adult</u>	<u>Transfer to Adult</u>	<u>Dislocated Worker</u>	<u>Total</u>
15% WIA Cash Award					
Placer	62.00%	\$ 103,693	\$ 64,086	\$ 64,086	\$ 231,865
El Dorado	37.00%	61,881	38,245	38,245	138,371
Alpine	1.00%	1,672	1,034	1,034	3,740
10% Leveraged Funds					
Placer	62.00%	\$ 69,129	\$ 42,723	\$ 42,723	\$ 154,575
El Dorado	37.00%	41,255	25,496	25,496	92,247
Alpine	1.00%	1,115	689	689	2,493
Total Required Direct Training (Check Figure)		\$ 278,745	\$ 172,273	\$ 172,273	\$ 623,291
* Employment Development Department Workforce Services Directive 11-9					

Approved by:
Finance Committee
WDB
Governing Board



WIOA Action Matrix – Draft

Action	Comments	Responsibility			Status
	Action Item = Green	WIB	GB/CLEO	CWIB/ Governor	
Establish Local Area					
Revise JPA to reference WIOA			X		<ul style="list-style-type: none">Ongoing – Working with KMTG should be sent to county counsel in late Feb/MarchOut to county counsel for review April 1, 2015 (45 day review period)On GB Agenda for review April 9, 2015
Request Designation as Local Area	The Governor is required to designate (initially) local areas who have performed successfully and who have had fiscal integrity for the previous two years. Golden Sierra meets these criteria. No process has been defined but I recommend the WIB, in conjunction with the Governing Body, submit a letter requesting designation.	X	X	X	<ul style="list-style-type: none">Approved by WIB 11/20/14Approved by GB 12/15/14Mailed 12/21/14Draft Directive WSDD-111 released 1/16/15; Directive WSD14-10 released 2/20/15 (updated 3/9/15)Request approval from WIB 3/19/15Sent unsigned copy to EDD 3/26/15GB approved 4/9/15Application sent to state 4/27/15
Request approval to remain one-stop operator	According to WIOA each local area is required to have one One-Stop (at a minimum) and that One-Stop must be collocated with EDD staff. Currently, the Golden Sierra region has five centers only one of which is collocated with EDD (Roseville). The designation would eliminate our requirement to competitively procure the operator for the region. This is the most cost effective and efficient scenario.	X	X	X	<ul style="list-style-type: none">Approved by WIB 11/20/14Approved by GB 12/15/14Mailed 12/21/14According to NRPM must be competitively procured prior to receiving “waiver”. Procurement must be completed by June 30, 2017

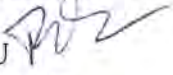
Action	Comments	Responsibility			Status
	<i>Action Item = Green</i>	WIB	GB/CLEO	CWIB/ Governor	
Workforce Board					
Governance					
Review WIB Functions for gaps/opportunities	WIB (ADA accessibility policies)	X			
Review Bylaws	Review bylaws for consistency with responsibilities and functions of WDB	X	X		<ul style="list-style-type: none"> Working with KMTG GB Bylaws for review and approval at GB meeting 4/9/15 WDB Bylaws under review
Re-write WIB/Governing Body Agreement	Review current agreement for consistency with WIOA	X	X		<ul style="list-style-type: none"> Working with KMTG Draft completed – GB Review 4/9/15 to WDB Exec 4/16 for approval
Set Qualifications for Director	The WDB will need to set qualifications for the Director. Will probably need to wait for regulations to do so.	X	X		<ul style="list-style-type: none"> Designate this to GB since the Agency sets qualifications for and employs Director
Review WIB Directives	Current WIB Directives will need to be reviewed and revised or eliminated for accuracy within the new system.	X			<ul style="list-style-type: none"> Initial Review and Discussion at Exec 4/16/15 Eliminate Directives that focus on day-to-day operations. WDB should focus on broad policy
Membership					
Review WIB membership for compliance and strategic direction	Is membership in line with key sectors and new requirements?		X		<ul style="list-style-type: none"> As required by WIOA and as referenced in WSD14-10, the Governing Body will be required to provide direction to staff to develop and approve a recruitment process that identifies and appoints appropriate members as defined by WIOA and state policy. Must be in compliance by July 2016.
Structure					
Review Committee Structure	The WIB should review its committee structure to ensure that it can meet its new role. No youth council is required, new partners included in performance (performance committee), New business engagement metrics, new emphasis on pathways and pathway development, Education and economic development continuous improvement, accessibility...Joint mtgs with SETA? (See initiatives)	X	X		<ul style="list-style-type: none"> Some of this may need to be completed regionally as a part of the regional planning requirements

Action	Comments	Responsibility			Status
	<i>Action Item = Green</i>	<i>WIB</i>	<i>GB/CLEO</i>	<i>CWIB/ Governor</i>	
Workforce Board (continued)					
Planning/Service Delivery					
Convene Core Partners to discuss the design of the future system and MOUs	Executive Committee should convene leaders from DOR, EDD, Adult Ed to discuss partnering in the new system, MOU's and Cost Sharing Agreements.	X			<ul style="list-style-type: none"> Email intro CWA WIOA Overview – 9/23/14 Letter intro WIOA 10/20/14 First meetings with EDD/Adult Ed April 2015 First meetings held with Adult Ed, EDD, HHS and DOR (April 2015)
Meet with SETA to Consider Joint Committees and policies with SETA and CAIZ group	WIOA will nearly require a regional planning effort. We may want to have our subcommittees start meeting jointly with SETA	X			<ul style="list-style-type: none"> Attending SETA Planning Committee late January. Meeting cancelled; next meeting in February, This meeting has not occurred as of May 2015
Review One-Stop locations and service delivery model	Review service delivery. Should all current locations remain one-stops or should we target special projects in certain areas. Should we open population-specific job centers? Other LWIAs have centers that focus on youth only or business only or sectors. Should we reduce the number of physical centers and set-up remote access instead (the community colleges would be a likely host). (Recommendations to GB)	X	X		<ul style="list-style-type: none"> Met with Alpine County on 1/29/15 to discuss program services needs and model. Consider new model with one comprehensive site, multiple Affiliate sites and designated access points. Only Affiliate and Comprehensive sites have access to Training money. All sites offer some version of Career Services GS manages the payments of contracts etc.
Publish RFQ for vender services	Establishing a vendor list for services will greatly enhance our ability to provider services without a full RFP process for each service	X			<ul style="list-style-type: none"> Working with staff to define services – anticipate release 2/10/15 Released 2/10/15
Publish RFQ for Training Services and/or One-Stops	Prepare for competitive bid requirement by obtaining lists of qualified/interested sub-recipients	X			<ul style="list-style-type: none"> In development/ may need to separate “one-Stop Operator” functions from one-stop service delivery (core function = coordination) Deadline for completion July 2017. Do not award “K6” money beginning of program year 2015. Must develop and complete RFP for Services to be awarded Dec/Jan (2016) for 18 months

Action	Comments	Responsibility			Status
	<i>Action Item = Green</i>	WIB	GB/CLEO	CWIB/ Governor	
Workforce Board (continued)					
Planning/Service Delivery (continued)					
Technology	How does the WDB want to address the new emphasis on Technology	X			
Branding	Consider adopting unified Identifier	X	X		<ul style="list-style-type: none"> WIOA NRPMs identify One-stop brand as “American Job Centers” do we want to keep local brand? Will state board enforce “America’s Job Centers of California”
Accessibility	How will we address accessibility				<ul style="list-style-type: none"> Could be a function of the one-stop operator if contracted out.
LMID	How will we ensure we have proper data for planning – Contract that out				
Performance					
Metrix	Review and identify performance metrix for WIA services or initiatives (i.e. expenditures related to OJT vs classroom training?) Training in critical clusters? Pathway development, apprenticeship enrollment – Business engagement etc.	X			
Initiatives	Brand Initiatives i.e. NEXT, Vital Assets, Youth@Work etc. - maybe reduce committees but have ad hocs that manage the initiatives?	X			<ul style="list-style-type: none"> Currently Branded “NEXT” for business services/RR Working on “Service First” for Veterans Working on Brand for Persons with Disabilities (PWD) Also need youth brand

TRAINING AND EMPLOYMENT NOTICE	NO. 29-14
	DATE April 2, 2015

TO: Affiliate American Job Center Managers
 Comprehensive American Job Center Managers
 Community-Based Job Training Grantees
 Community College Presidents
 All Department of Labor Employment and Training Administration Grantees
 Department of Labor Employment and Training Administration Regional Administrators
 Department of Labor Veterans' Administration Regional Administrators
 Governors
 National Farmworker Jobs Program Grantees
 Native American Employment and Training Council
 Rapid Response Contacts
 Senior Community Service Employment Program Grantees
 State Directors of Veterans Employment and Training
 State Labor Commissioners
 State Labor Market Information Directors
 State Unemployment Insurance Directors
 State Veterans Affairs Agency Directors
 State Workforce Investment Act Liaisons
 State Workforce Agencies – Administrators
 State Workforce Administrators Unemployment Insurance
 State Workforce Administrators Workforce Investment Act
 State Workforce Administrators Wagner-Peyser
 State Workforce Agency Veterans Coordinators
 The Advisory Committee on Apprenticeship
 Workforce Investment Act Section 166 Grantees
 Workforce Investment Board Local Chairs
 Workforce Investment Board State Chairs
 Workforce Investment Board State Executive Directors
 Workforce Investment Board Local Executive Directors
 Workforce Information Council State Labor Market Directors
 YouthBuild Grantees

FROM: PORTIA WU 
 Assistant Secretary

SUBJECT: Announcing the release of the *Workforce Innovation and Opportunity Act (WIOA)* Notices of Proposed Rulemaking (NPRMs) on Federal Register Public Inspection

**EMPLOYMENT AND TRAINING ADMINISTRATION
 U.S. DEPARTMENT OF LABOR
 WASHINGTON, D.C. 20210**

1. **Purpose.** To announce the release of the *Workforce Innovation and Opportunity Act; Joint Rule for Unified and Combined State Plans, Performance Accountability, and the One-Stop System Joint Provisions; Notice of Proposed Rulemaking* (joint NPRM with the Departments of Education and Labor) and the *Workforce Innovation and Opportunity Act; Notice of Proposed Rulemaking* (Labor only) on the Federal Register Public Inspection Web site at <https://www.federalregister.gov/public-inspection>. This Web site offers a preview of documents scheduled to publish in the Federal Register.
2. **References.**
 - Workforce Innovation and Opportunity Act (WIOA) (Pub. L. 113-128).
3. **Background.** President Barack Obama signed WIOA into law on July 22, 2014. WIOA is landmark legislation designed to strengthen and improve our nation's public workforce system and help get Americans, including youth and those with significant barriers to employment, into high-quality jobs and careers and helps employers obtain skilled workers. WIOA supports innovative strategies to keep pace with changing economic conditions and seeks to improve coordination between the core WIOA and other Federal programs that support employment services, job training, adult education and literacy, and vocational rehabilitation activities.
4. **WIOA NPRMs on Public Inspection.**

Workforce Innovation and Opportunity Act; Joint Rule for Unified and Combined State Plans, Performance Accountability, and the One-Stop System Joint Provisions; Notice of Proposed Rulemaking: This NPRM, developed jointly by the Departments of Education (ED) and Labor (DOL), implements the jointly-administered activities authorized by title I of WIOA. The NPRM proposes to strengthen the alignment of the workforce development system's six core programs administered by ED and DOL respectively, by establishing unified strategic planning requirements, common performance accountability indicators, and requirements governing the one-stop delivery system. In so doing, these proposed regulations emphasize coordination and collaboration at the Federal, State, and local levels to ensure a streamlined and coordinated service delivery system for job-seekers, including those with disabilities, and employers.

Workforce Innovation and Opportunity Act; DOL-only Notice of Proposed Rulemaking: This NPRM, developed by DOL, implements titles I and III of WIOA. This NPRM proposes to implement changes made by title I of WIOA to the adult, dislocated worker, and youth formula programs; the State and local workforce development (formerly investment) boards; the designation of regions and local areas; local plans; the one-stop system; national programs, including Job Corps, YouthBuild, Indian and Native American programs, and Migrant and Seasonal Farmworker programs; technical assistance and evaluations; and general administrative provisions currently authorized under title I of the Workforce Investment Act. Furthermore, the NPRM proposes to implement changes made by title III of WIOA, which amends the Wagner-Peyser Act relating to the Employment Services and

Workforce and Labor Market Information System and requires the Secretary to establish a Workforce Information Advisory Council.

Workforce Innovation and Opportunity Act; ED Notices of Proposed Rulemaking: In addition to the joint NPRM and DOL-only NPRM, ED is issuing three separate NPRMs to implement the requirements of titles II and IV of WIOA: one implementing program-specific requirements of the Adult Education and Family Literacy Act (AEFLA), as reauthorized by title II of WIOA; and two NPRMs implementing all program-specific requirements for programs authorized under the Rehabilitation Act of 1973, as amended by title IV of WIOA.

Developing and issuing all five WIOA NPRMs in a coordinated manner reinforces WIOA's heightened emphasis on collaboration to ensure an integrated and seamless service delivery system for job seekers and employers. Through these regulations, the Departments propose to implement job training system reforms and strengthen the nation's workforce development system to put Americans back to work and make the United States more competitive in the 21st Century.

All five NPRMs are available for public inspection at this time prior to publication in the Federal Register. To view these NPRMs, please visit <https://www.federalregister.gov/public-inspection>.

5. **Action Requested.** Please share this information with interested stakeholders. Please begin reviewing the proposed rules now. Once they are formally published in the Federal Register, please provide comments in accordance with the process outlined in the NPRMs. Please visit www.regulations.gov to share your comments on the specific proposed rules. Comments may only be submitted after formal publication in the Federal Register; any comments not received through the processes outlined in the NPRMs will not be considered by the Department.
6. **Inquiries.** Please direct questions to: Adele Gagliardi, Administrator, Office of Policy Development and Research, at 202-693-3700. To view the NPRMs on Public Inspection, please visit: <https://www.federalregister.gov/public-inspection>.

GOLDEN SIERRA WORKFORCE BOARD

MEMORANDUM

DATE: May 21, 2015
TO: Workforce Board (WDB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: WDB Directives

☐ Resolution ☐ Action Item ☒ Information

Attached for the Board's review is a summary listing of current Workforce Board Directives initiated under the Workforce Investment Act. Staff is presenting this information to inform the Workforce Board that all WIA related directives will become invalid as of June 30, 2015. However, Staff will present new WIOA directives to the Executive Committee in June. These new Directives will have an effective date of July 1, 2015 and will focus on broad policy issues stemming from the functions and roles of the board under WIOA. These include:

1. Local Plan
 - The local board, in partnership with the chief elected official for the local area involved, shall develop and submit a local plan to the Governor.
 - Participate in Regional Planning initiatives
2. Workforce Research and Regional Labor Market Analysis

In order to assist in the development and implementation of the local plan, the local board shall:

 - Carry out analyses of the economic conditions in the region
 - Collect analyze and use workforce and labor market information for the region.
 - Adds conduct such other research, data collection, and analysis related to the workforce needs of the regional economy that the board deems necessary.
3. Convening, Brokering, Leveraging

The local board shall convene local workforce development system stakeholders to assist in the development of the local plan and in carrying out its other functions.
4. Employer Engagement
 - Promote business representation
 - Develop linkages with employers
 - Ensure activities meet needs of employers
 - Develop and implement proven and promising strategies to meet employment and skill needs

5. Career Pathways Development

The local board, with representatives of secondary and postsecondary education programs, shall lead efforts in the local area to develop and implement career pathways.

6. Proven and Promising Practices

- Identify and promote proven and promising strategies for meeting needs of employers and jobseekers.
- Identify and disseminate information on proving and promising practices.

7. Technology

- Enhance accessibility and effectiveness of services by:
- Facilitating connections among the intake and case management information systems
- Facilitating access to services including in remote areas
- Identifying strategies for better meeting needs of persons with barriers to employment
- Leveraging resources

8. Program Oversight

- Conduct oversight of local youth, employment and training and adult workforce activities
- Ensure appropriate use and management of funds

9. Negotiation of Local Performance Accountability

The local board, the chief elected official, and the Governor shall negotiate and reach agreement on local performance accountability measures.

10. Selection of Operators and Providers

- Selection of One-Stop Operators
- Selection of Youth Providers
- Identification of eligible providers of training services
- Identification of eligible providers of career services
- Customer choice requirements

11. Coordination with educational providers

- Coordinate activities with education and training providers
- Review the applications to provide adult education and literacy activities
- Implement cooperative agreements

12. Budget and Administration

- Develop a programmatic budget for the activities of the local board
- Assist in administration of grant funds
- Disburse grant funding for workforce investment activities
- May incorporate as tax-except 501(c)(3)

13. Accessibility for individuals with Disabilities

The local board shall annually assess the physical and programmatic accessibility in accordance with the provisions in the American with Disabilities Act of 1990 of all one-stop centers in the local area.

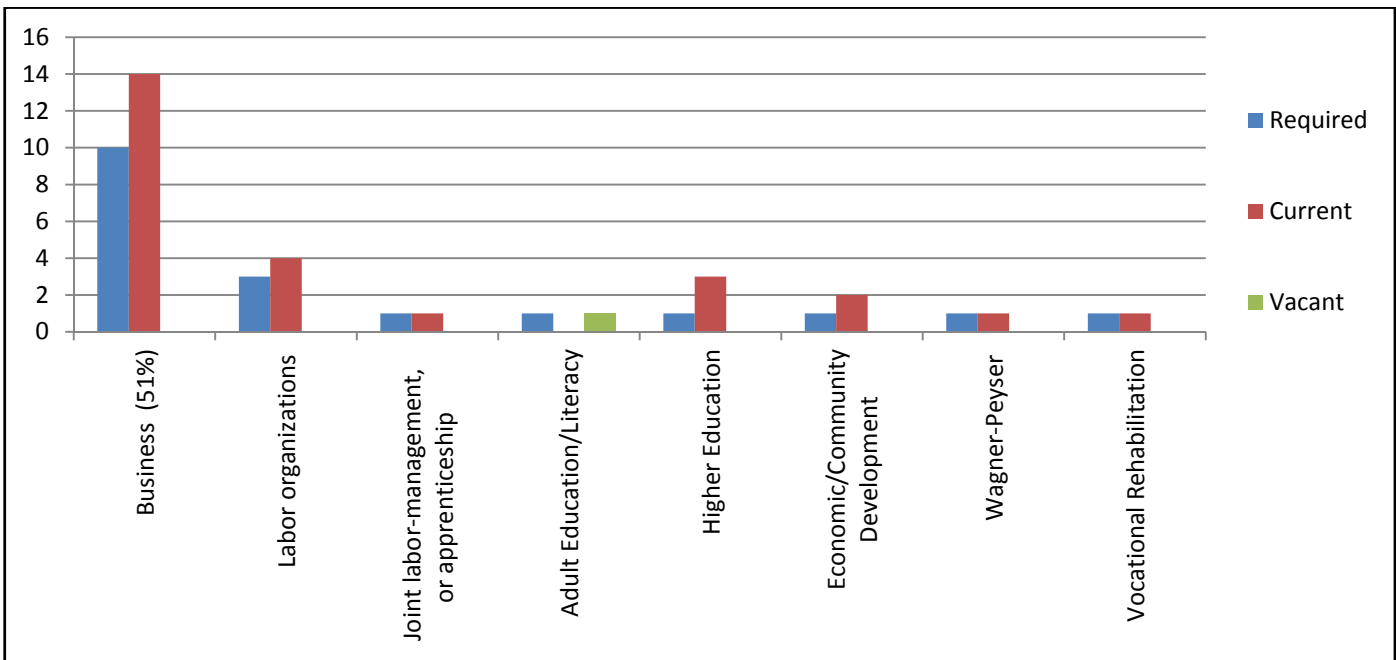
Golden Sierra Job Training Agency WIB Directives

Policy #	Description
WIBD07-01	One-Stop Career Center Common Intake Policy
WIBD07-02	ETPL Policy
WIBD08-01	Eliminates the low income priority
WIBD08-02	Established \$8,000 training cap
WIBD08-03	Revised eligibility requirements and forms for Adult/DW
WIBD08-04	Established policies for supportive services
WIBD09-01	WEX/OJT non-displacement policy
WIBD10-01	IR Training Guidelines
WIBD10-02	CASAS
WIBD10-03	LLSIL
WIBD10-04	Authority to distribute mandated policies/procedures
WIBD10-05	Budget approval process
WIBD10-06	Contract Performance Policy
WIBD11-01	LLSIL
WIBD11-02	ETPL Inaccuracies
WIBD12-01	LTPL Policy
WIBD12-02	Youth literacy
WIBD12-03	Confidential informaton
WIBD13-01	RFQ recommendatons
WIBD13-02	Re-Enrollment policy
WIBD13-03	GAIN Policy

GOLDEN SIERRA WDB (WIOA REQUIRED MEMBERSHIP)

Based on current membership as of 5/7/15

Category	Required	Current	Vacant
Business Representatives (51%)	10	14	0
Representatives of the workforce (20%)			
• labor organizations	3	4	0
• Joint labor-management apprenticeship program or apprenticeship program	1	1	0
Representatives of education & training activities (2)			
• Adult Education/Literacy Representative	1	0	1
• Higher Education Representative	1	3	0
Representatives of governmental and economic and community development entities (3)			
• economic and community development	1	2	0
• Wagner-Peyser Representative	1	1	0
• Vocational Rehabilitation Representative	1	1	0



Capital Region SlingShot Plan

The Strategy: Strengthening the Capital Region's Innovation Ecosystem to Spur Economic Growth and Job Creation

The Capital Region SlingShot initiative aims to strengthen regional economic prosperity and improve income mobility by creating a stronger regional innovation ecosystem. The Capital Region's innovation economy is the major driver of regional economic prosperity. Innovative businesses—both start-ups and more established firms—increase economic productivity, making rising wages and income mobility possible. But the region's innovative economy alone will not necessarily create widely shared prosperity. Through SlingShot, the Capital Region seeks to develop and implement a strategy for increasing the region's capacity to innovate, while ensuring that all of the region's residents are prepared to access opportunity in the innovation economy.

Strengthening the region's innovation ecosystem will require a broad-based, collaborative approach that mobilizes the region's innovation assets. The SlingShot initiative will center on:

- A set of shared outcomes among business and public partners that includes both process and long-term impact measures to ground the SlingShot strategy;
- Strong industry engagement from both established businesses as well as start-ups in defining and championing priorities for action to strengthen the region's innovation ecosystem;
- An integrated approach among partners in workforce development, education, economic development, and others to play complementary roles in promoting and accelerating innovation and addressing priority opportunities and system gaps.

In 2011-12 the Capital region initiated a business-led process to conduct research and broad community engagement to build *The Next Economy: The Capital Region's Plan for Prosperity*. Thousands of stakeholders representing hundreds of businesses, organizations and institutions from across the six-county Capital Region were then invited to respond to this research and help identify ways to solve the Region's economic growth challenge. Quantitative data, public feedback forums, feedback from nearly 100 of the region's C-level executives (CEOs, COOs, CFOs) and dozens of work sessions with topic experts and business leaders among cluster groups were convened.

In 2013, Next Economy laid out an implementation plan for the six-County region's economic health and growth that was backed by employers, the public, and economic experts. Next Economy focused on six key business clusters that demonstrated growth potential:

- Advanced Manufacturing
- Agricultural and Food Production
- Clean Energy Technology
- Education and Knowledge Creation

- Information and Communication Technology
- Life Sciences and Health Services

The implementation plan also included several core goals underpinning all the clusters. Among them were to develop a talent pipeline, to ensure that workers have the necessary skills to obtain available jobs and help businesses grow, and to foster an innovation ecosystem that accelerates business and job growth for start-up and existing businesses. The SlingShot project builds on the work of Next Economy, and further develops implementation strategies created through Next Economy and applied to the six key business clusters that demonstrated growth potential. SlingShot will also include a focus on business services and other sectors that are emerging across the region in addition to the six clusters.

The three main strategies that Next Economy outlined for fostering a strong innovation environment include:

- Bolstering university technology transfer and commercialization;
- Expanding access to capital for high-growth companies and small and medium enterprises; and
- Building a robust network of business incubator and accelerator services.

The Capital region will build upon these strategies during the Compact Development/Implementation Plan phase of the SlingShot project (Phase Two).

The SlingShot project is a collaboration among four Workforce Boards (WBs), including Golden Sierra, North Central Counties Consortium, Sacramento Employment & Training Agency, and Yolo. Together, the regions of each WB make up the Capital region, including Alpine, Colusa, El Dorado, Glenn, Placer, Sacramento, Sutter, Yolo, and Yuba counties. The Capital region has diverse workforce needs, ranging from rural to metropolitan economies. This diversity will require a flexible approach with engagement from employers and support services across the entire region. North Central Counties Consortium developed complimentary business clusters, including renewable energy, health services and food and agricultural production. These clusters will be used to structure engagement within the sub-region.

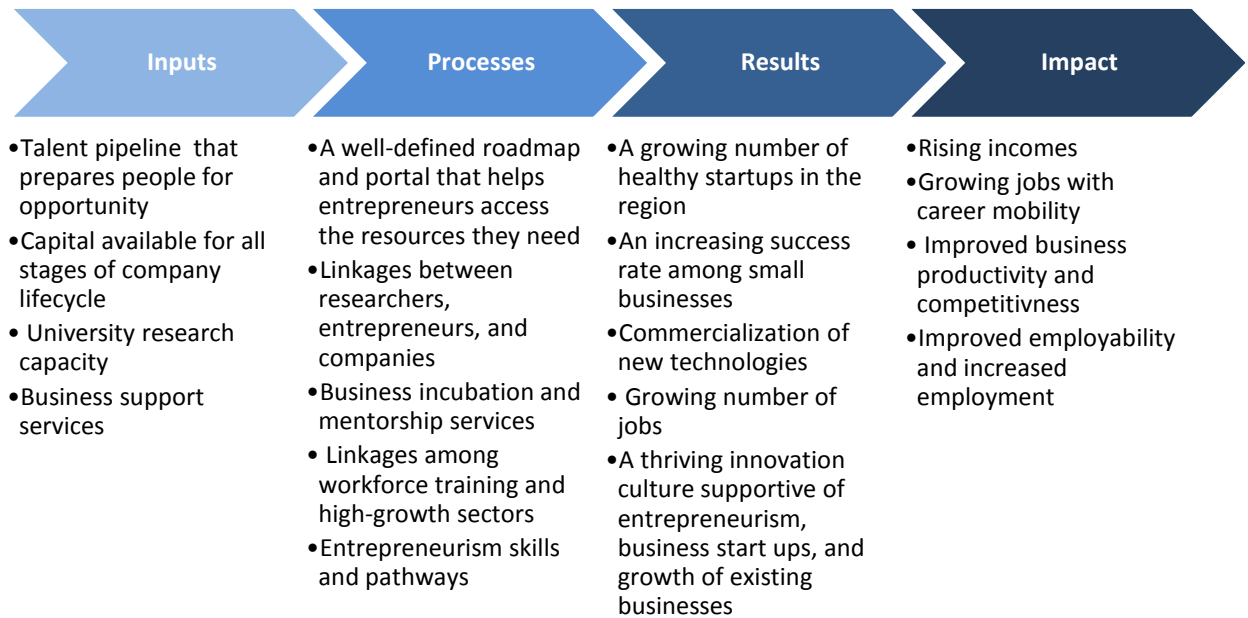
Phase Two: Developing a Regional Compact

During the design phase (Phase One), the Capital Region SlingShot Advisory Committee (the Committee) has engaged a broad group of stakeholders who are committed to working together to strengthen the region's innovation ecosystem. (See Appendix A for list of Advisory Committee members.) This team defined an initial set of goals, strategies, and metrics to guide the collaboration. The next "Compact Development" phase (Phase Two - March-June) will build on this work and include three elements: 1) developing shared outcomes that define success; 2) engaging businesses and entrepreneurs as partners and champions; and 3) building an integrated approach among public partners for strategy implementation.

1) Shared outcomes

The Committee identified an initial set of outcome measures that define success in strengthening the region's innovation ecosystem. These measures include long-term impact metrics at the intersection of regional economic prosperity and income mobility, for example: rising incomes, growth in jobs with career mobility, and improved business productivity and competitiveness. The Committee also identified a series of process indicators that measure progress in identifying the components of and developing a robust innovation ecosystem (see Figure 1). These indicators will help to anchor the SlingShot strategy in a shared definition of success.

Figure 1: Measuring the Innovation Ecosystem



Next Steps

Beginning in April, the Committee will convene a metrics working group to further refine and develop these metrics, with the goal of developing a final set of outcomes measures to be included in the SlingShot compact. These will include both impact metrics (e.g. income mobility and regional prosperity) as well as process measures (e.g., connections among researchers, entrepreneurs, and companies).

Industry Engagement

In the Compact Development Phase, the Committee will engage a group of innovative business leaders to identify specific areas of opportunity to strengthen the region's innovation ecosystem.

- **Recruiting Innovative Business Leaders**

An innovation ecosystem will require aligned actions of the business community and business supporters. As such, it is critical for the Capital region to cast a wide net of engagement and outreach, drawing upon the deep relationships and networks of the Committee. Outreach and employer engagement will target business leaders and entrepreneurs from across the region's clusters. Committee members have rich connections and relationships with entrepreneurs, small business innovators and larger business leaders, some engaging hundreds of entrepreneurs and small business owners yearly. The Committee will draw on these relationships to engage deeper with a selected set of these individuals to better understand the existing assets and conditions that foster innovation, what helped them succeed, what were barriers to success, and what is still needed to build a strong ecosystem.

The Committee will focus on identifying business leaders who:

1. Lead innovative businesses (either established businesses or startups) in sectors that drive the region's economy
2. Are committed to the long-term prosperity of the region
3. Represent Capital region diverse sub-regions

From March through June 2015, the Committee will conduct employer and entrepreneur engagement meetings to understand how to accelerate innovation and what gaps exist and solicit commitments, participation and continued engagement from these entrepreneurs as well as leaders from fast-growing, innovative companies and larger employers fostering an innovative culture and mentoring business peers. Meeting in small groups or individually for the initial meetings will facilitate honest perspectives, and allow employers and entrepreneurs to identify how they would like to be engaged in fostering the innovation ecosystem. A main objective of these meetings will be to gain commitments and identify champions for ongoing engagement. Engagement with industry leaders will fall under two categories: engaging with regional entrepreneurs (at a variety of stages, ranging from early stage to established CEOs), and cluster working groups, or meetings that will fall into Next Economy clusters.

Regional Entrepreneurs

A working group of regional entrepreneurs will convene to identify and champion strategies to accelerate innovation in the region. Tom Kandris, CEO of PackageOne, has volunteered to help convene this group and recruit additional entrepreneurs and business leaders. Additional leaders to be recruited from:

- Sacramento Metropolitan Chamber, particularly Small Business Development Centers
- SARTA's AgStart, MedStart and CleanStart accelerator programs
- AgTech Innovation Fund
- Co-working and incubators around the region including Hacker Lab, Urban Hive, UCD Sustainable Ag Tech Innovation Center, Velocity Venture Capital, UC Venture Capitalist

Objectives:

- Understand what services/assets are currently being accessed and learn more about what is missing
- Identify new resources required
- Identify champions and solicit commitments around time, investment and employment

Cluster Work Groups

Work groups will engage established business leaders from Next Economy priority clusters:

- Agricultural and Food Production
- Life Sciences and Health Services (initial leader: Anette Smith-Dohring, Sutter Health)
- Advanced Manufacturing
- Clean Energy Technology (initial leaders: Michele Wong, CEO CleanWorld, Dave Sikitch, President, Atlas Disposal)

Participants for each of these work groups will be recruited from:

- Metro Chamber Economic Development Committee
- Regional WB Directors and business leaders in geographic sub-regions (see Appendix B for WB Business Representatives)

Objectives:

- Understand what services/assets are currently being accessed and learn more about what is missing.
- Identify new resources
- Understand positionality within each ecosystem and what they can contribute to that ecosystem in the future
- Identify champions and solicit commitments around time, investment and employment
See Appendix C for draft agenda

The engagement with industry leaders will inform the development of the SlingShot Compact. Further, this engagement will inform how champions will participate in the SlingShot design formation and/or Committee. Industry leader engagement meetings will be designed to gain commitments and investments for how industry leaders will continue to participate in the implementation of Project SlingShot and development of the Innovation Ecosystem.

Industry engagement is essential to the development of the SlingShot Compact and Implementation Plan:

- **Identifying what is most important to innovation.** Building on an initial inventory that the Committee has compiled of networks and services available to Capital Region entrepreneurs and small businesses, entrepreneurs and employers will be asked to identify what has helped them innovate most and what is needed to accelerate their growth. The discussion will include:
 - **Assets** such as R&D, technology, talent, financial capital, or physical infrastructure including incubators, co-working spaces and accelerators which help nurture and grow businesses.
 - **Networks** that help to translate ideas into new products, services, policies, or initiatives.
 - **Culture** that supports innovation, including attitudes, beliefs and mindsets that encourage creativity and risk taking.
 - **Community** and quality of life that help to recruit and retain talented people and investors.
 - **Resources** that will support the organization of the ecosystem, accessibility to and delivery of services.
- **Championing specific priorities to strengthen the region's innovation ecosystem.** The Industry leaders will identify a set of priority opportunities and requirements that they are willing to personally champion to strengthen the region's innovation capacity and increase economic prosperity and income mobility. Industry champions will commit to work in partnership with workforce, education, economic development and other stakeholders to implement the recommended strategies.

Next Steps

In March, the SlingShot team will identify and engage business leaders and entrepreneurs. Engagement will focus on small businesses and start-ups as well as larger innovative companies that play important roles in the region's innovation ecosystem. Engagement will also include businesses from each of the region's targeted sectors and will represent all sub-regions.

2) An integrated approach

An innovation ecosystem will require aligned actions of the business community and those who support businesses and economic development. For the integrated approach, The Committee will create a strong innovation ecosystem with a broad base of support from a range of public partners who share common goals and play complementary roles to address priority opportunities and system gaps. Creating an integrated approach will require identifying specific ways for education, workforce development, economic development, and other stakeholders to work together to promote innovation and catalyze synergies.

The Committee identified a set of initial commitments that will leverage the range of organizational assets in the region to support innovation and advance regional prosperity and income mobility. These included:

- Support in the next phase of the SlingShot process
 - Identification of companies and business leaders that can address the innovation ecosystem
 - Facilitation and engagement of business and public partners
- Support in implementing the SlingShot Strategy
 - Small business development resources
 - Entrepreneurship training and access to capital
 - Workforce training and professional development

By engaging with entrepreneurs, business leaders, and business supporters, the Committee will develop a set of priority opportunities and requirements for strengthening the innovation ecosystem; these commitments will be refined and further developed.

In addition, the Committee will continue to develop an initial inventory of innovation-related assets and services in the region to serve as a starting place for a coordinated regional strategy. The Committee will also conduct further research on the inventory of ecosystem assets and resources, and best practices and models that can inform the design and development of implementation strategies, including a “platform” for aligning and improving the accessibility of resources for start-ups and existing businesses.

Phase Three: Implementation

By July 2015, the Committee will have developed and finalized a regional compact—an articulation of how the regional coalition will work together to strengthen the region’s innovation ecosystem, increase income mobility and promote regional economic prosperity. The Compact will include:

- A shared strategy for strengthening the region’s innovation ecosystem as a means of spurring job growth and improving income mobility, including specific implementation actions, resource allocation across actions, and commitments from all partners involved to champion specific initiatives;
- Specific articulation of how all partners involved will play complementary roles in implementing the Compact, including roles for business leaders, economic development, education, workforce development, and others;
- A set of outcome measures that ground implementation in a shared understanding of how SlingShot will advance both regional economic prosperity and improve income mobility;
- A strategy for leveraging resources and sustaining the impact of SlingShot beyond the grant term.

The Compact will serve as a roadmap to guide implementation, measure progress, and bring new partners into the coalition.

Summary: Timeline and Action Plan for Phases Two and Three

	March	April	May	June	June 30	July On
	Phase Two: Compact Development					Phase 3: Implementation →
Shared Outcomes		Convene metrics working group to refine a set of key outcome measures (both impact and process).	Metrics working group finalizes outcomes measures.		SlingShot Compact finalized, including shared outcomes, strategies, and implementation commitments from industry leaders and community partners.	SlingShot team moves into implementation based on SlingShot Compact.
Industry Engagement	Engage entrepreneurs, small business, employers, geographic subregions and thought leaders in interviews, meetings and surveys	Engagement will : 1) Identify most important drivers of the region's innovation ecosystem 2) Identify initial opportunities, requirements and champions to strengthen and accelerate regional innovation capacity	Email updates to disseminate results of engagement to SlingShot Advisory Committee Conference calls to further refine priorities and develop the Compact. Cluster team meetings, if needed.	SlingShot Advisory Committee meeting to review and finalize the Compact and discuss implementation commitments	Preparation of Implementation strategies.	

	March	April	May	June	June 30	July On
Integrated Approach	Further develop initial gap analysis/asset mapping of innovation-related assets and services,	Review initial results of entrepreneur, small and larger business leaders engagement meetings to identify areas where partners can support implementation.	Teams of community partners organize around industry-determined priorities and strategies. Conduct research on best practices and models, investigate what resources are needed for data or resource publishing tools	<div> <div></div> <div></div> </div> Finalize initial inventory of innovation-related assets and services. Identify promising model components.		

Appendix A

Current SlingShot Advisory Committee

Sacramento:

Monique Brown, Velocity Venture Capital
Dave Butler, NextEd
Terri Carpenter, SETA
Amber Harris, SARTA
Christine Irion, Sacramento State, List area
Tom Kandris, PackageOne
Trish Kelly, Valley Vision
Roy Kim, SETA
Brian King, Los Rios Community College District
Kathy Kossick, SETA
Pat Fong Kushida, Asian Chamber of Commerce
Jason Law, Velocity Venture Capital
Scott Leslie, Sacramento Metro Chamber of Commerce
Frank Louie, Xerox
Gina Lujan, Hacker Lab
Joe McClure, SBA Regional Director
Deborah Muramoto, California Capital WBC
Jamey Nye, Los Rios Community College
Brooks Ohlson, Los Rios Community College
Dean Peckam, City of Sacramento E.D.
Dr. Matt Perry, CRANE
Stella Premo, NextEd
Evan Schmidt, Valley Vision
John Selep, AgTech Innovation Fund
Anette Smith-Dohring, Sutter Health
Kirk Uhler, SARTA
William Walker, SETA
Clarence Williams, California Capital
Greg Williams Sr., SETA
Rick Wylie, Beutler Corp.

Golden Sierra:

Virginia Boyar, Lake Tahoe Community College
Jason Buckingham, Golden Sierra WIB

Jim Claybaugh, El Dorado County EDC
Darlene Galipo, Golden Sierra WIB
Karen Garner, City of Rocklin
Michael Indiveri, Golden Sierra WIB
Laura Matteoli, City of Roseville
Carol Pepper-Kittredge, Sierra College
Dave Snyder, Placer County
Shawn Tillman, City of Lincoln
Dale Van Dam, Folsom Lake Community College
Michael Ward, HighBar Global Consulting
Kristin York, Sierra Business Council
Randy Wagner, SEDCorp

North Central Counties Consortium

Nancy Crooks, North Central Counties Consortium
Ed Davis, Yuba Community College
Ben Felt, Colusa County Economic Development
John Fleming, Yuba County Economic Development
Ken Freeman, Yuba College
Darin Gale, Yuba City Economic Development
Doug Gibbs, Product Builders / Gibbs Group LLC
Jeff Lucas, Community Development Services
Rickki Shaffer, Yuba - Sutter Chamber of Commerce
Lettie Seaver, North Central Counties Consortium
Brynda Stranix, Yuba-Sutter EDC

Yolo County

Josette Lewis, UC Davis World Food Center
Elaine Lytle, Yolo County WIB
Edward Silva, UC Davis,, Sustainable Ag Tech Innovation Center

Appendix B

WIB Business Representatives

North Central Counties Consortium (NCCC) WIB Business Representatives

NAME	EMAIL & PHONE
Don Schrader, WIB Chair Schrader Manufacturing	schraderdon@att.net (530) 682-0674
Sarbdeep Atwal Farmer/Attorney at Law	sarbdeep@gmail.com (530) 235-5408
Andre Carrao Orland Bowl	orland_bowl@sbcglobal.net (530) 865-4313
Thaddeus Eubanks, WIB Vice-Chair Edward Jones	thaddeus.eubanks@edwardjones.com (530) 743-2642
Ben Felt Community Services Development	benfelt@mediacombb.net (530) 632-4725
Margaret Fernandez The Plus Group, Inc.	mfernandez@theplusgroup.com (530) 671-1111
John Minniear John Minniear General Contractor	jdminniear@gmail.com (530) 934-5729
Selenia Moseley Focus Management Financial Credit Services	seleniamoseley@att.net (530) 674-2944
Angel Reynoso Angel Reynoso State Farm Insurance	angel.reynoso.my2h@statefarm.com (530) 671-8400

Greg Stone Peach Tree Healthcare	gstone@pickpeach.org (530) 741-6245
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Golden Sierra Business Representatives

Kathleen Burris, Workforce Initiatives Manager CVS Caremark	4785 Granite Drive Rocklin, CA 95825
Kimberly Pellow, Campus Director Brandman University	3001 Lava Ridge Court, Suite 250 Roseville, CA 95661
Laurel Brent-Bumb, Owner Bumb Construction	542 Main St. Placerville, CA 95667
Michael Zimmerman, Director of Operations MTI College	5221 Madison Avenue Sacramento, CA 95841
Rick Larkey, Director (Vice Chair) North State Building Industry Foundation	1536 Eureka Road Roseville, CA 95661
Sherri Springer, CEO Happy Kids Preschool & Childcare	2635 Cambridge Road Cameron Park, CA 95682
Stewart Schurr, Owner Doctor PC	1075 Grass Valley Hwy Auburn, CA 95603
Tink Miller, Executive Director (CHAIR) Placer Independent Resource Services, Inc. (PIRS)	11768 Atwood Road, Suite 29 Auburn, CA 95603
Vic Wursten, Vice President PRIDE Industries	10030 Foothills Blvd. Roseville, CA 95747

Sacramento Employment and Training Agency Business Representatives

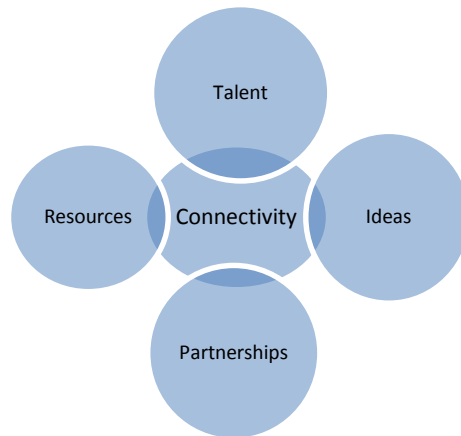
Larry Booth President, Frank M. Booth Inc.	4220 Douglas Blvd. Granite Bay, CA 95746
Lisa Clawson Vice President, Human Resources & Learning, Blood Source, Inc.	10536 Peter A. McCuen Blvd. Mather, CA 95655
Lynn R. Conner President, Parasec	2804 Gateway Oaks Dr., #200 Sacramento, CA 95833-3509
Michael Dourgarian Workforce Consultant, MDDV, Inc.	1581 University Avenue Sacramento 95825
Jason Hanson President/CEO, Sierra Pacific Home & Comfort, Inc.	2550 Mercantile Drive, Ste. D Rancho Cordova, CA 95670
Lisa Harr Staffing Supervisor, VSP	3333 Quality Drive Rancho Cordova, CA 95670
Thomas P. Kandris CEO/Managing Director, PackageOne	4225 Pell Drive Sacramento, CA 95838
Gary R. King Chief Workforce & Technology Officer, Sacramento Municipal Utility District	6201 "S" Street Sacramento, CA 95817
Frank A. Louie, Director Strategic Business Unit, Xerox Corporation	2485 Natomas Park Dr., Ste. 250 Sacramento, CA 95833
Elizabeth McClatchy President & CEO, Safety Center Inc.	3909 Bradshaw Rd. Sacramento, CA 95827
Kim Parker President/CEO, California Employers Association	1451 River Park Dr., Suite 121 Sacramento, CA 95815
Deborah Portela Administrator, Casa Coloma Health Care Center	10410 Coloma Road Rancho Cordova, CA 95670

Anette Smith-Dohring Workforce Development Manager, Sutter Health Sacramento	2700 Gateway Oaks Dr., Ste 1100 Sacramento, CA 95833
Michael R. Testa Vice President of Communications & Public Affairs, Sacramento Convention & Visitors Bureau	1608 "I" Street Sacramento, CA 95816
Dale Waldschmitt Vice President of Operations, Pacific Coast Companies, Inc.	10600 White Rock Rd., Ste. 100 Rancho Cordova, CA 95670
Terry A. Wills, Esq. Partner, Cook Brown LLP	555 Capitol Mall, Suite 425 Sacramento, CA 95814
Rick Wylie President, Beutler Corporation	4700 Lang Ave. McClellan, CA 95652
David P. Younger Principal/Vice President, Lionakis Design Group	1919 – 19th Street Sacramento, CA 95814

Appendix C

Industry Leader Engagement Meeting Agenda (DRAFT)

1. Welcome & Introductions
2. Orientation: Objectives of Project SlingShot
3. Discussion of Innovation Ecosystem (use illustration below)



4. Discussion:
 - a. What has helped you innovate and/or accelerated your progress?
 - i. What are the opportunities to accelerate progress?
 - b. What has hindered you?
 - i. What gaps do you see in our ecosystem?
 - c. Where do you fit into this framework? What do you bring to the ecosystem?
 - d. What can you commit to?
 - i. What does this commitment look like in the next 6 months? 1-2 years?
5-10 years?
5. Thank you and Next Steps

**GOLDEN SIERRA
WORKFORCE BOARD**

MEMORANDUM

DATE: May 20, 2015
TO: Workforce Board (WDB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: Direct Training Spending Update

☐ Resolution ☐ Action Item ☒ Information

For your review please find attached the level of spending and allowable leverage for participant direct training within the Adult and Dislocated Worker funding streams for Subgrant award No. K491016 and Subgrant No. K594759

Both the graphed and numeric presentations provide information for the consortium as a whole and each member county's level of expenditures as of April 30, 2015.

Golden Sierra Job Training Agency
WIA Allocation Award K491016
Award Period - July 1,2013 - June 30,2015

Adult and Dislocated Worker Formula Fund Allocations	\$ 2,790,295
Training Requirement = 25% of Allocation with an Allowable 10% for Leverage	\$ 697,573

Budgeted - Expenditure/Leverage Performance Plan

	<u>Percent</u> <u>Share of</u> <u>Target</u>	<u>20% Budget</u>	<u>Percent</u> <u>Share of</u> <u>Target</u>	<u>5% Leverage</u>	<u>25% Total</u>
Placer County	63%	\$ 351,577	63%	\$ 87,895	\$ 439,473
El Dorado County	36%	\$ 200,901	36%	\$ 50,226	\$ 251,127
Alpine County	1%	\$ 5,581	1%	\$ 1,393	\$ 6,973
		<u>\$ 558,059</u>		<u>\$ 139,514</u>	<u>\$ 697,573</u>

Completed Transactions - April 30, 2015 (Cash/Accrued Transactions)

	<u>Target</u> <u>Obtained</u>	<u>Actual</u> <u>Expenditures</u>	<u>Target</u> <u>Obtained</u>	<u>Supported</u> <u>Leverage</u>	<u>Actual</u> <u>Expenditures</u> <u>& Leverage</u> <u>Total</u>
Placer County	102%	\$ 357,926	287%	\$ 252,090 *	\$ 610,016
El Dorado County	76%	\$ 152,433	61%	\$ 30,456	\$ 182,889
Alpine County	6%	\$ 344	0%	\$ -	\$ 344
		<u>\$ 510,703</u>		<u>\$ 282,546</u>	<u>\$ 793,249</u>

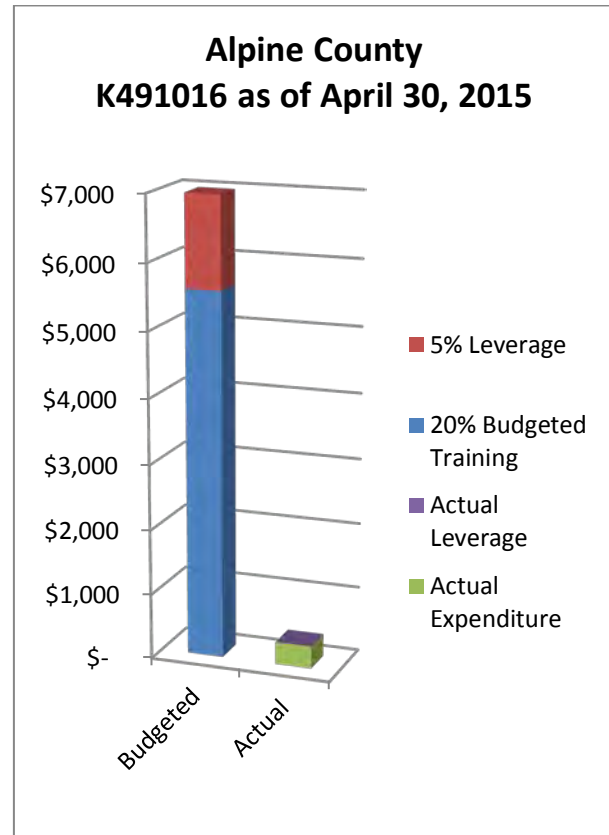
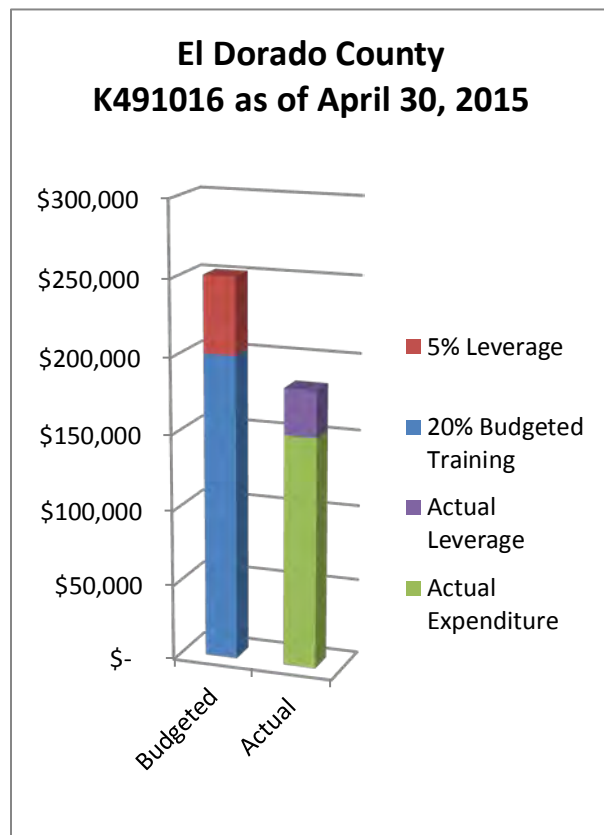
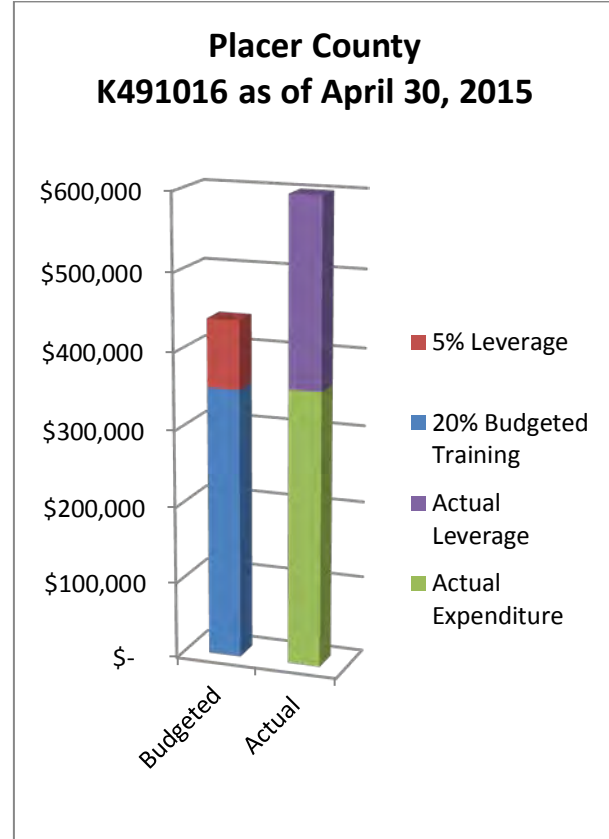
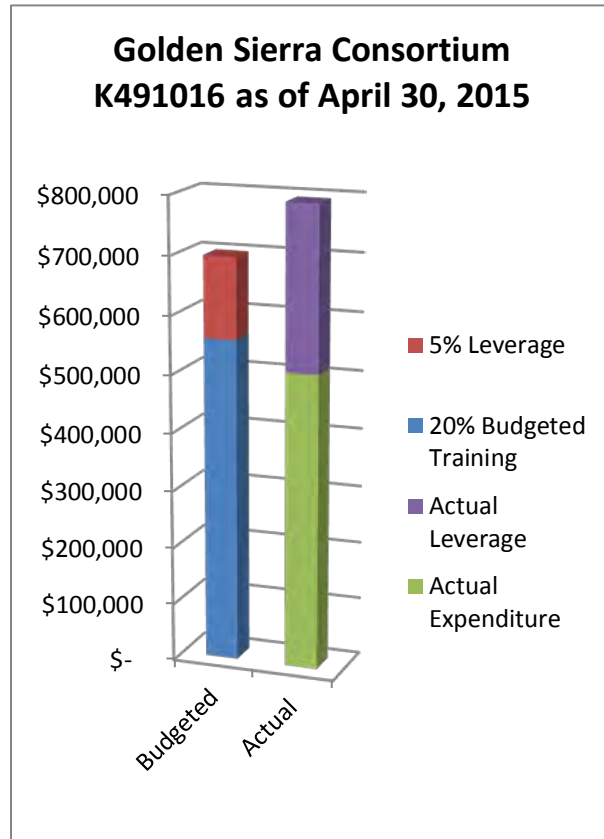
Expenditure/Leverage Performance Based on Budgeted Plan as of April 30, 2015

	<u>Actual</u> <u>Expenditures</u> <u>Over/(Under)</u>	<u>Contract</u> <u>Supported</u> <u>Leverage</u> <u>Over/(Under)</u>
Placer County	\$ 6,349	\$ 164,195
El Dorado County	\$ (48,468)	\$ (19,770)
Alpine County	\$ (5,237)	\$ (1,393)
	<u>\$ (47,356)</u>	<u>\$ 143,032</u>

* \$57,125 of Rapid Response used as Additional Assistance for Training.

Recap of Consortium Performance as of April 30, 2015

Formula Fund Training WIA Expenditures Target	\$ 558,059	100%
Training Expenditures Completed	\$ 510,703	91.5%
Remaining WIA Expenditures	<u>\$ 47,356</u>	<u>8.5%</u>



Golden Sierra Job Training Agency
WIA Allocation Award K594759
Award Period - July 1,2014 - June 30,2016

Adult and Dislocated Worker Formula Fund Allocations	\$ 2,491,934
Training Requirement = 25% of Allocation with an Allowable 10% for Leverage	\$ 622,983

Budgeted - Expenditure/Leverage Performance Plan

	<u>Percent</u> <u>Share of</u> <u>Target</u>	<u>15% Budget</u>	<u>Percent</u> <u>Share of</u> <u>Target</u>	<u>10% Leverage</u>	<u>25% Total</u>
Placer County	62%	\$ 231,750	62%	\$ 154,499	\$ 386,250
El Dorado County	37%	\$ 138,303	37%	\$ 92,202	\$ 230,505
Alpine County	1%	\$ 3,737	1%	\$ 2,492	\$ 6,228
		<u>\$ 373,790</u>		<u>\$ 249,193</u>	<u>\$ 622,983</u>

Completed Transactions - April 30, 2015 (Cash/Accrued Transactions)

	<u>Target</u> <u>Obtained</u>	<u>Actual</u> <u>Expenditures</u>	<u>Target</u> <u>Obtained</u>	<u>Supported</u> <u>Leverage</u>	<u>Actual</u> <u>Expenditures</u> <u>& Leverage</u> <u>Total</u>
Placer County	49%	\$ 113,525	60%	\$ 92,817 *	\$ 206,342
El Dorado County	0%	\$ -	0%	\$ -	\$ -
Alpine County	0%	\$ -	0%	\$ -	\$ -
		<u>\$ 113,525</u>		<u>\$ 92,817</u>	<u>\$ 206,342</u>

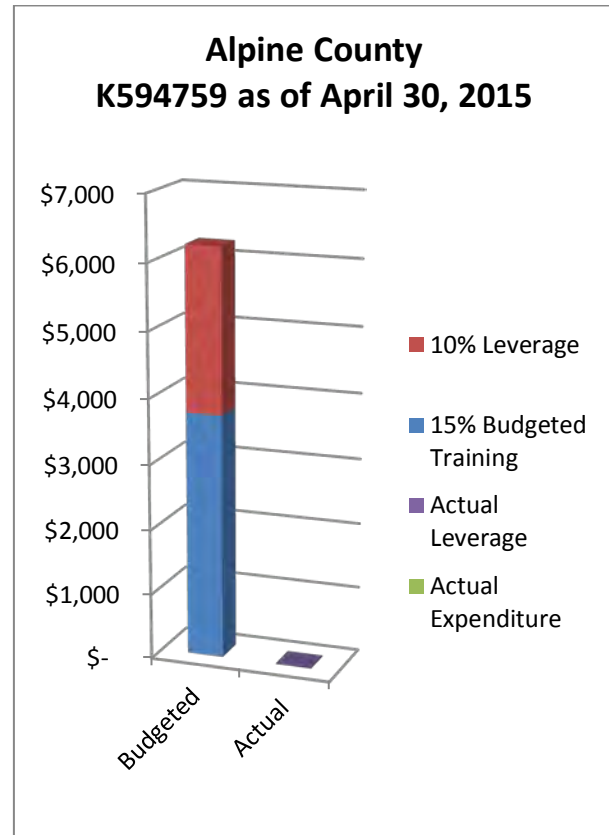
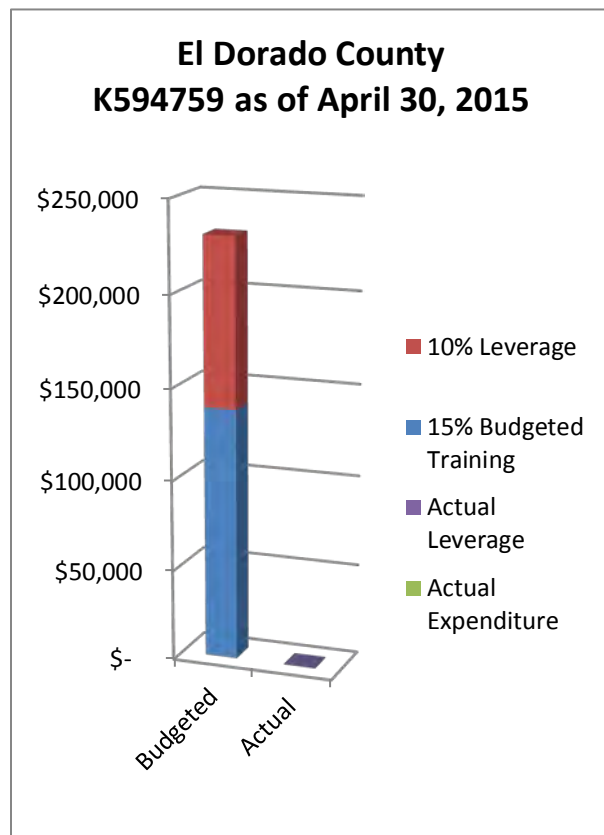
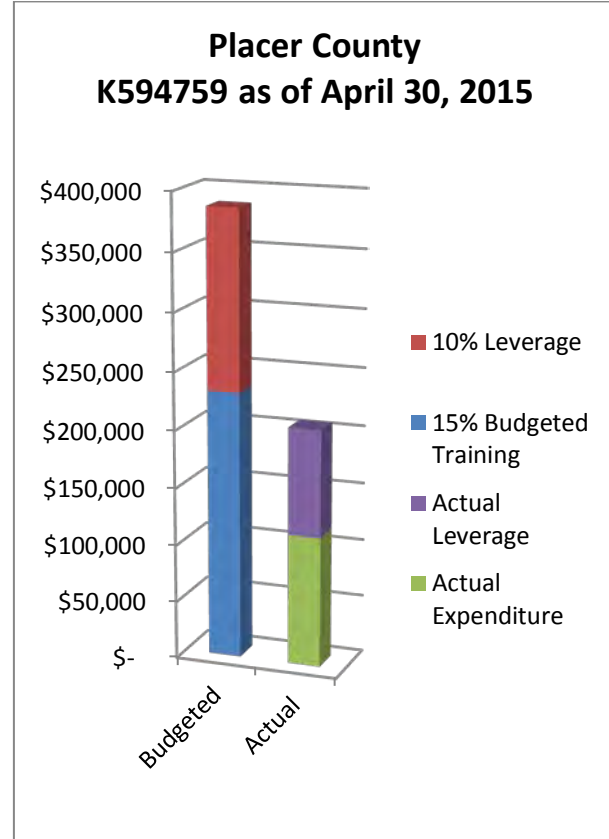
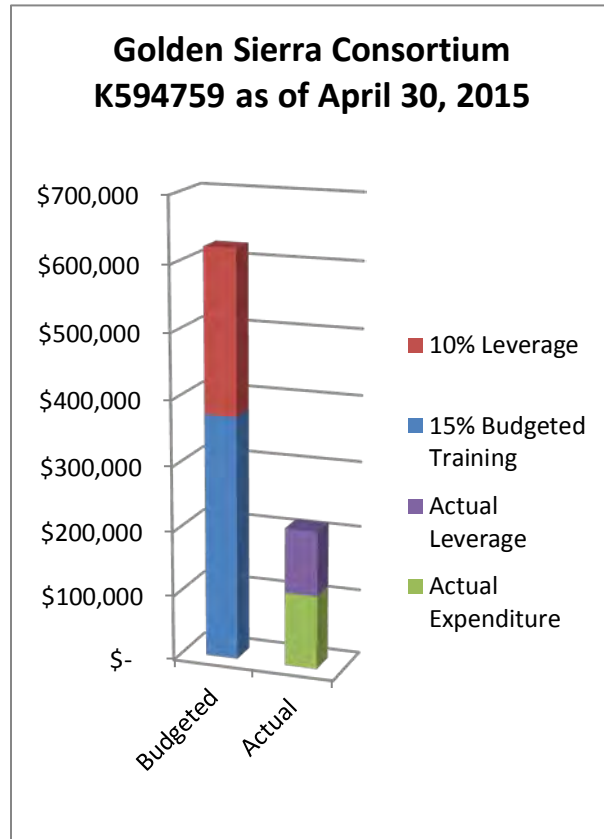
Expenditure/Leverage Performance Based on Budgeted Plan as of April 30, 2015

	<u>Actual</u> <u>Expenditures</u> <u>Over/(Under)</u>	<u>Contract</u> <u>Supported</u> <u>Leverage</u> <u>Over/(Under)</u>
Placer County	\$ (118,225)	\$ (61,682)
El Dorado County	\$ (138,303)	\$ (92,202)
Alpine County	\$ (3,737)	\$ (2,492)
	<u>\$ (260,265)</u>	<u>\$ (156,376)</u>

* \$22,914 of Rapid Response used as Additional Assistance for Training.

Recap of Consortium Performance as of April 30, 2015

Formula Fund Training WIA Expenditures Target	\$ 373,790	100%
Training Expenditures Completed	\$ 113,525	30.3%
Remaining WIA Expenditures	<u>\$ 260,265</u>	<u>69.7%</u>



GOLDEN SIERRA WORKFORCE BOARD

MEMORANDUM

DATE: May 21, 2015
TO: Workforce Board (WDB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: WIA Service Provider Performance

☐ Resolution ☐ Action Item ☒ Information

The attached quarterly information on service provider performance is supplied as requested to assist the board in compliance with WIA 117(d)(2) and WIB Bylaws 2.20(d).

Workforce Investment Act – final law

Section 117: Local Workforce Boards

- (2) Selection of operators and providers.--
 - (A) Selection of one-stop operators.--Consistent with section 121(d), the local board, with the agreement of the chief elected official--
 - (i) shall designate or certify one-stop operators as described in section 121(d)(2)(A); and
 - (ii) may terminate for cause the eligibility of such operators.

WIB Bylaws 2.20(d):

2.20 It shall be the duty of the WIB to do all of the following:

- (d) Select one-stop operators, with the agreement of the local chief elected official, annually review their operations, and terminate for cause the eligibility of such operators.

	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	86.4%	93.9%	\$16,753
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	78.6%	100%	\$19,605
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	66.7%	71.4%	90.9%

Outcome achieved color coding is standard:

<80%		Fail
80-100%		Meet
>100%		Exceed

Roseville			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	92.8%	95%	\$19,437
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	76.9%	100%	\$19,605
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	100%	100%	na

Auburn			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	na	83.3%	\$14,238
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	na	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	100%	100%	na

Pride			
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	33.3%	100%	90%

Outcome achieved color coding is standard:

<80%		Fail
80-100%		Meet
>100%		Exceed

Placerville			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	85.7%	100.0%	\$11,484
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	100%	na	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	100%	0%	100%

South Lake Tahoe			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	0%	100%	na
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	na	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	0%	100%	na

Outcome achieved color coding is standard:

<80%		Fail
80-100%		Meet
>100%		Exceed

Alpine			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	na	100%	\$10,200
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	na	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	na	na	na

Outcome achieved color coding is standard:

<80%		Fail
80-100%		Meet
>100%		Exceed