GOLDEN SIERRA WORKFORCE BOARD

MEMORANDUM

DATE: May 16, 2019

TO: Workforce Board (WB)

FROM: Jason Buckingham, GSJTA Executive Director

SUBJ: FY 2019-2020 WIOA Title I Draft Budget

Before the Board for review is the Title I Fiscal Year 2019-2020 Draft Budget. The budget has been developed based on draft planning figures for the Workforce Innovation and Opportunity Act (WIOA) 2019-2020 funding stream as well as related workforce development grants operated by Golden Sierra Job Training Agency. The budget utilizes a priority-based model, approved by the Governing Body, intended to meet the requirements of the awarded grants while funding Agency debt obligations.

Budget Introduction and Overview

Golden Sierra Job Training Agency is a Joint Powers Authority (JPA) organized between the counties of Placer, El Dorado and Alpine. The Agency's primary purpose is to administer the JPA's Title 1 award from the *Workforce Innovation and Opportunity Act (WIOA)*. Additionally, the Agency administers miscellaneous grants and awards that complement the WIOA Title 1 objectives and stated purpose of the JPA.

Approach in Developing the Draft Budget for Fiscal Year 2019/2020

The model used to develop the Consortium's annual budget is the Priority Based Budget model. The goal is to develop a budget based on the relationship between program funding levels and expected results from that program. The objectives are to retain cost-efficient and effective ways to meet the requirements of the *Workforce Innovation and Opportunity Act (WIOA)* while providing quality services to participants.

The Fiscal Year 2019/2020 Draft Budget:

The primary source of funding consists of the estimated rollover funding from the *Workforce Innovation and Opportunity Act* (WIOA) Title 1 formula fund allocations, Sub-grant K-9110009 and the estimated new allocation communicated to the Consortium by the Employment Development Department (EDD) via the Workforce Services Information Notice (WSIN) WSIN18-32. The programs to be administered by the Consortium are categorized as Non-Allocation grants. These grants have been awarded to the Agency via competitive processes and the largest is the Prison to Employment Initiative being awarded by the California Workforce Association Board.

The budget meets mandated funding requirements as follows:

20% of the Adult and Dislocated Worker funding will support *Direct Training* with a planned assumption of 10% leverage in order to meet the full requirement of 30% with a 20/10 ratio of WIOA cash/leverage.

20% of the Youth funding is earmarked to meet the *Youth Work Based Learning* (WBL) requirement as outlined in the WIOA Tile I award. To clarify, *Work Based Learning* only includes a participant's enrollment in employment related training such as an On-The-Job Training (OJT) or Work Experience (WEX). It does not include classroom training. 70% of the earmarked WBL funding is planned to support career services for eligible WBL participants in the program.

The remaining cost objectives required of the Title I funding is to maintain a *Comprehensive - America's Job Center (AJC)* in the *Local Area* while strategically utilizing financial resources to meet the debt service required payments for the liabilities of the Joint Powers Authority (JPA) and participate in the continued development of both local and regional *Workforce Systems*.

Allocation Funding Changes

The Agency continues the financial support for Program Operations and the Consortium's Comprehensive – America's Job Center at 50%. The plan in Draft Budget is to not fund the management position of the Chief Fiscal Officer, this will provide salary and benefit savings, planning is underway to distribute work within the Agency and the Placer County - Auditor Controller's Office for the coming fiscal year.

Approved By:

Executive Committee: 5/16/19

		Description of Schedules
Schedule 1	Consortium Sources and Uses	Schedule is based on estimated rollover funding, non-allocation carry over, and new awards. Expenditures have been adjusted based on anticipated cost increases, WIOA spending requirements, and pension debt service requirements.
Schedule 2	Consortium Cost Center Detail	
	Consortium Administration:	Includes fiscal management, procurement, and human resource functions.
	Consortium Program Operations:	Includes program oversight and technical assistance to member counties. Staff and consultants have expertise in ADA/EO compliance, program monitoring, WIOA continual refinement, and database management.
	Consortium Rapid Response and Layoff Aversion:	Includes activities related to business outreach, workshop facilitation, and labor exchange. Staff have expertise in helping affected employees return to work as quickly as possible following a layoff and developing early-warning systems to prevent layoffs altogether.
	Consortium Comprehensive One-Stop:	Includes the physical location and related operating expenses of the required job center that offers universal access and comprehensive employment-related programs and services.
	El Dorado County Career and Training Services:	Includes estimated PY 18/19 carry-in funds and estimated PY19/20 WIOA funding to be administered by the Agency.
	Placer County Career and Training Services:	Includes estimated PY 18/19 carry-in funds and estimated PY 19/20 WIOA funds to be administered by the Agency staff.
	South Lake Tahoe / Alpine County Career and Training Services:	Includes estimated balance of contract for PY 18/19 carry-in funds. Services awarded to <i>Advance</i> . Planned PY 19/20 WIOA funding scheduled to be awarded to Advance pending the completion of a successful monitoring
	Non-Allocation Career and Training Services:	Cost Centers listed here are non-routine in nature managed by the Agency: The Disability Employment Initiative— purpose is for the Agency to provide technical assistance and maintain currency of knowledge by participating in related trainings and EDD sponsored quarterly development meetings.
		<u>Trade and Economic Transition (TET) National Dislocated Worker Grant (NDWG):</u> Provides staffing support and training to workers impacted by layoffs in retail and other industries impacted by new business models such as internet sales.
		<u>The Prison to Employment Grant – Planning:</u> requires the Agency to function as the Capital Region's Fiscal Agent and Program Administrator.
		<u>The Prison to Employment Grant – Implementation Supportive Services:</u> Provides staffing support as well as training and financial support services to the Capital Region Planning Unit's 9 counties
		<u>The Prison to Employment Grant – Implementation Direct Services:</u> Provides staffing support as well as training and financial support services to the Capital Region Planning Unit's 9 counties.

Approved By: Executive Committee: 5/16/19 Workforce Board:

Governing Body

Schedule 3	Consortium Contracted Services	Schedule provides detail for contracts administered by the Agency for newly awarded funds and rebudgeted contracts for Consortium Operations and Programmatic Career Services and Training.
Schedule 4	Consortium Allocation of Sub grant Award	Schedule is based on a funding award for the new WIOA Allocation Awards and Rapid Response and Layoff Aversion. The schedule is separated by funding based on the WIOA legislation.
Schedule 5	Consortium Leverage Requirements	Schedule provides dollar amounts required to be captured as "leverage" in order to meet the state imposed 30% Direct Training requirement for Adult and Dislocated Working funding streams.

			<u>A</u>			<u>B</u>			<u>C</u>			<u>D</u>	<u>E</u>
L i n e			Actual Expenditures as of June 30th 201	Total	Fir Fi	onsortium nal Budget scal Year 018/2019	% of Total Funding	F 2	onsortium iscal Year 2019/2020 aft Budget	% of Total Funding	bet Yea Fina	Difference ween Fiscal ar 2018/2019 al budget and iscal Year 9/2020 Draft Budget C-B	Percent of Fiscal Year 2018/2019 Fina budget Compared to Draft budget FY 2019/2020 C/B
	Fundi	ng Sources:						1.					
1		Estimated Carry-In WIOA Allocation PY 18	\$ 1,679,25		\$	1,377,610		\$	1,441,294		\$	63,684	104.62%
2		Estimated WIOA Allocations PY 2019	1,274,03			2,696,307			2,474,192		\$	(222,115)	91.76%
3		Carry-In Rapid Response Funds PY18	150,79			124,680			-		\$	(124,680)	0.00%
4		Estimated Rapid Response Funds PY19	142,00			342,082			315,044		\$	(27,038)	92.10%
5		Carry-In Layoff Aversion Funds PY18	51,26			11,019			-		\$	(11,019)	0.00%
6		Estimated Layoff Aversion Funds PY19	23,87	9		79,766			73,458		\$	(6,308)	92.09%
7		Actual Non-Allocation Awards	352,92	3		258,938			1,464,419		\$	1,205,481	565.55%
8	Total F	unding Sources	\$ 3,674,14	3	\$	4,890,402		\$	5,768,407		\$	878,005	117.95%
	Expen	aditures:											
	Conso	rtium Operations											
9		Retiree Benefits	\$ 575,64	12.65%	\$	632,129	12.93%	\$	716,867	12.43%	\$	84,738	113.41%
10		Salaries and Benefits	935,16	3 20.54%		841,661	17.21%		754,867	13.09%	\$	(86,794)	89.69%
11		Services and Supplies	437,55	9.61%		492,923	10.08%		289,188	5.01%	\$	(203,735)	58.67%
12		Professional Services	10,12	0.22%	\$	58,500	1.20%		149,710	2.60%	\$	91,210	255.91%
13	Conso	rtium Operations Total	\$ 1,958,49	4 43.03%	\$	2,025,213	41.41%	\$	1,910,632	33.12%	\$	(114,581)	94.34%
	Caroor	& Training Services											
14	Career	Placer County	\$ 752,82	1 16.54%	Φ.	1,128,789	23.08%	\$	766,288	13.28%	Φ.	(362,501)	67.89%
15		El Dorado County	586,18			552,277	11.29%	Ψ	309,949	5.37%	-	(242,328)	56.12%
16		Alpine County	23,73	_		200,000	4.09%		173,445	3.01%		(26,555)	86.72%
17		Non-Allocation Awards	352,92			248,588	5.08%		1,343,039	23.28%	-	1,094,451	540.27%
	Career	& Training Services Total	\$ 1,715,65			2,129,654	43.55%	\$	2,592,721	44.95%	_	463,067	121.74%
19	Comm	ittee Budget	\$	- 0.00%	\$		0.00%	\$		0.00%	\$	_	0.00%
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20	Future	Year and Final Budget Planning	\$ 877,72	19.28%	\$	735,535	15.04%	\$	1,265,054	21.93%	\$	529,519	171.99%
21	TOTAL	EXPENDITURES	\$ 4,551,87	7	\$	4,890,402		\$	5,768,407		\$	878,005	117.95%
					1								

Approved By:

Executive Committee: 5/16/19

				<u>A</u>		<u>B</u>		<u>c</u>		<u>D</u>		<u>E</u>		<u>F</u>		<u>G</u>
L i n e				sortium dmin	Pr	sortium ogram erations	R Resp	sortium apid onse and Aversion		Local Area One-Stop Delivery System	С	El Dorado County areer and Training Services	1	lacer County Career and Training Services	& S Tah and	ne County outh Lake oe Career I Training ervices
	Funding S	Sources:														
1		Carry-In Allocation Funds from PY 18	\$	219,063	\$	703,815	\$	-	\$	53,673	\$	126,528	\$	238,215	\$	100,000
2		Awarded - PY 19 WIOA Allocations		247,419		940,194		-		296,904		302,631		613,599		73,445
3		Carry-In Rapid Response Funds PY18				-		-		-		-		-		-
4		Awarded Rapid Response Funds PY19				80,133		197,106		37,805		-		-		-
5		Carry-In Layoff Aversion Funds PY18		-		-		-		-		-		-		-
6		Awarded Layoff Aversion Funds PY 19		-		27,914		36,729		8,815		-		-		-
7		Actual Non-Allocation Awards		-		-		-		-		-		-		-
8		ing Sources	\$	466,482	\$	1,752,056	\$	233,835	\$	397,197	\$	429,159	\$	851,814	\$	173,445
	Expenditu	ires:														
	Consortiun	n Operations:														
9		Retiree Benefits	\$	-	\$	716,867	\$	-	\$	-	\$	-	\$	-	\$	-
10		Salaries and Benefits		144,515		169,824		225,835		214,693		-		-		-
11		Services and Supplies		30,372		153,589		8,000		97,227		-		-		-
12		Professional Services		-		111,000		-		38,710	\$	-		-		
13		Consortium Operations Total	\$	174,887	\$	1,151,280	\$	233,835	\$	350,630	\$	-	\$	-	\$	
		Career & Training Services														
	Program Y	ear 2018/2019 WIOA/Other - Rebudget														
14	Ŭ	Non-Allocation Awards	\$	-	\$	-	\$	-	\$	-	\$	_	\$	-	\$	-
15		Placer County		-		-		_		-		_		238,215		-
16		El Dorado County		-		-		-		-		126,528		-		100,000
17		Alpine County		-		-		-		-		-		-		-
	Program Y	ear 2019/2020 WIOA/Other														
18		Non-Allocation Awards				-		-		-				-		-
19		Placer County				-		-		-		-		528,073		-
20		El Dorado County		-		-		-		-		183,421		-		-
21		Alpine County		-		-		-		-		-		-		73,445
22		Career & Training Services Total	\$	-	\$	-	\$	-	\$	-	\$	309,949	\$	766,288	\$	173,445
23	Committee	Budget	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
24	PY 19 Awa	rd Expend in Second Year	\$	247,419	\$	194,051	\$		\$	46,567	\$	119,210	\$	85,526	\$	-
		r Expend Non-Allocation	\$	-	\$,	\$	-	\$	-	\$	-	\$	-	\$	-
		A Management Planning Complete at Final	\$	44,176	\$	406,725	\$	-	\$	-	\$	-	\$	-	\$	-
			·	,		,			Ĺ				Ė			
		PENDITURES	\$	466,482	\$	1,752,056	•	233,835	\$	397,197	\$	429,159	\$	851,814	\$	173,445
28	Net Incom	ne/(Loss)	\$	-	\$	-	\$	-	\$	-	\$		\$	-	\$	-
29	Cos	t Center Share of Available Funding		8.09%		30.37%		4.05%		6.89%		7.44%		14.77%		3.01%

			Н		<u>l</u>		<u>J</u>		<u>K</u>		<u>L</u>		M
Line#			Disab Employ Initiative Seve	ment Round	Trade an Econom Transitic Nationa Dislocate Worker Gr	ic on Il ed	Prison to Employment Planning	Emple Imple Sup	ison to bloyment mentation oportive ervices		Prison to mployment plementation Direct Services	S	Fotal of all Funding ources and openditures
	Funding S	Sources:											
1		Carry-In Allocation Funds from PY 18	\$	-	\$	-	\$ -	\$	-	\$	-	\$	1,441,294
2		Awarded - PY 19 WIOA Allocations		-		-	-		-		-		2,474,192
3		Carry-In Rapid Response Funds PY18		-		-	-		-		-		-
4		Awarded Rapid Response Funds PY19		-		-	-		-		-		315,044
5		Carry-In Layoff Aversion Funds PY18		-		-	-				-		-
6		Awarded Layoff Aversion Funds PY 19		-		-	-		-		-		73,458
7		Actual Non-Allocation Awards		1,686		,500	86,832		684,823		503,578		1,464,419
		ing Sources	\$	1,686	\$ 187	,500	\$ 86,832	\$	684,823	\$	503,578	\$	5,768,407
	Expenditu	ires:											
	Consortiur	n Operations:											
9		Retiree Benefits	\$	-	\$	-	\$ -	\$	-	\$	-	\$	716,867
10		Salaries and Benefits		-		-	-		-		-		754,867
11		Services and Supplies		-		-	-				-		289,188
12		Professional Services		-	\$	-	\$ -	\$	-	\$	-		149,710
13		Consortium Operations Total	\$	-	\$	-	\$ -	\$	-	\$	<u> </u>	\$	1,910,632
		Career & Training Services											
	Program Y	ear 2018/2019 WIOA/Other - Rebudget											
14		Non-Allocation Awards	\$	1,686	\$ 187	,500	\$ 86,832	\$	-	\$	-	\$	276,018
15		Placer County		_		_	-		-		_		238,215
16		El Dorado County		-		-	-				-		226,528
17		Alpine County		-		-	-				-		-
	Program Y	ear 2019/2020 WIOA/Other											
18		Non-Allocation Awards		-		-	-		617,256		449,765		1,067,021
19		Placer County		-		-	-		-		-		528,073
20		El Dorado County		-		-	-		-		-		183,421
21		Alpine County		-		-	-		-		-		73,445
22		Career & Training Services Total	\$	1,686	\$ 187	,500	\$ 86,832	\$	617,256	\$	449,765	\$	2,592,721
23	Committee	Budget	\$	-	\$	-	\$ -	\$	-	\$	-	\$	
24	PY 19 Awa	rd Expend in Second Year	\$		\$		\$ -	\$		\$	-	\$	692,773
		r Expend Non-Allocation	\$	-	\$	-	\$ -	\$	67,567	\$	53,813	\$	121,380
		A Management Planning Complete at Final	\$	-	\$	-	\$ -	\$	-	\$	-	\$	450,901
		g	•		•					Ĺ		Ť	,
27	TOTAL EX	PENDITURES	\$	1,686	\$ 187	,500	\$ 86,832	\$	684,823	\$	503,578	\$	5,768,407
28	Net Incom	ne/(Loss)	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-
29	Cos	t Center Share of Available Funding		0.03%	3	.25%	1.51%		11.87%		8.73%		100.00%

		Α	В	С	D	E	F	G
L	Among Contracted Complete			<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
i n	Agency Contracted Services		Dislocated					
e		Dislocated	Worker			Rapid Response		
		\\\ - = \ =	T (. A .l)(A -114	V	1	Non-	TOTAL
#		Worker	Tran to Adult	Adult	Youtn - Out	Layoff Aversion	Allocation	TOTAL
	A							
	Agency Administrative & Progam Operations							
1	<u>Vendor - TBD</u> Other Post Employment Benefit Actuarial Services	1	\$ 4,000	\$ 3,000	\$ 3,000	\$ 2,500	\$ -	\$ 15,000
2	VTD Vavrinek, Trine, Day & Co. Certified Public Accountants Annually required Financial Audit and Single Audit Services	5,000	5,000	5,000	5,000	6,000	-	26,000
3	Employee Benefits Law Group Legal Professional Services	4,000	4,000	4,000	4,000	4,000	_	20,000
	Kronick Moskovits Tiedeman & Girard		,		,	,		,
4	Legal Professional Services	5,000	5,000	5,000	5,000	5,000	-	25,000
5	<u>Chivalry</u> Agency IT Services	2,000	4,000	4,000	4,500	2,500	-	17,000
6	<u>John L. Sullivan</u> Office Lease Agreements Roseville	16,849	18,000	18,000	18,000	15,000	_	85,849
	EMRL	-,	-,	- /	- /	-,		
7	Professional Outreach Services	3,710	5,000	5,000	5,000	5,000	11,290	35,000
	Agency Participant Program Operations							
	PY18/19 Allocation Budgeted							
	Advance							
8	South Lake Tahoe & Alpine County Career Services		\$ -	\$ 100,000	\$ -	\$ -	\$ -	\$ 100,000
	PY19/20 Allocation Budgeted							
9	Advance South Lake Tahoe & Alpine County Career Services		-	73,445	-	-	-	73,445
	<u>Vendor TBD</u> One							
10	Stop Operator Awarded via a Competitive Procurement	3,000	5,000	3,000	4,000			15,000
11	Vendor TBD Employer & Business Engatement - via a Competitive Procurement				_	25,000		25,000
	Non-Allocation Budgeted							
12	<u>Consultant - High Bar Global Consulting</u> Prison to Employment Planning - via a Competitive Procurement						56,100	56,100
13	Regional Application Partners acting as Sub-Recipient Prison to Employment Implementation						866,502	866,502
			* 50.000	A 000 445	A 40 500	A 05 000	·	
14	Total Contracted Services	\$ 42,059	\$ 50,000	\$ 220,445	\$ 48,500	\$ 65,000	\$ 933,892	<u>\$ 1,359,896</u>

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L i						Α	loc	ation Fundir	ng (Categories					1	
n												Estin	nate	ed		
е	2020 Subgrant Award Info Notice WSIN 18-32			Dislocated	80	% Dislocated				Youth Out		Rapid		Layoff		
#				Worker	Tra	nsfer to Adult		Adult		100%	R	esponse		Aversion		Total
1	Funding Awards for New Fiscal Year		\$	196,718	\$	786,872	\$	739,341	\$	751,263		315,044	\$		\$	2,862,696
	Consortium Operations															
2	Administration	10.00%	\$	19,672	\$	78,687	\$	73,934	\$	75,126	\$	-	\$	-	\$	247,419
3	WDB Support/Legacy Costs/Program Operations	38.00%	\$	74,753	\$	299,011	\$	280,950	\$	285,480	\$	119,717	\$	27,914	\$	1,087,825
4	Consortium Sponsored Cost Centers	12.00%	\$	23,606	\$	94,425	\$	88,721	\$	90,152	\$	37,805	\$	8,815	\$	343,524
5	Consortium Operating Cost Totals		\$	118,031	\$	472,123	\$	443,605	\$	450,758	\$	157,522	\$	36,729	\$	1,678,768
6	Award less Consortium Operating Cost		\$	78,687	\$	314,749	\$	295,736	\$	300,505	\$	157,522	\$	36,729	\$	1,183,928
	. 5					·										
7	Rapid Response/Layoff Aversion Cost Center		\$	-	\$	-	\$	-	\$	-	\$	157,522	\$	36,729	\$	194,251
8	Required Direct Training Adult & DW	20.00%	\$	39,344	\$	157,374	\$	147,868	\$	-	\$	-	\$	-	\$	344,586
9	Work Based Learning (Youth)	20.00%	\$	-	\$	-	\$	-	\$	135,227	\$	-	\$	-	\$	135,227
10	Allocation for Career Services		\$	39,343	\$	157,375	\$	147,868	\$	165,278	\$	-	\$	-	\$	509,864
			,			Youth - A	dul	t - Dislocate	d V	Norker Alloca	atio	n			,	
	Career Services															
11	Placer	62.00%		24,393	\$	97,573	\$	91,678	\$	102,472	\$	-	\$	-	\$	316,116
12	El Dorado	37.00%		14,557	\$	58,229	\$	54,711	\$	61,153	\$	-	\$	-	\$	188,650
13	Alpine	1.00%	\$	393	\$	1,574	\$	1,479	\$	1,653	\$	-	\$	-	\$	5,099
	Direct Training															
14	Placer	62.00%	\$	24,393	\$	97,572	\$	91,678	\$	-	\$	-	\$	-	\$	213,643
15	El Dorado	37.00%	\$	14,557	\$	58,228	\$	54,711	\$	-	\$	-	\$	-	\$	127,496
16	Alpine	1.00%	\$	394	\$	1,574	\$	1,479	\$	-	\$	-	\$	-	\$	3,447
	Work Based Learning (Youth)															
17	Placer	61.00%	\$	-	\$	-	\$	-	\$	82,488	\$	-	\$	-	\$	82,488
18	El Dorado	38.00%		-	\$	-	\$	-	\$	51,386	\$	-	\$	-	\$	51,386
19	Alpine	1.00%	_	-	\$	-	\$	-	\$	1,352	\$	-	\$	-	\$	1,352
						Tota	ı Ti	tle 1 Allocat	ion	s by County						·
20	Placer		\$	48,786	\$	195,145	\$		\$	184,960	\$		\$	_	\$	612,247
21	El Dorado		\$	29,114	\$	116,457	\$	109,422	\$	112,539	\$	-	\$	-	\$	367,532
22	Alpine		\$	787	\$	3,148	\$		\$	3,005	\$	-	\$	-	\$	9,898
	Дриге		Ψ	7.57	Ψ	5,140	Ψ	2,550	Ψ	0,000	Ψ		_		Ť	,
23											-		Ch	eck Figure	\$	2,862,696

Approved By:

Executive Committee: 5/16/19

		Eundi	ng Categories						
		Fullali	ng Categories	4				1	
		_							
		_		Dislo	cated Worker				
		Disloc	ated Worker		sfer to Adult		Adult		Total
					oror to riduit			_	
Funding Awards PY 2019/2020		\$	196,718	\$	786,872	\$	739,341	\$	1,722,9
Direct Training Requirement*	30.00%	\$	59,015	\$	236,062	\$	221,802	\$	516,8
uirement met via:		+		+					
Program Year 2019/2020 WIOA Cash	20.00%	\$	39,344	\$	157,374	\$	147,868	\$	344,
Program Year 2019/2020 Planned Leverage	10.00%	\$	19,671	\$	78,688	\$	73,934	\$	172,2
		\bot							
			Adult	& Disloca	ated Worker D	stributio	on		
				Dislocated Worker					
		Disloc	ated Worker	Tran	sfer to Adult		Adult		Total
20 % WIOA Cash Award									
Placer	62.00%	\$	24,393	\$	97,572	\$	91,678	\$	213,6
El Dorado	37.00%	\$	14,557	\$	58,228	\$	54,711	\$	127,
Alpine	1.00%	\$	394	\$	1,574	\$	1,479	\$	3,
10 % Leveraged Funds									
Placer	62.00%	\$	12,196	\$	48,786	\$	45,839	\$	106,8
El Dorado	37.00%	\$	7,278	\$	29,114	\$	27,356	\$	63,
Alpine	1.00%	\$	197	\$	788	\$	739	\$	1,7
Tatal Danish d Direct Taskin a (Ob. 1.5			50.045		222.255		204.055		F40:
Total Required Direct Training (Check Figure)		\$	59,015	\$	236,062	\$	221,802	\$	516,