

MEMBERS

ANETTE SMITH-DOHRING
Sutter Health Sacramento Sierra Region

CAROL PEPPER-KITTREDGE
Sierra College

CHRISTINA NICHOLSON
Whole Person Learning

DANIELA DEVITT
California Employers Association

DAVID DeLEONARDIS
Crossroads Diversified Services

DAVID FRAZIER
Winding Winds Consulting

ERIC COOPER
California Indian Manpower Consortium

JASON BUCKINGHAM
Golden Sierra Job Training Agency

JOHN TWEEDT
District Council 16

KATHLEEN BURRIS
CVS Caremark

KEVIN FERREIRA
Sacramento – Sierra's Building and
Construction Trades Council

KIMBERLY PELLOW
Brandman University

LAUREL BRENT-BUMB
Bumb Construction

MARCY SCHMIDT
Placer Co. Business Advantage Network

MARGARITA VALENZUELA
Unite Here Local 49 Gaming

MARK FRAYSER
Department of Rehabilitation

MARTHA ESCOBEDO
Employment Development Department

MICHAEL ZIMMERMAN
MTI College

PAUL CASTRO
California Human Development

RANDY WAGNER
Sierra Economic Development
Corporation

RICK LARKEY, *Vice Chair*
North State Building Industry Foundation

ROBERT WARD
IBEW Local 340

SHERRI SPRINGER
Happy Kids Preschool & Childcare

STEWART SCHURR
Doctor PC

TIM COOK
Experience Works

TINK MILLER, *Chair*
Placer Independent Resource Services

VIC WURSTEN
PRIDE Industries

WILLIAM REED
United Domestic Workers

GOLDEN SIERRA WORKFORCE INVESTMENT BOARD REGULAR MEETING AGENDA

Thursday, January 15, 2015 - 1:00 pm

**Brandman University
400 Sunrise Avenue, Suite 200
Roseville, CA 95661**

*Mission: To be the premier provider of business and
job seeker services in the region we serve*

I. ROLL CALL AND INTRODUCTION OF GUESTS

II. APPROVAL OF AGENDA

1-2

III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be
routine in nature and will be approved by one blanket motion.

For Approval

A. Approval revised Minutes from November 20, 2014
WIB Meeting

3-10

Informational

B. Attendance Log

11

IV. PUBLIC COMMENT-FOR THOSE ITEMS NOT ON THE AGENDA

V. APPROVE WIA REVISED 14/15 BUDGET

12-23

VI. APPROVE PROP 39 REVISED BUDGET

24-26

VII. APPROVE DEI ROUND 2 14/15 BUDGET

27-29

VIII. PARTNER PRESENTATION

Vic Wursten; PRIDE Industries

IX. WIOA UPDATE

30-33

X.	<u>STAFF RECOMMENDATIONS FOR VENDOR LIST</u>	34-38
XI.	<u>SLINGSHOT UPDATE</u>	39-40
XII.	<u>WIA SERVICE PROVIDER PERFORMANCE</u>	
XIII.	<u>WIA SERVICE PROVIDER UPDATES</u>	
	<ul style="list-style-type: none">• Alpine County Consortium• El Dorado County Consortium• Golden Sierra Job Training Agency• PRIDE Industries	
XIV.	<u>COMMITTEE UPDATES</u>	
	<ul style="list-style-type: none">• Business Services Committee• Executive & Finance Committees• Youth Council	
XV.	<u>FUTURE AGENDA ITEMS/NEW BUSINESS</u>	
XVI.	<u>NEXT MEETING</u> – Thursday, March 19, 2015 TBD.	
XVII.	<u>ADJOURNMENT</u>	

**GOLDEN SIERRA WORKFORCE INVESTMENT BOARD
REGULAR MEETING
AGENDA**

Thursday, November 20, 2014, - 1:00 pm

**Woodcreek Golf Course
(Legends at Woodcreek)
5800 Woodcreek Oaks Blvd.
Roseville, CA 95747**

I. ROLL CALL AND INTRODUCTION OF GUESTS

Quorum was established and the meeting was called to order by Larkey, Vice Chair, at 1:12 pm

Resignation announced: Panda Morgan

Present: Rick Larkey, Bob Ward, Carol Pepper-Kittredge, Christina Nicholson, Daniela Devitt*, David Frazier, Jason Buckingham, John Tweedt, Kevin Ferreira, Laurel Brent-Bumb, Maggie Valenzuela, Marcy Schmidt, Mark Frayser, Martha Escobedo, Michael Zimmerman, Paul Castro, Rangy Wagner, Stewart Schurr, Tim Cook, Victor Wursten

Absent: Anette Smith-Dohring, David De Leonardis, Eric Cooper, Kathleen Burris, Kim Pellow, Sherri Springer, Tink Miller, William Reed

Guests: Lorna Magnussen, Traci Cummings, Lynda Webb, Darlene Galipo, Terrie Trombley, Michael Indiveri, Felicia Buasan, Eric Elberg, George Marley, Jay Onasch

** indicates arrival time*

II. APPROVAL OF AGENDA

Motion to approve agenda by Brent-Bumb, second by Valenzuela

Motion approved unanimously.

III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

For Approval

- A. Approval revised Minutes from July 17, 2014 WIB Meeting
- B. Approval of Minutes from September 18, 2014 WIB Meeting
- C. Approve Youth Council Applications

Andrea Figueroa – Youth Council
Representing Private Sector

Informational

- D. Review of Minutes from October 23, 2014 EC/FC Meeting
- E. Review of Minutes from November 13, 2014 EC Retreat
- F. Attendance Log

Motion to approve consent agenda items A-F by Tweedt, second by Escobedo

Motion approved unanimously.

IV. PUBLIC COMMENT-FOR THOSE ITEMS NOT ON THE AGENDA

None

V. APPROVE WIBD13-03 GAIN ASSESSMENT

Galipo referred to the background information provided on page 26 of the agenda packet relating to this policy. Galipo noted that while GAIN is more costly than CASAS, GAIN has a number of significant advantages over CASAS. A few of those advantages are a fewer number of tests administered to each participant. This saves time in scheduling and delivering of test, and scoring is less on GAIN as it is online; therefore, we will see fewer errors.

Frazier inquired about the pilot period. Galipo said that it was very well received, easier to administer and case managers are utilizing additional features of this tool.

Castro asked if this was online only. Galipo stated that this was both available in paper form and online; however, paper form does create additional time for staff in scoring and data entry. Castro asked what the ratio of paper to online was. Galipo said that she had not collected that information. Castro stated that if we were still utilizing a majority of paper form the cost savings wouldn't be present. Galipo stated that the cost savings would be seen in either paper or online version as there are less tests administered.

Nicholson inquired if the test was available in multiple languages. Galipo believes so; it also allows for other accommodations such as learning disabilities.

Frayser asked if the online testing was proctored. Galipo stated yes.

Motion to approve WIBD13-03 by Valenzuela, second by Frayser

Motion approved unanimously

VI. APPROVE TRANSFER OF FUNDS

Buckingham stated that this is a standard transfer that we request annually as allowable to transfer DW funds to Adult. This is done primarily for ease of serving our participants as the eligibility process is easier for Adult and all DW Clients are eligible for funds under the Adult stream. This request was initially approved by the WIB on July 17, 2014; however, our submission to the state was received too early and our allocation was amended making it necessary for us to submit this updated request.

Motion to approve transfer by Castro, second by Frazier

Motion approved unanimously

VII. PARTNER PRESENTATION
FELICIA BUSAN; REPRESENTING DEPARTMENT OF APPRENTICESHIP STANDARDS (DAS)

Larkey introduced and welcomed Felicia Busan of the Division of Apprenticeship Standards.

Busan's slideshow provided the following highlights (available upon request):

- Overview, definitions, purpose and services/programs
- Employer Benefits: instilling loyalty, reducing labor turnover, lowering costs, developing a reservoir of skilled workers, flexible workforce, quality workmanship, participating in successful implementation of affirmative action, and receiving recognition.
- Apprentice Benefits: earn while you learn, pay increases, formalized on-the-job training, classroom training, acquiring competitive skills, VA benefits available to those eligible,
- Community Benefits: wages earners equal tax revenue, and consumer of goods. Upward mobility fosters economic interest.
- How to Start an Apprenticeship Program: 1) Determine your needs; 2) Define the occupation; 3) Identify the educational partners; 4) Establish program standards; and 5) Submit for approval.
- Employer Funding Sources: Traditional – Education (Montoya) and Training (Construction Trades/Public Works); Other – ETP and WIB
- Targeted Industries: Healthcare, Manufacturing, IT and industries other than Construction
- Statistics and contact information: 600 programs; 500 occupations; 568 apprentices in consortium.

Questions:

Schmidt – do you routinely work with businesses that are part of the union. Busan – we work with both union and private business. Schmidt – can you work with a union employer to get programs added. Elberg – yes.

Pepper-Kittredge – how does the WIB get involved. Buckingham – there are many different ways for the WIB to be involved. Locally our primary goal has been to assist IBEW with the first year of their apprenticeship with tuition and supportive services (tools/clothing). We certainly would like to expand those efforts as there is an increased emphasis nationwide on apprenticeships.

Buckingham – how long do the 5 steps take to become an apprenticeship. Elberg – this varies, and there are too many factors involved to answer this question. Funding source plays a large factor in getting them approved. The trades have continued to move forward; however, non-trade apprenticeships that typically rely on education funding are being approved, but not funded at this time. We have been mandated through legislation to come to the WIBs, and are trying to work with the WIBs on alternative funding sources. We are more advanced in our relationship with Golden Sierra and SETA than some of the other WIBs.

Frazier – how long does it take to get the curriculum approved and in place. Elberg – that is dependent on the Local Education Agency (LEA) [typically K-12 and community college]. The DAS process is pretty straightforward once we receive your request and the LEA curriculum.

Pepper-Kittredge – there has been a lot of talk at the federal level on potential funding. Elberg - \$100 million federal apprenticeship program is anticipated to be released shortly; information and direction is limited at this time. Pepper-Kittredge – from a community college standpoint this may not be practical for LEA without design/startup funding.

Schmidt – you referenced youth; what age do you serve. Elberg – 16 and up based on occupation.

VIII. WIOA UPDATE (BUCKINGHAM)

- CWA WIOA OVERVIEW REPORT OUT

Golden Sierra Staff, Executive and Finance Committee members attended; in addition there were EDD, Labor Market Information and Department of Human Services present. 175 attendees at Sacramento session; largest session in our region.

A lot of good information provided. While no solutions were offered, they did point out questions and confusion in the regulation and offered recommendations.

Brent-Bumb stated that there were a lot of best guesses, but anticipates follow up when things are more concrete.

Buckingham stated that the regulations are due to be released on January 22, 2015; once those are released we will have a better idea on next steps.

- EXECUTIVE COMMITTEE RETREAT REPORT OUT

Buckingham stated that the Executive Committee met to discuss how to move forward under WIOA. Buckingham distributed a WIOA Action matrix draft that was used at the retreat.

The dark [green] highlighted sections are things we need to do in the immediate future, lighter [yellow] shading are near future, and unhighlighted is unsure.

- ✓ Designated as a local area; no process defined; recommend writing letter requesting designation. [approval requested in agenda item IX][immediate]
- ✓ One-Stop Operators must be procured and co-located with EDD; language allows for designation with agreement of Chief Local Elected Official (CLEO [Governing Body]) and the Governor; recommend writing letter requesting designation. [approval requested in agenda item X][immediate]
- ✓ Convene Core Partners; Golden Sierra, EDD, Adult Ed, and Department of Rehabilitation; start discussion on how to work together to meet shared goals and performance. These discussions will also include Memorandums of Understanding (MOU) and Cost Sharing Agreements (CSA) required by the law. [immediate]
- ✓ Regional planning; meeting with SETA and Capital Area Investment Zone (CAIZ) [near]
- ✓ Review Service Delivery models; evaluate each site and services provided. [near]
- ✓ Procure vendor services; publish RFQ to establish a list. [approval requested in agenda item XI][immediate]
- ✓ Procure training/one-stop services; prepare to publish RFQ/RFP to establish a list of those qualified/interested.[approval requested in agenda item XI][immediate]

Buckingham stated that this matrix will be a working document and welcomed input.

Larkey expressed that Membership & Structure are two categories that directly affect us, and we will be looking together at how we are comprised. While there are mandatory items in the act we also need to look at other things we may want to have in relationship to the representation and structure. One such discussion occurred at the Executive Committee as it relate to the Youth Council; do we need to keep it in its current structure or evaluate other options/structures. Nicholson added that the Youth Council just held a retreat, and will be reporting that out later in the agenda.

Castro asked Buckingham if he had any information regarding Adult Ed planning as it relates to us. Buckingham stated that he is aware of AB 86 planning occurring in Placer County and Lake Tahoe Community College, but not involved in El Dorado County. Buckingham added that the AB 86 planning may or may not be in alignment with new performance measures set by WIOA for Adult Ed. We have been invited to be more involved in this planning process.

Nicholson inquired when the meetings to review the service delivery will occur, and what committee will be responsible for this. Will there be an opportunity to focus on particular populations. Nicholson believes that there are existing committees that may have interest in these discussions, and would like to know how they can be notified. Buckingham felt that a majority of these discussions will start at the Executive Committee, and as opportunities arise Ad-Hoc committees may be formed. Larkey and Buckingham welcomed Nicholson to attend.

- **WIA/WIOA BOARD MEMBERSHIP**

Magnussen provided a WIA/WIOA matrix outlining existing and future membership requirements.

Highlights:

- ✓ Business membership – added in-demand sector language
- ✓ No longer able to serve multiple categories
- ✓ Uncertain if mandates of SB 293 (organized labor) will carry over to WIOA; pending regulations.
- ✓ Recommend that board give input to Governing Body regarding membership structure beyond mandated.

Larkey suggested developing a process to solicit input from board members for recommended composition.

**IX. APPROVE LETTER REQUESTING
DESIGNATION AS LOCAL WORKFORCE DEVELOPMENT AREA**

Buckingham stated that letters referenced in agenda items IX & X will be combined into one letter, and signed by Governing Body Chair, WIB Chair and Executive Director.

Motion to approve LWA & OSO letter by Brent-Bumb, second by Nicholson

Motion approved unanimously.

X. APPROVE LETTER REQUESTING
DESIGNATION AS ONE-STOP OPERATOR

Action combined with action taken under agenda item IX

XI. APPROVE RELEASE OF RFQ/RFP TO ESTABLISH A VENDOR LIST FOR SERVICES

Motion to approve RFQ/RFP release by Castro, second by Zimmerman

Motion approved unanimously.

XII. STATE PLAN UPDATE

Buckingham stated that he had been approached by the State WIB with a request for our board to move forward with applying for High Performing Board (HPB) designation. Initially we had not applied based on our board composition; however, during the State Plan review process the State WIB completed the HPB review as well. Our score was only 4 points away from passing. The State Board has requested that we review our current scores, and submit additional information in regards to the areas that we could improve on to receive this designation.

This status has recently received more importance. The reason for that importance is that currently the Governor is allowed to hold 8% discretionary funding; initially without the HPB status you were unable to access those funds. That has changed a little. While you do have access to those funds without the HPB status, you receive extra points when applying for those funds if you have the HPB status. In addition, with the introduction of WIOA the Governor's discretionary funding has gone from 8% to 15%.

Buckingham distributed Score Sheet, Golden Sierra's Scores and our response to the State Board. This information was submitted on October 30, 2014. The State Board anticipates reviewing our submission sometime after November 14, 2014. If we don't receive designation in this round I anticipate we will have another opportunity to re-apply.

- Sector Strategies

XIII. WIA SERVICE PROVIDER PERFORMANCE

Buckingham stated that he does not have an update at this time due to the state system having difficulty providing our performance outcomes; that has impacted a lot of different things including our ability to use our FutureWorks system to provide dashboards.

XIV. WIA SERVICE PROVIDER UPDATES

Alpine County Consortium (Buckingham)

- new staff providing one-stop services
- currently in discussion regarding the need/use of rapid response funding

El Dorado County Consortium (Webb & Brent-Bumb)

Lynda Webb

- 1,076 one-stop visitors
- 20 workshops

- 2 Employer Forum – Marshall Medical & Blue Shield
- Losing 2 WIA staff in South Lake Tahoe; filled one vacancy
- Media/Outreach campaign
- 5 information sessions scheduled for November & December; scheduling 5 more for beginning of the year; anticipate outcome of these efforts as report out at next meeting
- Developing new flyers
- Participated in Cameron Park Showcase

Brent-Bumb

- The EDC2 (Economic Development Corp of El Dorado) is the advisory board to the El Dorado consortium and will be taking an active role in Business Development with new programs.

** 2:05 Daniela Devitt arrived*

Golden Sierra Job Training Agency (Galipo)

- Sponsored and participated in 2 job fairs: 1) 10/31/14 – Sierra College – 63 employers representing over 1,700 jobs; 2) 11/7/14 – Tahoe Regional Job Fair 44 employers 215 job seekers; anticipate higher attendance at spring event; provided 30 job seekers with resume critique assistance
- Golden Sierra and Partners held 10 recruitment events; 24 interviewed; 15 hired
- Increased interest in services and incentives (WEX/OJT)
- Established Business Engagement Team to help develop layoff aversion strategies for the consortium; monthly meetings with partners starting January 2015
- Prop 39 – pre-apprenticeship for Placer & El Dorado; classes to begin December 15; 14 CCC members; building amphitheater; document on film to be used for outreach
- Adult & Dislocated Worker program for Placer County in on track to meet direct training requirements
- Updates on OJT/WEX;
 - Placed Medical Technician and Pharmacy Tech; special thanks and kudos to board member Kathy Burris for her help in placing the Pharmacy Tech with CVS
 - Developing an HR Generalist, IT Support, Customer Service and Loan Program Supervisor
- Youth
 - purchased software program – Skills Tutor; goes hand in hand with GAIN
 - summer youth program; reaching out to employers
 - Facebook presence
 - Youth Resource Guide (YRG); now available and being distributed

PRIDE Industries

- Good enrollment
- Donor dollars increasing for interns
- Creating certifications (sims; electronic repair; wave solder; and logistics)

XV. COMMITTEE UPDATES

Business Services Committee

- Discussing forming a workgroup for projects
- Matrix being finalized and hope to launch next year
- New members are excited and engaged

Executive & Finance Committees

- Retreat reported out previously
- Held a joint Executive/Finance Committee in El Dorado County to discuss enrollments and expenditures; came to an agreement that will allow El Dorado to spend money awarded to them within El Dorado, but also grants us the opportunity to recapture that money in a timeframe that allows us to spend it in the best benefit of the community.

Youth Council

- Retreat yesterday at PRIDE; good attendance and participation
- ✓ Accomplishments; review of Youth Council; Youth Resource Guide (YRG), Youth Resource Clerk position in One-Stops, revamping mission statement and addressing basic skills deficiencies.
- ✓ WIOA; not required, but not prohibited; could be standing committee; overwhelming commitment; emphasized importance of a youth development approach.
 - ✓ Priorities; 1) Housing resource dropdown; 2) Homeless survey to capture more accurate data; 3) Youth Council resource binder; 3) Transportation; 4) revisit TAY Center; and 5) Hold a Youth Resource Provider event in 2015.

XVI. FUTURE AGENDA ITEMS/NEW BUSINESS

Budget Approval

Partner Presentation – Vic Wursten/PRIDE Industries

XVII. NEXT MEETING – Thursday, January 15, 2015 at Brandman University.

XVIII. ADJOURNMENT

Motion to adjourn at 2:34 pm by Brent-Bumb, second by Frayser

Motion approved unanimously

Date: 1/16/14 3/20/14 5/15/14 7/17/14 9/18/14 11/20/14
Regular Regular Regular Regular Regular Regular Rate

WIB

Anette Smith-Dohring	1	0	1	1	0	0	50%
Bob Ward					0	1	50%
Carol Pepper-Kittredge	1	1	1	0	1	1	83%
Christina Nicholson	0	1	1	1	1	1	83%
Daniela Devitt	1	1	0	1	1	1	83%
Dave DeLeonardis	1	1	1	1	1	0	83%
David Frazier	1	1	1	1	1	1	100%
Eric Cooper	1	1	0	1	1	0	67%
Jason Buckingham	1	0	1	1	1	1	83%
John Tweedt				1	1	1	100%
Kathy Burris	1	0	0	0	0	0	17%
Kevin Ferreira	0	1	1	0	1	1	67%
Kim Pellow	0	1	0	1	1	0	50%
Laurel Brent-Bumb	1	0	0	0	0	1	33%
Maggie Valenzuela	0	1	1	0	0	1	50%
Marcy Schmidt	0	1	0	1	1	1	67%
Mark Frayser				1	1	1	100%
Martha Escobedo	1	1	0	1	1	1	83%
Michael Zimmerman		1	1	1	1	1	83%
Paul Castro	0	1	1	0	1	1	67%
Randy Wagner	0	1	1	1	1	1	83%
Rick Larkey	1	1	1	1	1	1	100%
Sherri Springer	0	0	1	1	0	0	33%
Stewart Schurr				1	1	1	100%
Tim Cook	1	1	1	1	1	1	100%
Tink Miller	1	1	1	1	1	0	83%
Victor Wursten	1	1	1	0	1	1	83%
William Reed	1	0	0	0	0	0	17%
Total	14	16	16	19	21	20	

**Golden Sierra
Workforce Investment Board**

MEMORANDUM

DATE: January 15, 2015
TO: Workforce Investment Board (WIB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: WIA Revised Final 14/15 Budget

☐ Resolution

☒ Action Item

☐ Information

Attached is a Fiscal Year 2014/2015 revised final budget. This budget reflects the adjusted awarded funding for PY 2014/2015 allocation award and actual PY 2013/2014 rollover funding.

This budget was reviewed and recommended for approval by the Finance Committee on January 5, 2015.

Budget Narrative

Schedule 1 Schedule of Funding Sources & Expenditures: Final Budget for Fiscal Year 2014/2015 vs Revised Final Budget for Fiscal Year 2014/2015.

Funding Sources:

Adjustments reflected in Note for Schedule 2

Expenditures:

Spending plan has been adjusted in coordination with all member County's to better meet performance requirements, while delivering services in the most effective manner.

Contingency:

Reflects strategy to spend PY 2014 Administration funding in second year of award.

Agency program administration has been increased based on net changes of expenditures.

Schedule 2 Funding Sources: Detail of Actual funding sources and Carryover.

Actual Allocation awards for PY 2014 have been adjusted

<u>Actual Awards</u>	<u>PY 2014</u>	<u>Revised PY 2014</u>	<u>Percent Change</u>
Adult	\$ 1,114,983	\$ 1,114,408	-0.05%
Dislocated Worker	\$ 1,378,183	\$ 1,377,526	-0.05%
Youth	\$ 1,139,435	\$ 1,139,435	0.00%
	<u>\$ 3,632,601</u>	<u>\$ 3,631,369</u>	<u>-0.03%</u>

<u>Actual Awards</u>	<u>PY 2014</u>	<u>Revised PY 2014</u>	<u>Percent Change</u>
Rapid Response	\$ 292,049	\$ 291,910	-0.05%
Layoff Aversion	\$ 41,724	\$ 72,802	74.48%

<u>Special Funding</u>	<u>Final Budget</u>	<u>Revised Final Budget</u>	<u>Percent Change</u>
SETA - NEG- OJT	\$ 50,000	\$ 7,000	-86.00%

Schedule provides the most current information at the time of this presentation.

Budget Narrative

Schedule 3 Operating Expenditures:

Schedule provides details for specific line item spending changes from Final Budget to Revised Final Budget.

Schedule 4 Detail of Subcontracted Services

Schedule provides detail of contracts awarded for both Agency Administration and each member county's level managed within the Agency's accounting system.
Schedule separated by funding source for each contract awarded.

Source of Funding:	Allocation Program Year	2013	2014
Type of Contract:	1) Agency Awarded	2) Placer County Client Services	

Schedule 5 Funding Allocation by Member County

Schedule utilizes all the same percentage break out as was presented in Final Budget.

The change here is due to changes in awarded funding.

From the Adult & Dislocated Worker awards 15% will be directly expended for Direct Training.

Percentage of participation for each member county is based on the Disaggregate Allocation provided by the Employment Development Department.

Schedule 5L Leverage Requirement by Member County

Schedule provides dollar amounts required to be leveraged resources in order to meet State imposed 25% Direct Training requirement.

Schedule of Funding Sources & Expenditures Fiscal Year Ending 6/30/2015 Presented December 2014 - Revised Final Budget										
		<u>A</u>		<u>B</u>		<u>C</u>		<u>C-B</u>	<u>C/B</u>	
<i>L i n e #</i>		Fiscal Year 2013/2014 Actual	% of Total Funding	Fiscal Year 2014/2015 Final	% of Total Funding	Fiscal Year 2014/2015 Revised Final	% of Total Funding	Fiscal Year 2014/2015 Final to Revised Final Budget	Percent of Change from Final to Revised Final Budget for Fiscal Year 2014/2015	
	Funding Sources:									
1	Carry-In Allocation Funds from PY 13	\$ 1,644,598		\$ 2,110,965		\$ 2,110,965		\$ -	0.00%	
2	Actual PY 14/15 WIA Allocations	4,007,194		3,632,601		3,631,369		(1,232)	-0.03%	
3	Actual Rapid Response Funds PY14	292,355		292,049		291,910		(139)	-0.05%	
4	Carry-In Allocation Rapid Response from PY 13	69,038		110,897		110,897		-	0.00%	
5	Layoff Aversion Funds PY14	-		41,724		72,802		31,078	74.48%	
6	Special Funding - SETA NEG-OJT	50,000		50,000		7,000		(43,000)	-86.00%	
7	Total Funding Sources	\$ 6,063,185		\$ 6,238,236		\$ 6,224,943		\$ (13,293)	-0.21%	
	Expenditures:									
	Agency & Placer County Operations:									
8	Retiree Benefits	\$ 63,407	1.05%	\$ 82,387	1.32%	\$ 81,480	1.31%	\$ (907)	-1.10%	
9	Salaries and Benefits	1,779,715	29.35%	2,076,524	33.29%	2,103,417	33.79%	26,893	1.30%	
10	Services and Supplies	706,258	11.65%	616,087	9.88%	661,602	10.63%	45,515	7.39%	
11	Agency & Placer County Operations Total	\$ 2,549,380	42.05%	\$ 2,774,998	44.48%	\$ 2,846,499	45.73%	\$ 71,501	2.58%	
	Contracted Services:									
12	Professional Services	\$ 78,838	1.30%	\$ 79,537	1.27%	\$ 102,762	1.65%	\$ 23,225	29.20%	
13	Youth Services	175,001	2.89%	152,510	2.44%	152,510	2.45%	-	0.00%	
14	Placer Client Direct Training & Intensive Services	523,526	8.63%	529,162	8.48%	514,162	8.26%	(15,000)	-2.83%	
15	Contracted Services Total	\$ 777,365	12.82%	\$ 761,209	12.20%	\$ 769,434	12.36%	\$ 8,225	1.08%	
	Member County One-Stop Operation Awards									
16	El Dorado County HHS	\$ 1,414,878	23.34%	\$ 1,714,370	27.48%	\$ 1,606,219	25.80%	\$ (108,151)	-6.31%	
17	Alpine County HHS	123,320	2.03%	157,008	2.52%	114,241	1.84%	(42,767)	-27.24%	
18	Member County One-Stop Operation Awards Total	\$ 1,538,198	25.37%	\$ 1,871,378	30.00%	\$ 1,720,460	27.64%	\$ (150,918)	-8.06%	
19	Committee Budget	\$ 8,245	0.14%	\$ 15,000	0.24%	\$ 25,000	0.40%	\$ 10,000	66.67%	
20	Contingency Funds	\$ 1,189,997	19.63%	\$ 815,651	13.08%	\$ 863,550	13.87%	\$ 47,899	5.87%	
21	TOTAL EXPENDITURES	\$ 6,063,185		\$ 6,238,236		\$ 6,224,943		\$ (13,293)	-0.21%	
22	Net Income/(Loss)	\$ -		\$ -		\$ -		\$ -		

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

Funding Sources										
Fiscal Year Ending 6/30/2015										
Presented December 2014 - Revised Final Budget										
			<u>A</u>		<u>B</u>		<u>C</u>		<u>D</u>	<u>E</u>
L i n e #			Agency PY 2014/2015 Actual		Agency PY 2013/2014 Carry-In		Agency PY 2013/2014 Carry-In		PY 2013/2014 Carry-In Program Contracts	Revised Final Grant Awards
			Funding		Program		Admin		Rebudgeted	FY 2014/2015
	WIA Formula Allocation									
1	Adult	201/202	\$ 1,114,408		\$ 211,213		\$ 119,341		\$ 276,144	\$ 1,721,106
2	Adult Transferred from DW	499/500	-		200,885		20,088		-	220,973
3	Youth	301/302	1,139,435		\$ 77,012		49,463		\$ 319,393	1,585,303
4	Dislocated Worker	501/502	1,377,526		\$ 266,265		139,598		\$ 431,563	2,214,952
5	Special Funding - SETA NEG-OJT	343	-		\$ 7,000		-		\$ -	7,000
6	WIA Allocation Totals		\$ 3,631,369		\$ 762,375		\$ 328,490		\$ 1,027,100	\$ 5,749,334
	Rapid Response & Other Grants									
7	Layoff Aversion	292/293	\$ 72,802		\$ -		\$ -		\$ -	\$ 72,802
8	Formula Rapid Response	540/541	291,910		75,489		-		35,408	402,807
9	Rapid Response & Other Grants Totals		\$ 364,712		\$ 75,489		\$ -		\$ 35,408	\$ 475,609
10	Total Grant Awards		\$ 3,996,081		\$ 837,864		\$ 328,490		\$ 1,062,508	\$ 6,224,943

Approved by:
 Finance Committee: 2015-01-05
 WIB
 Governing Board

Operating Expenditure Detail							
Fiscal Year Ending 6/30/2015							
Presented December 2014 - Revised Final Budget							
			<u>A</u>	<u>B</u>	<u>C</u>	<u>C-A</u>	
<i>L i n e</i> #		Object Level 3	Fiscal Year 2014/2015 Final	Fiscal Year 2014/2015 Revision Amount	Fiscal Year 2014/2015 Revised Final Budget	Fiscal Year 2014/2015 Final to Revised Final 2014/2015	Schedule 4 Reference for Fiscal Year 2014/2015
	Description						
	Placer & Agency Operational Costs						
	Retirement Benefits						
1	Retiree Health Care	1320	\$ 70,291	\$ (907)	\$ 69,384	\$ (907)	
2	Retiree Dental	1321	12,096	-	12,096	-	
3	Total Retirement Benefits:		\$ 82,387	\$ (907)	\$ 81,480	\$ (907)	
	Salaries and Benefits						
4	Salaries and Wages	1002	\$ 1,309,904	\$ 14,150	\$ 1,324,054	\$ 14,150	
5	Extra Help	1003	12,246	(3,452)	8,794	(3,452)	
6	Overtime Salaries & Wages	1005	-	-	-	-	
7	P.E.R.S. Retirement	1300	485,037	4,935	489,972	4,935	
8	F.I.C.A. - Staff - Medicare & UI Benefits	1301	28,275	(1,000)	27,275	(1,000)	
9	Other Post Employment Benefits	1303	139,613	-	139,613	-	
10	Employee Group Ins.	1310	86,633	4,320	90,953	4,320	
11	Staff Workers Comp	1315	14,816	7,940	22,756	7,940	
12	Total Salaries and Benefits:		\$ 2,076,524	\$ 26,893	\$ 2,103,417	\$ 26,893	
	Services and Supplies:						
13	Services and Supplies & Moving Expenses	2000	\$ 30,000	\$ (30,000)	\$ -	\$ (30,000)	
14	Communications	2051	14,000	2,000	16,000	2,000	
15	Gen. Liability Insurance	2140	17,000	(1,000)	16,000	(1,000)	
16	Maintenance - Equipment	2290	35,000	8,815	43,815	8,815	Schedule 4 - A9
17	Maintenance Bldg	2405	2,500	2,000	4,500	2,000	
18	Maintenance - Janitorial	2406	2,000	-	2,000	-	
19	Dues, Subs & Memberships	2439	12,000	5,000	17,000	5,000	
20	Printing	2511	10,000	15,000	25,000	15,000	
21	One Stop & Performance Systems	2522	76,735	-	76,735	-	Schedule 4 - A2, A3, A4

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

Operating Expenditure Detail							
Fiscal Year Ending 6/30/2015							
Presented December 2014 - Revised Final Budget							
		<u>A</u>	<u>B</u>	<u>C</u>	<u>C-A</u>		
<i>L i n e</i> #		Object Level 3	Fiscal Year 2014/2015 Final	Fiscal Year 2014/2015 Revision Amount	Fiscal Year 2014/2015 Revised Final Budget	Fiscal Year 2014/2015 Final to Revised Final 2014/2015	Schedule 4 Reference for Fiscal Year 2014/2015
	Description						
22	Office Supplies	2456,2523	13,000	(1,000)	12,000	(1,000)	
23	Postage	2524	3,000	-	3,000	-	
24	Operating Materials	2534	3,000	5,000	8,000	5,000	
25	Audits, Actuarial & Other Services	2555	18,500	11,200	29,700	11,200	Schedule 4 - A5, A10, A11
26	Prof/Special Services, County	2556	24,000	2,000	26,000	2,000	
27	Legal Services	2561	34,336	-	34,336	-	Schedule 4 - A6
28	Advertising/Legal Notices	2701	5,000	-	5,000	-	
29	Rents & Leases - Equipment	2710	1,500	-	1,500	-	
30	Hazard Elimination & Safety	2724	1,000	-	1,000	-	
31	Rents & Leases - Buildings	2727	164,066	-	164,066	-	Schedule 4 - A7, A8
32	Small Equipment	2821	2,500	4,500	7,000	4,500	
33	Media Services/Outreach/Events	2829	51,000	10,000	61,000	10,000	Schedule 4 - A1
34	Training Staff	2844	12,500	11,000	23,500	11,000	
35	Travel & Transportation	2931	15,000	1,000	16,000	1,000	
36	Mileage	2932	10,000	-	10,000	-	
37	Meals/Food Purchases	2964	5,000	-	5,000	-	
38	Utilities	2965	15,450	-	15,450	-	
39	A-87 Costs	3551	38,000	-	38,000	-	
40	Capitalized Equipment	4451	-	-	-	-	
41	Total Services & Supplies:		\$ 616,087	\$ 45,515	\$ 661,602	\$ 45,515	

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

Operating Expenditure Detail							
Fiscal Year Ending 6/30/2015							
Presented December 2014 - Revised Final Budget							
		<u>A</u>	<u>B</u>	<u>C</u>	<u>C-A</u>		
<i>L i n e</i> #		Object Level 3	Fiscal Year 2014/2015 Final	Fiscal Year 2014/2015 Revision Amount	Fiscal Year 2014/2015 Revised Final Budget	Fiscal Year 2014/2015 Final to Revised Final 2014/2015	Schedule 4 Reference for Fiscal Year 2014/2015
	Description						
	Subcontracted Services						
	Program Year 2013/2014						
47	Professional Services	2555	13,343	-	13,343	-	Schedule 4 - B6
48	Youth Services Placer County	2555	62,510	-	62,510	-	Schedule 4 - B5
49	Core Workshops Placer County	2555	-	-	-		
50	El Dorado County One-Stop	2555	783,172	(65,000)	718,172	(65,000)	Schedule 4 - B1, B2
51	Alpine County One-Stop	2555	60,721	-	60,721	-	Schedule 4 - B3, B4
	Program Year 2014/2015						
52	Professional Services	2555	41,194	23,225	64,419	23,225	Schedule 4 - C1, C12
53	Youth Services Placer County	2555	90,000	-	90,000	-	Schedule 4 - C3
54	Core Workshops Placer County	2555	25,000	-	25,000	-	Schedule 4 - C2
55	El Dorado County One-Stop	2555	931,198	(43,151)	888,047	(43,151)	Schedule 4 - C4, C5, C6
56	Alpine County One-Stop	2555	96,287	(42,767)	53,520	(42,767)	Schedule 4 - C7, C8, C9
57	Total Subcontracted Services		\$ 2,103,425	\$ (127,693)	\$ 1,975,732	\$ (127,693)	

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

Operating Expenditure Detail							
Fiscal Year Ending 6/30/2015							
Presented December 2014 - Revised Final Budget							
		<u>A</u>	<u>B</u>	<u>C</u>	<u>C-A</u>		
<i>L i n e</i> #		Object Level 3	Fiscal Year 2014/2015 Final	Fiscal Year 2014/2015 Revision Amount	Fiscal Year 2014/2015 Revised Final Budget	Fiscal Year 2014/2015 Final to Revised Final 2014/2015	Schedule 4 Reference for Fiscal Year 2014/2015
	Description						
	Placer County Client Direct						
	Program Year 2012/2013 Direct Training						
58	G. S. IR/ITA /OJTContracts	2841	\$ -	\$ -	\$ -	\$ -	
	Program Year 2013/2014 Direct Training						
59	G. S. IR/ITA /OJTContracts	2841	182,357	(43,000)	139,357	(43,000)	Schedule 4 - D3, D4,D5
	Program Year 2014/2015 Direct Training						
60	G. S. IR/ITA /OJTContracts	2841	241,864	-	241,864	-	Schedule 4 - E1
	Program Year 2012/2013 Intensive Services						
61	Golden Sierra WEX Payable Wages	1015/1565	-	-	-	-	
	Program Year 2013/2014 Intensive Services						
62	Golden Sierra WEX	1015/1565	23,941	18,000	41,941	18,000	Schedule 4 - D1, D2
63	Client Supportive Services	2840	-	-	-	-	
	Program Year 2014/2015 Intensive Services						
64	Golden Sierra WEX	1015/1565	41,000	-	41,000	-	Schedule 4 - E2
65	Client Supportive Services	2840	40,000	10,000	50,000	10,000	Schedule 4 - E3
	Total Placer County Client Direct		\$ 529,162	\$ (15,000)	\$ 514,162	\$ (15,000)	
66	Committee Expenses	2935	\$ 15,000	\$ 10,000	\$ 25,000	\$ 10,000	
67	Administration Second Year Funding	5600	\$ 363,260	\$ -	\$ 363,260	\$ -	
68	Program Operations Second Year Funding	5600	\$ 452,391	\$ 47,899	\$ 500,290	\$ 47,899	
69	Undistributed PY 2014/2015 Potential Sequestration	5600	\$ -	\$ -	\$ -	\$ -	
70	Total Expenditures		\$ 6,238,236	\$ (13,293)	\$ 6,224,943	\$ (13,293)	

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

Subcontracted Services								
Fiscal Year Ending 6/30/2015				Dislocated				
Presented December 2014 - Revised Final Budget				Worker	Dislocated	Rapid	Other Funding &	
		Adult	Youth	Transfer to Adult	Worker	Response	Layoff Aversion	TOTAL
A	Program Year 13/14 Rebudget & 14/15 - New Line 22-42 Schedule 3							
1	EMRL - Outreach Contracted Services	\$ 12,000	\$ 12,500	\$ -	\$ 12,000	\$ 2,500	\$ 1,000	\$ 40,000
2	Future Works	4,875	5,025	1,000	5,730	870	-	17,500
3	EMSI	-	-	-	-	16,000	2,750	18,750
4	Geographic Solutions (Case Management System)	13,495	13,495	-	13,495	-	-	40,485
5	Financial Audit	5,500	5,700	-	5,640	1,660	-	18,500
6	Kronick, Moskovitz, Tiedemann & Girard	8,584	8,584	8,584	7,584	1,000	-	34,336
7	State of California Employment Development Department (Roseville Rent)	22,430	22,731	-	29,769	4,520	-	79,450
8	Duff Brothers (Auburn Rent)	23,558	24,690	-	31,649	4,719	-	84,616
9	Chivalry IT Services	10,000	10,000	10,000	10,980	-	-	40,980
10	Roth Staffing Companies LP	1,750	1,750	1,750	1,750	-	-	7,000
11	David Irons (ADA Compliance Inspection)	1,050	1,050	1,050	1,050	-	-	4,200
	Agency Operations - Contracted Services Total	\$ 103,242	\$ 105,525	\$ 22,384	\$ 119,647	\$ 31,269	\$ 3,750	\$ 385,817
B	Program Year 13/14 - Lines 44-46 Schedule 3 Rebudgeted							
1	El Dorado County One-Stop	\$ 134,141	\$ 145,937	\$ 105,632	\$ 105,632	\$ 41,298	\$ -	\$ 532,640
2	El Dorado County Direct Training	72,861	-	61,394	51,277	-	-	185,532
3	Alpine County One-Stop	1,253	2,481	30,666	21,085	-	-	55,485
4	Alpine County Direct Training	2,043	-	3,193	-	-	-	5,236
5	Placer County Youth Pride Industries	-	62,510	-	-	-	-	62,510
6	Placer County Business Assistance (Various Providers)	-	-	-	-	13,343	-	13,343
7	Youth Contract Expired - Funding Transferred back to Agency	-	65,000	-	-	-	-	65,000
C	Program Year 14/15 - Lines 47-56 Schedule 3							
1	Mike Indiveri (WIA Agency Consultant)	\$ 2,750	\$ 2,850	\$ 1,910	\$ 1,910	\$ 580	\$ -	\$ 10,000
2	Placer County Core Services (Vendor TBD)	15,000	3,000	3,500	3,500	-	-	25,000
3	Placer County Youth (Vendor TBD)	-	90,000	-	-	-	-	90,000
4	El Dorado County Youth Contracted Services	-	258,130	-	-	-	-	258,130
5	El Dorado County One-Stop	187,090	-	115,845	115,844	72,767	-	491,546
6	El Dorado County Direct Training	61,882	-	38,245	38,244	-	-	138,371
7	Alpine County Youth Contracted Services	-	7,378	-	-	-	-	7,378
8	Alpine County One-Stop	5,547	-	3,428	3,428	30,000	-	42,403
9	Alpine County Direct Training	1,672	-	1,034	1,033	-	-	3,739
10	Consortium Layoff Aversion	-	-	-	-	-	54,419	54,419
11	El Dorado County - Agency to pay participant invoices C5 reduced	24,750	-	15,400	14,850	-	-	55,000
12	Alpine County - Reduction to meet service priorities. C8 reduced	-	-	-	-	42,767	-	42,767
	Agency Program - Subcontracted Services Total	\$ 508,989	\$ 637,286	\$ 380,247	\$ 356,803	\$ 200,755	\$ 54,419	\$ 2,138,499
	Placer County							
D	Program Year 13/14 - Lines 53-66 Schedule 3							
1	Placer County Client WEX Training (Intensive) Rebudgeted	\$ 7,375	\$ 30,110	\$ -	\$ -	\$ -	\$ -	\$ 37,485
2	Placer County Client WEX Training (Intensive) Remaining Funding	-	4,456	-	-	-	-	4,456
3	Placer County Client ITA, IR's & OJT Training Contracts Rebudgeted	9,239	-	-	13,240	18,314	-	40,793
4	Placer County Client ITA, IR's & OJT Training Contracts Remaining Funding	30,519	-	-	61,045	-	-	91,564
5	SETA NEG--OJT Training Contracts	-	-	-	-	-	7,000	7,000
E	Program Year 14/15 - Lines 64-65 Schedule 3							
1	Placer County Client ITA, IR's & OJT Training Contracts	\$ 103,693	\$ 10,000	\$ 64,085	\$ 64,086	\$ -	\$ -	\$ 241,864
2	Placer County Client WEX Training (Intensive)	15,000	26,000	-	-	-	-	41,000
3	Placer County Client Supportive Services (Intensive)	5,000	40,000	2,500	2,500	-	-	50,000
	Placer County Total	\$ 170,826	\$ 110,566	\$ 66,585	\$ 140,871	\$ 18,314	\$ 7,000	\$ 514,162
	Agency Program Contracted Services Total	\$ 679,815	\$ 747,852	\$ 446,832	\$ 497,674	\$ 219,069	\$ 61,419	\$ 2,652,661
	Contracted Services - Administration & Program Total	\$ 783,057	\$ 853,377	\$ 469,216	\$ 617,321	\$ 250,338	\$ 65,169	\$ 3,038,478

Approved by:

Finance Committee: 2015-01-05

WIB

Governing Board

Funding Allocation by County									
WIA Formula Funds			Funding Categories						
Program Year Ending 2015									
Presented December 2014 - Revised Final Budget									
			Rapid Response	Layoff Aversion	Youth	Adult	Dislocated Worker		
			<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>	<u>Actual</u>		Total
Funding Awards Actual			\$ 291,910	\$ 72,802	\$ 1,139,435	\$ 1,114,408	\$ 1,377,526		\$ 3,996,081
Agency Operations									
Administration	10.00%		\$ -	\$ -	\$ 113,944	\$ 111,441	\$ 137,753		\$ 363,138
Committee's/Legacy /Operations	25.25%		\$ 73,707	\$ 18,383	\$ 287,707	\$ 281,388	\$ 347,825		\$ 1,009,010
Agency Operation's Totals			\$ 73,707	\$ 18,383	\$ 401,651	\$ 392,829	\$ 485,578		\$ 1,372,148
Award less Agency Operations			\$ 218,203	\$ 54,419	\$ 737,784	\$ 721,579	\$ 891,948		\$ 2,623,933
Required Direct Training	15.00%		\$ -	\$ -	\$ -	\$ 167,161	\$ 206,629		\$ 373,790
Allocation for Core & Intensive Services			\$ 218,203	\$ 54,419	\$ 737,784	\$ 554,418	\$ 685,319		\$ 2,250,143
			Adult & Dislocated Worker Allocation						
Core & Intensive Services									
Placer	62.00%		\$ -	\$ -	\$ -	\$ 343,739	\$ 424,898		\$ 768,637
El Dorado	37.00%		\$ -	\$ -	\$ -	\$ 205,135	\$ 253,568		\$ 458,703
Alpine	1.00%		\$ -	\$ -	\$ -	\$ 5,544	\$ 6,853		\$ 12,397
Direct Training									
Placer	62.00%		\$ -	\$ -	\$ -	\$ 103,640	\$ 128,111		\$ 231,751
El Dorado	37.00%		\$ -	\$ -	\$ -	\$ 61,850	\$ 76,453		\$ 138,303
Alpine	1.00%		\$ -	\$ -	\$ -	\$ 1,672	\$ 2,066		\$ 3,738
			Youth Allocation						
Placer	62.00%		\$ -	\$ -	\$ 457,426	\$ -	\$ -		\$ 457,426
El Dorado	37.00%		\$ -	\$ -	\$ 272,980	\$ -	\$ -		\$ 272,980
Alpine	1.00%		\$ -	\$ -	\$ 7,378	\$ -	\$ -		\$ 7,378
			Rapid Response Allocation						
Placer	33.3325%		\$ 72,737	\$ 18,139	\$ -	\$ -	\$ -		\$ 90,876
El Dorado	33.3325%		\$ 72,733	\$ 18,139	\$ -	\$ -	\$ -		\$ 90,872
Alpine	33.3325%		\$ 72,733	\$ 18,139	\$ -	\$ -	\$ -		\$ 90,872
			Allocations by County Totals						
Placer			\$ 72,737	\$ 18,139	\$ 457,426	\$ 447,379	\$ 553,009		\$ 1,548,690
El Dorado			\$ 72,733	\$ 18,139	\$ 272,980	\$ 266,985	\$ 330,021		\$ 960,858
Alpine			\$ 72,733	\$ 18,139	\$ 7,378	\$ 7,216	\$ 8,919		\$ 114,385
Approved by:									
Finance Committee: 2015-01-05									
WIR							Check Figure		\$ 3,996,081

Schedule for Leverage Requirements				
Direct Training Compliance				
Presented December 2014 - Revised Final Budget				
<u>Funding Categories</u>				
		Adult	Dislocated Worker	
		<u>Actual</u>	<u>Actual</u>	Total
Funding Awards PY 2014/2015		\$ 1,114,408	\$ 1,377,526	\$ 2,491,934
Direct Training Requirement*	25.00%	\$ 278,602	\$ 344,382	\$ 622,983
Requirement met via:				
Program Year 2014/2015 WIA Cash	15.00%	\$ 167,161	\$ 206,629	\$ 373,790
Program Year 2014/2015 Planned Leverage	10.00%	\$ 111,441	\$ 137,753	\$ 249,193
<u>Adult & Dislocated Worker Distribution</u>				
15% WIA Cash Award				
Placer	62.00%	\$ 103,640	\$ 128,110	\$ 231,750
El Dorado	37.00%	61,850	76,453	138,303
Alpine	1.00%	1,671	2,066	3,737
10% Leveraged Funds				
Placer	62.00%	\$ 69,093	\$ 85,406	\$ 154,499
El Dorado	37.00%	41,233	50,969	92,202
Alpine	1.00%	1,114	1,378	2,492
Total Required Direct Training (Check Figure)		\$ 278,601	\$ 344,382	\$ 622,983
* <u>Employment Development Department Workforce Services Directive 11-9</u>				
<u>WIA Training Expenditure Requirements as imposed by Senate Bill (SB)734.</u>				

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

**Golden Sierra
Workforce Investment Board**

MEMORANDUM

DATE: January 15, 2015
TO: Workforce Investment Board (WIB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: Prop 39 14/15 Revised – Final Budget

☐ Resolution ☒ Action Item ☐ Information

Attached is a Fiscal Year 2014/2015 revised final budget. The budget reflects the spending plan for the Capital Region MC3 grant award.

This budget was reviewed and recommended for approval by the Finance Committee on January 5, 2015.

**Budget Narrative for Proposition 39 Capital Region MC3 Award
For Fiscal Year 2014/2015**

Schedule 1 Schedule of Funding Sources & Expenditures

Schedule shows in summary planned expenditures for FY 2014/2015.
The Prop 39 award period is 6/1/2014 thru 12/31/2015.
Plan is to expend all funding in current fiscal year.

MC3 Training Services have been awarded to Sierra College.
20 eligible Conservation CCC participants will receive 120 hours of pre-apprenticeship training.

Columns

A Fiscal Year 2014/2015 Final Budget

B Budget Revision

C Revised Final Budget

- Case management staff will be funded with both Prop 39 and WIA Funding
- Increased cost of pre-apprenticeship training.
- Increased amount of Supportive Services.

**Proposition 39
Budget Summary Revised 12/31/2014
For the Fiscal Year Ending 6/30/2015**

<i>L i n e #</i>		<u>A</u>	<u>B</u>	<u>C</u>	% of Total Funding
		<u>Fiscal Year 2014/2015 Final Budget</u>	<u>Fiscal Year 2014/2015 Budget Revisions</u>	<u>Fiscal Year 2014/2015 Revised Final Budget</u>	
1	Funding Sources:				
2		\$ 104,675	\$ -	\$ 104,675	
	Total Funding Sources	<u>\$ 104,675</u>	<u>\$ -</u>	<u>\$ 104,675</u>	
	Expenditures:				
	Operations:				
3	Salaries and Benefits	\$ 53,879	\$ (22,463)	\$ 31,416	30.01%
4	Services and Supplies	11,837	41	11,878	11.35%
5	Total Operating Expenses	<u>\$ 65,716</u>	<u>\$ (22,422)</u>	<u>\$ 43,294</u>	<u>62.78%</u>
6	Supportive Services	\$ 8,800	\$ 5,000	\$ 13,800	13.18%
7	Contracted MC3 Training Services	30,159	17,422	47,581	45.46%
8	Total Contracted Services	<u>\$ 38,959</u>	<u>\$ 22,422</u>	<u>\$ 61,381</u>	<u>58.64%</u>
9	Second & Third Year Funding	<u>-</u>	<u>-</u>	<u>-</u>	<u>0.00%</u>
10	TOTAL EXPENDITURES	<u>\$ 104,675</u>	<u>\$ -</u>	<u>\$ 104,675</u>	
	Net Income/(Loss)	\$ -	\$ -	\$ -	

Approved by:
Finance Committee: 2015-01-05
WIB
Governing Board

**Golden Sierra
Workforce Investment Board**

MEMORANDUM

DATE: January 15, 2015
TO: Workforce Investment Board (WIB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: DEI Round 2 Final Budget

☐ Resolution ☒ Action Item ☐ Information

Attached is a Fiscal Year 2014/2015 final budget. This budget reflects spending plan for award in Fiscal Year 2014/2015 with planned carry over to support DEI Round 2 activities up to March 2018.

This is a new award and was not presented during the normal process of approving Final Budgets.

This budget was reviewed and recommended for approval by the Finance Committee on January 5, 2015.

**Budget Narrative for Disability Employment Initiative Round 2
For Fiscal Year 2014/2015**

Schedule 1 Schedule of Funding Sources & Expenditures

Schedule shows in summary planned expenditures for FY 2014/2015.
The Disability Employment Initiative Round 2 award period is 10/1/2014 thru 3/31/2018.

Columns

A Final Budget

- Case management staff the Agency's Disability Resource Coordinator (DRC) will be funded with WIA Funding
- Expenditures to be charged are the travels costs to attend quarterly meetings and assist Round 2 awardees.

Approved by:
: [bUbW7 ca a]HhY. 8\$% !\$(4\$)
WIB
Governing Board

Disability Employment Initiative
Round 2
Budget Summary 12/31/2014
For the Fiscal Year Ending 6/30/2015

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Fiscal Year
2014/2015
Final Budget % of Total
Funding

1	Funding Sources:		
2		\$ 7,000	
	Total Funding Sources	\$ 7,000	
	Expenditures:		
	Operations:		
3	Services and Supplies	1,250	
4	Total Operating Expenses	\$ 1,250	17.86%
5	Future Years Available Funding	5,750	82.14%
6	TOTAL EXPENDITURES	\$ 7,000	
	Net Income/(Loss)	\$ -	

Approved by:
:]bUbW7 ca a]HrY. 8\$% !\$(%)
WIB
Governing Board



Golden Sierra

WIOA Action Matrix – Draft

Action	Comments	Responsibility			Status
	Action Item = Green	WIB	Governing Body /CLEO	State Board/ Governor	
Establish Local Area					
Revise JPA to reference WIOA			X		
Request Designation as Local Area	The Governor is required to designate (initially) local areas who have performed successfully and who have had fiscal integrity for the previous two years. Golden Sierra meets these criteria. No process has been defined but I recommend the WIB, in conjunction with the Governing Body, submit a letter requesting designation.	X	X	X	Approved by WIB 11/20/14 Approved by GB 12/15/14 Mailed 12/21/15
Request approval to remain one-stop operator	According to WIOA each local area is required to have one One-Stop (at a minimum) and that One-Stop must be colocated with EDD staff. Currently, the Golden Sierra region has five centers only one of which is colocated with EDD (Roseville). The designation would eliminate our requirement to competitively procure the operator for the region. This is the most cost effective and efficient scenario.	X	X	X	Approved by WIB 11/20/14 Approved by GB 12/15/14 Mailed 12/21/15

Action	Comments	Responsibility			Status
	Action Item = Green	WIB	Governing Body /CLEO	State Board/ Governor	
Workforce Development Board					
Governance					
Review WIB Functions for gaps/opportunities	WIB (ADA accessibility policies)	X			
Review Bylaws	Review bylaws for consistency with responsibilities and functions of WDB	X	X		
Re-write WIB/Governing Body Agreement	Review current agreement for consistency with WIOA	X	X		
Set Qualifications for Director	The WDB will need to set qualifications for the Director. Will probably need to wait for regulations to do so.	X	X		
Review WIB Directives	Current WIB Directives will need to be reviewed and revised or eliminated for accuracy within the new system.	X			
Membership					
Review WIB membership for compliance and strategic direction	Is membership in line with key sectors and new requirements?	X	X		Reviewing – Pending regs.
Structure					
Review Committee Structure	The WIB should review its committee structure to ensure that it can meet its new role. No youth council is required, new partners included in performance (performance committee), New business engagement metrics, new emphasis on pathways and pathway development, Education and economic development continuous improvement, accessibility...Joint mtgs with SETA? (See initiatives)	X			

Action	Comments	Responsibility			Status
		WIB	Governing Body /CLEO	State Board/ Governor	
Workforce Development Board (continued)					
Planning/Service Delivery					
Convene Core Partners to discuss the design of the future system and MOUs	Executive Committee should convene leaders from DOR, EDD, Adult ED to discuss partnering in the new system, MOU’s and Cost Sharing Agreements.	X			Email intro CWA WIOA Overview – 9/23 Letter intro WIOA 10/20
Meet with SETA to Consider Joint Committees and policies with SETA and CAIZ group	WIOA will nearly require a regional planning effort. We may want to have our subcommittees start meeting jointly with SETA	X			Attending SETA Planning Committee late January.
Review One-Stop locations and service delivery model	Review service delivery. Should all current locations remain one-stops or should we target special projects in certain areas. Should we open population-specific job centers? Other LWIAs have centers that focus on youth only or business only or sectors. Should we reduce the number of physical centers and set-up remote access instead (the community colleges would be a likely host). (Recommendations to GB)	X	X		
Publish RFQ for vender services	Establishing a vendor list for services will greatly enhance our ability to provider services without a full RFP process for each service	X			Working with staff to define services – anticipate release 1/16/15
Publish RFQ for Training Services and/or One-Stops	Prepare for competitive bid requirement by obtaining lists of qualified/interested sub-recipients	X			Pending regs.
Technology	How does the WDB want to address the new emphasis on Technology				
Branding	Consider adopting unified Identifier	X	X		
Accessibility	How will we address accessibility				
LMID	How will we ensure we have proper data for planning – Contract that out				

Action	Comments	Responsibility			Status
	<i>Action Item = Green</i>	<i>WIB</i>	<i>Governing Body /CLEO</i>	<i>State Board/ Governor</i>	
Workforce Development Board (continued)					
Performance					
Metrix	Review and identify performance metrix for WIA services or initiatives (i.e. expenditures related to OJT vs classroom training?) Training in critical clusters? Pathway development, apprenticeship enrollment – Business engagement etc.	X			
Initiatives	Brand Initiatives i.e. NEXT, Vital Assets, Youth@Work etc. - maybe reduce committees but have ad hocs that manage the initiatives?	X			

**Golden Sierra
Workforce Investment Board**

MEMORANDUM

DATE: January 15, 2015
TO: Workforce Investment Board (WIB)
FROM: Jason Buckingham, GSJTA Executive Director
SUBJ: WIA Service Provider Performance

☐ Resolution ☐ Action Item ☒ Information

The attached quarterly information on service provider performance is supplied as requested to assist the board in compliance with WIA 117(d)(2) and WIB Bylaws 2.20(d).

Workforce Investment Act – final law

Section 117: Local Workforce Investment Boards

- (2) Selection of operators and providers.--
 - (A) Selection of one-stop operators.--Consistent with section 121(d), the local board, with the agreement of the chief elected official--
 - (i) shall designate or certify one-stop operators as described in section 121(d)(2)(A); and
 - (ii) may terminate for cause the eligibility of such operators.

WIB Bylaws 2.20(d):

2.20 It shall be the duty of the WIB to do all of the following:

- (d) Select one-stop operators, with the agreement of the local chief elected official, annually review their operations, and terminate for cause the eligibility of such operators.

	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	92.9%	87%	\$18,145
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	91.7%	94%	\$32,458
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	50%	61.5%	50%

Outcome achieved color coding is standard:

<80%		Fail
80-100%		Meet
>100%		Exceed



Golden Sierra

Roseville			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	93.7%	93.3%	\$19,527
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	91.7%	92.8%	\$33,408
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	66.6%	66.6%	na

Auburn			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	100%	na	na
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	na	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	na	na	50%

Pride			
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	55.5%	66.6%	22%

Outcome achieved color coding is standard:

<80%

80-100%

>100%



Fail

Meet

Exceed



Golden Sierra

Placerville			
Goal	70.5%	82%	\$17,500
Outcome Achieved	80%	85.7%	\$14,700
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	100%	\$21,057
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	0%	na	100%

South Lake Tahoe			
	Adult Entered Employment	Adult Retention	Adult Avg Earnings
Goal	70.5%	82%	\$17,500
Outcome Achieved	100%	100%	\$16,028
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	100%	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	na	na	na

Outcome achieved color coding is standard:

<80%

80-100%

>100%



Fail

Meet

Exceed



Golden Sierra

Alpine			
Goal	70.5%	82%	\$17,500
Outcome Achieved	100%	na	na
	DW Entered Employment	DW Retention	DW Avg Earnings
Goal	72%	84.5%	\$18,950
Outcome Achieved	na	na	na
	Youth Placement	Youth Degree	Literacy Numeracy
Goal	63.5%	64%	48%
Outcome Achieved	0%	0%	na

Outcome achieved color coding is standard:

<80%

80-100%

>100%



Fail

Meet

Exceed

Project SlingShot: Entrepreneurship and Small Business Innovation Ecosystem Project

What is the issue we want to solve?

The Capital region's recovery from the recession has been slow, relative to other regions our size. Small business and start-ups serve as major job engines accounting for 60-85% of new employment in the region. However, our region lacks infrastructure for start-up companies – in a 2013 study by Thumbtack and Kaufman Foundation of small business friendliness, Sacramento was one of 4 big cities in the US to receive a failing grade.

Our project will grow jobs and support economic mobility by creating the conditions for entrepreneurs, start-up companies and small businesses to thrive in the Capital region.

We will support a robust regional economy that will foster job growth through creating an ecosystem of services and resources for entrepreneurs, start-ups and small businesses. We will catalyze entrepreneurship, business growth and employment growth in areas that have been identified as cluster opportunity areas for our regional economy. In doing so, we will include outreach to targeted populations, like long term unemployed and youth, so that there is a broad based approach to fostering entrepreneurship and skills development in the region. Our project will be aligned with creating an innovation economy and creating the strategies and assets for a vibrant entrepreneurial ecosystem that drives this economy.

How do we get there?

Since August of 2011, the Capital region has supported innovation and job creation through the shared prosperity plan, Next Economy, which focuses on six key business clusters that demonstrated growth potential. The SlingShot project will focus on areas that offer employment, entrepreneurial, and skills building opportunities. As Next Economy moves into implementation, this project will be a valuable asset to help define and advance the innovation ecosystem and connect entrepreneurship opportunities within the clusters. The project will be regionally inclusive by incorporating Next Economy and other business growth clusters throughout the entire 9-county

Coalition stakeholders

Golden Sierra WIB, North Central Counties Consortium, Sacramento Employment and Training Agency/Sacramento Works, Inc., Yolo County WIB, Beutler Corporation, California Capital, CA Indian Manpower Consortium, CA School Employee Association, Center for Land-Based Learning, City of Davis, City of Woodland, City of Sacramento, Colusa LAFCO, Davis Roots, Hacker Lab, Los Rios Community College District, Next-Ed, Package One, Placer County, SACTO, SARTA, Sacramento Asian Pacific Chamber of Commerce, Sacramento County Office of Education, Sacramento Metro Chamber of Commerce, SHRA, SMUD, Sacramento Veterans Resource Center, Sustainable Ag Tech Innovation Center (UCD), Sutter Health, Sacramento Sierra Region, Valley Vision, Velocity Venture Capital, Women's Business Center, Yuba-Sutter EDC, Yuba County

Geographic Scope

Alpine, Colusa, El Dorado, Glenn, Placer, Sacramento, Sutter, Yolo, Yuba counties

region. The project will foster development of entrepreneurial skills within career pathways and provide robust resource systems to start-ups and small businesses. As a result, this will support the creation of a talent workforce, business growth and job opportunities for youth, long term unemployed, economically disadvantaged and others, in turn contributing to regional income mobility.

Our Goals and Strategies

Our overarching regional, community and economic goals are to:

- Better understand and organize an effective system of resources to identify, train and support start-ups and small businesses, as well as entrepreneurship skills building
- Increase business incubation and mentoring, and foster an entrepreneurial culture
- Catalyze an innovation ecosystem that will in time create more business that will hire employees through the regional employment and training system, and create a talent pool so that new jobs will go to residents, supporting a resilient economy with widespread mobility opportunities.

Our multi-pronged strategies to achieve these goals are to:

- Identify and map entrepreneurial and small business resources and gaps and make these resources accessible and available to various targeted audiences across the region
- Identify best practices and models across the country
- Facilitate a more cohesive and responsive business support network among existing and emerging resources, including linkage with career pathways and career academies
- Create catalytic events to utilize and showcase resources such as region-wide business competitions and Hack-a-Thons
- Expand the capacity, number and types of entrepreneurial academies, business accelerators and incubators to support an increased number of start-ups, including financing models
- Develop and expand mentoring and support groups and approaches, including peer-based activities, incubators, co-working spaces and other creative programs
- Leverage state and federal agencies, foundations and other organizations to both invest in and support entrepreneurs and small businesses throughout the region
- Identify a potential set of ready projects that could scale up for regional impact.

Metrics

We will develop metrics in the following areas to track and report on progress that creates a regional culture of entrepreneurship, better connection of entrepreneurs and start-ups to resources, and an effective innovation ecosystem, and builds a talent pool for growing industries:

- Creation of an inventory of resources, gaps, gaps filled and best practices
- Increase in the number of mentorships and apprenticeships
- Increase in the number/impact of established entrepreneurial academies, business accelerator programs and incubators to support an increased number of start-ups
- Increase in the number of start-ups, small businesses and job growth in regional business clusters that fit and help develop the skills/talents of the workforce.