### **WB MEMBERS**

AAMIR DEEN Unite Here Local 49

APRIL BALLESTERO One Light Ahead

BILL BETTENCOURT Placer School for Adults

CAROL PEPPER-KITTREDGE Sierra College

CHRISTINA NICHOLSON Whole Person Learning

DANIELA DEVITT California Employers Association

DIANA SOUZA NorCal Kenworth

ERIC COOPER
California Indian Manpower Consortium

ERIC ULRICH Hacker Lab

JACQUELINE HUMENICK Ponte Palmero

JASON BUCKINGHAM Golden Sierra Job Training Agency

JOHN TWEEDT District Council 16

LAUREL BRENT-BUMB El Dorado Chamber of Commerce

LISA HUTCHINSON Cokeva

MARCY SCHMIDT Placer Co. Business Advantage Network

MARK FRAYSER Department of Rehabilitation

MARTHA ESCOBEDO Employment Development Department

 $\begin{array}{ll} {\sf MICHAEL\ ZIMMERMAN},\ \textit{Vice\ Chair} \\ {\sf MTI\ College} \end{array}$ 

PAUL CASTRO California Human Development

RICK LARKEY, *Chair* North State Building Industry Foundation

ROBERT VERDUGO Northern California Valley Sheet Metal JATC

ROBIN TRIMBLE Rocklin Area Chamber of Commerce

TINK MILLER
Placer Independent Resource Services

VIC WURSTEN PRIDE Industries

YVETTE ELAM
United Domestic Workers of America

X.

WORKGROUPS

### GOLDEN SIERRA WORKFORCE BOARD REGULAR MEETING AGENDA

Thursday, September 21, 2017 - 1:00 PM

North State BIA Board Room 1536 Eureka Rd Roseville, CA 95661

Mission: The Golden Sierra Workforce Board convenes industry leaders and key partners to identify workforce initiatives, create innovative solutions and measure the success of the systems' ability to meet industry and workforce needs.

| l.    | ROLL CALL AND INTRODUCTION OF GUESTS   |       |
|-------|--|-------|
| II.   | APPROVAL OF AGENDA   | 1-2   |
| III.  | CONSENT AGENDA   |       |
|       | All matters listed under the Consent Agenda are considered to<br>be routine in nature and will be approved by one blanket<br>motion. |       |
|       | a) Approval of Minutes from July 20, 2017 WB Meeting   | 3-7   |
|       | b) Review of Minutes from August 2, 2017 GB/EC Meeting   | 8-11  |
|       | c) Review of Minutes from August 31, 2017 EC Meeting   | 12-14 |
|       | d) Attendance Log  | 15    |
| IV.   | PUBLIC COMMENT – FOR ITEMS NOT ON THE AGENDA   |       |
| V.    | 2017-2018 WIOA TITLE I DW TO ADULT TRANSFER  | 16    |
| VI.   | 2017-2018 WIOA TITLE I FINAL BUDGET  | 17-26 |
| VII.  | WIOA TITLE I YOUTH PROGRAM REPORT OUT – COKEVA<br>PROJECT  |       |
| VIII. | TECHNOLOGY IMPACTS ON THE WORKFORCE FORUM  | 27-28 |
| IX.   | ONE-STOP OPERATOR REPORT OUT AND DIRECTION   | 21-20 |

Strategic Planning Priorities & Workgroup Membership

### XI. <u>FUTURE AGENDA ITEMS/NEW BUSINESS</u>

### WORKFORCE BOARD

Networking Workshop on 11/16/17

The purpose of this session is to give every member a chance to:

- Learn about each members organizations,
- What each member has to offer in the way of information, resources, and services.
- What each member needs in the way of information, resources, and services.
- The time to match needs with resources.

### • EXECUTIVE COMMITTEE

### XII. <u>NEXT MEETING</u>

Thursday, November 16 – 1:00 PM. North State BIA

### XIII. ADJOURNMENT

### GOLDEN SIERRA WORKFORCE BOARD REGULAR MEETING MINUTES

Thursday, July 20, 2017 - 1:00 PM

Folsom Lake College Community Room C-102 6699 Campus Drive Placerville, CA 95667

### I. ROLL CALL AND INTRODUCTION OF GUESTS

Quorum was established and the meeting was called to order by Chair Larkey at 1:04 pm.

Larkey announced the following membership changes:

New appointments: Robin Trimble, Jaqui Humenick, and Diana Souza representing

business

Renewals: Carol Pepper-Kittredge; Christina Nicholson; Eric Cooper; John Tweedt;

Marcy Schmidt; Mark Frayser; Michael Zimmerman; Paul Castro; Rick

Larkey; Vic Wursten

New appointments and renewals approved by the Governing Body on June 7, 2017.

Roll call:

Present: Rick Larkey (Chair), Michael Zimmerman (Vice-Chair), Aamir Deen\*, Carol

Pepper-Kittredge\*, Christina Nicholson Daniela Devitt, Jaqui Humenick, Jason Buckingham, Laurel Brent-Bumb, Marcy Schmidt, Martha Escobedo,

Paul Castro\*, Robin Trimble, Tink Miller.

Absent: Bill Bettencourt, Diana Souza, Eric Cooper, John Tweedt, Mark Frayser, Vic

Wursten.

Guests: Robert Verdugo, Machelle Rae, Janis Aydelott, Felicia Buasan, Carline

Chavez, Lorna Magnussen, Michael Indiveri.

\*Denotes late arrival or early departure

### II. APPROVAL OF AGENDA

Larkey requested the following amendment to agenda item VII memo on page 58; should be from Rick Larkey no Jason Buckingham.

**Motion** to approve agenda as amended by Miller, second by Zimmerman

**Motion** approved unanimously

\* Deen arrived at 1:09 pm

### III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

- a) Approval of Minutes from May 18, 2017 WB Meeting
- b) Review of Minutes from May 15, 2017 EC Meeting
- c) Attendance Log

**Motion** to approve consent agenda items A-C by Brent-Bumb, second by Devitt **Motion** approved by unanimously

### IV. PHASE II MOUS

Buckingham explained that in the board packet is detailed information regarding the Phase II MOU process. The second phase is the effort that focuses on documenting the partner contributions to the workforce development system specifically as it relates to the comprehensive center. Each partner MOU requires signatures from the Partner, Workforce Board Chair and the Chair of the Chief Local Elected Official (Governing Body).

The request is to grant signature authority to the board chair to sign these agreements as they come in so that the board can meet the September submission deadline.

Phase II MOUs will be required for the affiliate centers in Program year 2018/2019.

**Motion** to approve Phase II MOUs by Miller, second by Zimmerman.

**Motion** approved unanimously

\* Castro arrived at 1:15 pm

### V. AJCC CERTIFICATION PROCESS WSD16-20

Buckingham mentioned that there are two types of certification: Baseline and Hallmarks of Excellence:

- Baseline contains 4 items (described on page 46) and must be completed by December 2017. Additionally, the local board may select additional criteria to include in the review.
- Hallmarks of excellence contain 8 items (described on page 47) focused on continuous improvement and must be completed by July 2018

Certification is a local board determination and recommendations must be provided by a neutral party (someone not providing direct services). Additionally, the board may include additional items if deemed necessary. Certification of the comprehensive center is due the first round and the affiliate sites will be due in the 2018/2019 program year.

Buckingham made the recommendation to adopt as is for baseline submission, and make changes as feedback and information is received.

### Page 3

Indiveri noted that the next partner meeting is scheduled for August 22, 2017, and welcomes input from board members by email.

\* Pepper-Kittredge arrived at 1:29 pm

**Motion** to approve AJCC Certification process by Nicholson, second by Zimmerman.

**Motion** approved unanimously

### VI. BOARD MEMBER ORIENTATION

A draft outreach video was presented to members.

Feedback from board members was collected and provided to Buckingham.

### VII. PAST YEAR REFLECTION AND NEW YEAR PROJECTIONS

Larkey engaged group in discussion surrounding past year strategic planning, challenges and moving ahead.

Future focus: Storytelling; Business Engagement and Integrated Services

Information was collected from members and presented to the Board's Chair.

Larkey will work with Buckingham to come up with a list of the items discussed and share with the board via a survey in order to rank and prioritize next steps. These results will be taken to the Executive Committee for review and recommendations that will be taken to full board at a future meeting for approval.

### VIII. TECHNOLOGY IMPACTS AT WORK

Buckingham stated that based on recent discussions of this board on the impacts of technology on the workforce and employer demand, he proposed to the Capital Region Planning Unit (RPU) (consisting of Sacramento, Yolo, NCCC and Golden Sierra) that they apply for funding through round 2 of SlingShot to host regional technology forums. The idea is to bring business from within our key sectors to discuss and inform workforce practitioners, economic developers and educators on how they see technology impacting their business and workforce needs locally. The proposal was awarded and the region will receive \$66,000 for this purpose. The agency may be reaching out to members to help identify business leaders to participate in these forums. It's likely that the RPU will be contracting with Valley Vision to coordinate the efforts.

### IX. ONE-STOP OPERATOR REPORT OUT

Indiveri said that in the packet is a clarification on what is a One-stop Operator; he considers the more appropriate term would be coordinator-integrator-facilitator; his function is to identify the major issues that are occurring in establishing and maintaining the future operations of the partnership. The idea is to keep communications up. His role is to gather feedback from all the partners and share all the information with the Workforce Board.

### Page 4

### X. WORKGROUPS

Marketing: Miller is requesting members to join the marketing group.

Business Engagement: Buckingham and Schmidt met with Sacramento (SETA) regarding communicating on business engagement and rapid response.

Leadership & Best Practices: Larkey noted that the Executive Committee will be meeting with the Governing Body in August.

### XI. WORKFORCE BOARD MEMBERSHIP UPDATE

Magnussen updated the board that there are 5 vacancies: 3 for business, 1 joint Labor and 1 Organized Labor.

At this time we have 2 business and 1 joint labor applications in the process pending Executive Committee recommendation and Governing Body approval in August. In addition, Hacker Lab has shown an interest in serving on the board and staff will continue to work with the Labor Council to fill the remaining labor seat.

### XII. WORKFORCE BOARD BYLAW REVISION UPDATE

Magnussen stated that the due to finalized legislation and changes in current operating practices the Bylaws are in need of revision. The revised Bylaws should be reviewed and approved by December 2017.

### XIII. WIOA SERVICE PROVIDER AND PARTNER UPDATES

• Alpine County – Alpine County HHS

Buckingham explained that Alpine County has some recent developments with regards to their WIOA efforts. One of which is the resignation of their WIOA funded staff person. Alpine is taking this time to investigate various service delivery models to see if there are better ways to serve the county with reduced funding. This includes looking at alternative models within the Golden Sierra JPA as well as reviewing options through other local areas.

Buckingham has been in close communication with Alpine County looks forward to ensuring that the county is well represented within the JPA.

It is likely that the agency will release an RFI to determine interest from other entities in the area that might be interested in serving Alpine County.

Written reports for remainder of providers included in agenda packet:

- El Dorado County El Dorado County HHS
- Placer County Golden Sierra Job Training Agency
- Consortium Business Engagement / Rapid Response

### XIV. FUTURE AGENDA ITEMS/NEW BUSINESS

### **FUTURE AGENDA ITEMS**

### WORKFORCE BOARD

Update on Youth programs; report out from partners

Orientation (Video improvements)

The impact of Amazon and bringing Jobs to Sacramento area

Workgroup report outs

### EXECUTIVE COMMITTEE

Workgroups

### • NEW BUSINESS

Schmidt commented on Job shadowing pilot programs

Brent-Bumb is suggesting that the board should look into the upcoming cannabis industry

### XV. <u>NEXT MEETING</u>

Thursday, September 21, 2017 – 1:00 PM. North State BIA

### XVI. <u>ADJOURNMENT</u>

**Motion** to adjourn the meeting at 2:22 pm by Larkey

### **GOLDEN SIERRA JOB TRAINING AGENCY**

GOVERNING BODY
AND
WORKFORCE BOARD
EXECUTIVE COMMITTEE
JOINT REGULAR MEETING
AGENDA

Wednesday, August 2, 2017 - 10:30 am

North State BIA Board Room 1536 Eureka Rd Roseville, CA 95661

### I. ROLL CALL AND INTRODUCTION OF GUESTS

Quorum was established and meeting was called to order at 11:00 a.m. by Governing Body Vice-Chair Rakow

Present: (GB) Katherine Rakow (Vice-Chair), Kirk Uhler

Absent: (GB) Michael Ranalli (Chair)

Present: (EC) Rick Larkey (Chair), Michael Zimmerman (Vice-Chair), Martha

Escobedo, Carol Pepper-Kittredge, Greg Geisler, Jason Buckingham (Ex-

Officio)

Absent: (EC) Laurel Brent-Bumb

Guests: Michael Indiveri, Patty Moley, Lorna Magnussen, Carline Chavez

### II. APPROVAL OF AGENDA

**Motion** to approve agenda by Escobedo, second by Zimmerman.

Motion approved unanimously.

### III. PUBLIC COMMENT – FOR THOSE ITEMS NOT ON THE AGENDA

None

### IV. CONSENT AGENDA (EC)

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

- a) Approval of Minutes from May 15, 2017 EC Meeting
- b) Attendance Log

Motion to approve consent agenda items a-b by Zimmerman, second by Escobedo

**Motion** approved unanimously

### V. WORKFORCE BOARD APPLICATION RECOMMENDATIONS (EC)

Magnussen stated that the 5 applications contained in the agenda packet are for review and recommendation by the Executive committee prior to being forwarded to the Governing Body for approval. Approval of these applications would bring the Workforce Board into full compliance.

**Motion** to recommend current applicants to the Governing Body for approval by Escobedo, second by Zimmerman.

**Motion** approved unanimously

### VI. WORKFORCE BOARD APPLICATION APPROVAL (GB)

Request to approve 5 Workforce Board applicants for membership.

Motion to approve Workforce Board Membership by Uhler, second by Rakow

**Motion** approved unanimously

### VII. EC/GB DISCUSSION ON WDB DIRECTION

Larkey provided an outline of efforts over the last year by the Workforce Board that included holding a strategic planning session and developing a work plan from ideas/needs identified. This information has been used to explore how they could make the board's work more meaningful for the members and the people they serve. The six ideas/needs identified were training, leadership & strategy, marketing, best practices, business engagement and project management. Subsequently several of workgroups have been consolidated.

At the board's July meeting the progress and outcomes from the workgroups were reviewed and input collected to allow the board to refocus their efforts for the next year. The board also felt it was important to check in with the Governing Body to ensure that their efforts aligned with Governing Body expectations.

In addition to the board's efforts, the One-Stop Operator, Michael Indiveri, has the charge of trying to promote certain values such as partnering and integrating services as well as looking at data and the integration of it.

Larkey solicited input from the Governing Body regarding practical steps that might encourage jurisdictions to work together.

Rakow believes the strategic plan aligns with the current needs, but expressed concern about being from a small county; she feels they are unique in their needs and that due to lack of resources they are limited in what can be offered and she does not know how to remedy that situation..

Uhler noted that the services the agency provides are not widely known in our counties. He was encouraged to see a focus on communication and outreach. Uhler added that while the current plan is a good plan right now we may see changes over the next few years due to the new administration. The best role the board can play is being the liaison for the private sector to make them aware of the opportunities available through

the workforce system and assisting them in accessing those resources to meet their needs. In addition, help the Governing Body understand the needs of the private sector, what implications the final budget could have on service models and aligning resources to meet their needs according to these factors. This message can then be carried by the Governing Body to their constituents and Washington DC. Uhler noted that the paperwork process has historically been a deterrent for businesses in utilizing the services and could be a key area to address.

Zimmerman commented that what Uhler spoke of aligns very well with what Indiveri is doing as a One-Stop Operator; trying to figure out how all these different processes work together. Part of that task should be framed with the deficiencies and how can we do more with less.

Buckingham added that this clearly aligns with the Workforce Board's latest discussion regarding a need to focus on storytelling, using that as an outreach tool and a communication tool with stakeholders.

Larkey said that during the Bush administration he worked with some programs and he was impressed with how their initiatives were trying to utilize the private sector to provide these workforce development services. Historically these programs don't allocate funds to provide services to employers even though they talk about serving employers. He would like the Governing Body to send a message that encourages the State and the Federal level to provide services that empowers the agency to serve employers more directly, and encourages public/private partnerships in a way that they can grow together and meet the needs of the workforce.

Rakow asked if the budget for internship and apprenticeship was reduced.

Indiveri explained that the outline of the budget did have significant cuts across the board.

Larkey stated that this will be an interesting opportunity for the board to see if they just exist only because of the federal funding; or is there something more, regardless where the resources come from; see how the members can commit to achieve something focusing on providing value.

Buckingham commented that WIOA is one of the only systems whose charter is for business to lead the way, although the system is serving business, it should be tied to industry demand and on how we do that as a system locally should be by brokering the available programs to meet that demand.

Indiveri said the current legislation is very clear that they want the private sector buy in. Indiveri's job is to coordinate, align, and integrate all the partners.

Pepper-Kittredge stated that currently job placement is very difficult due to the bureaucracy on the federal level and how employers don't fit certain parameters or categories; it's not customer driven to the employer, it is government driven.

Escobedo added that she is anxious about the budget and how it will affect their organizations; she believes the board is heading in the right direction.

Geisler agreed that there are barriers put in place by all the regulations and paperwork necessary to access the programs for employers; however, Placer County has been able to streamline the employer paperwork for the CalWorks program.

Rakow asked what the next steps in the Board's strategic plan would be.

Larkey answered that the plan is to reorganize the board with the new membership, using the strategic plan to establish priorities.

Uhler encouraged the board to reach out to the Greater Sacramento Economic Council and inform them of who this board/agency is and what they do. Uhler suggested modifications to programs making them more employer friendly and to allow for better engagement. The Council is hearing from the existing businesses in the Sacramento region what their challenges are from the workforce standpoint. In addition they are hearing from employers across the country that they are trying to recruit to our area, on 1) what their workforce needs are; and 2) what these businesses are evaluating in the local economy. With this information, how Golden Sierra and SETA work together to provide training on particular disciplines or technologies, that assist the council with their efforts.

### VIII. FUTURE AGENDA ITEMS/NEW BUSINESS

Governing Body

Final Budget

**Executive Committee** 

- OSO report on partners meeting on 8/22/17
- Strategic Planning Priorities
- Workgroup report

### IX. NEXT MEETING

EC – Thursday, August 31, 2017 1:00 pm – Roseville Connections

GB - Wednesday, October 4, 2017 10:00 am - Placer County Board of Supervisors Office Roseville

EC – Thursday, October 19, 2017 1:00 pm – Roseville Connections

### X. <u>ADJOURNMENT</u>

Meeting adjourned by Escobedo, second by Geisler at 11:45 am.

### GOLDEN SIERRA WORKFORCE BOARD EXECUTIVE COMMITTEE REGULAR MEETING MINUTES

Thursday, August 31, 2017 – 1:00 PM

Roseville Connections 115 Ascot Drive, Suite 180 Roseville, CA 95661

### I. ROLL CALL AND INTRODUCTION OF GUESTS

Present: Rick Larkey (Chair), Michael Zimmerman (Vice-Chair), Martha Escobedo,

Laurel Brent-Bumb, Jason Buckingham, Greg Geisler

Absent: Carol Pepper-Kittredge

Guests: Michael Indiveri, Lorna Magnussen, Carline Chavez

### II. APPROVAL OF AGENDA

**Motion** to approve the agenda by Brent-Bumb, second by Escobedo

**Motion** approved unanimously

### III. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine in nature and will be approved by one blanket motion.

Request to amend Consent Agenda to remove Approval of Minutes from August 2, 2017 EC/GB Meeting

- Approval of Minutes from August 2, 2017 EC/GB Meeting [removed refer to item III.a.]
- Review of Minutes from July 20, 2017 WB Meeting
- Attendance Log

**Motion** to approve the Consent Agenda as amended, by Brent-Bumb, seconded by Escobedo.

**Motion** approved unanimously

### III.a. APPROVAL OF MINUTES FROM AUGUST 2, 2017 EC/GB MEETING

Amended minutes were distributed to clarify language on page 4 paragraphs 1-3.

**Motion** to approve the amendment to the August 2, 2017 minutes by Zimmerman, second by Geisler.

### **Motion** approved unanimously

### IV. PUBLIC COMMENT – FOR ITEMS NOT ON THE AGENDA.

Magnussen announced that the Workforce Board membership is in full compliance and now has 25 active members.

### V. WORKGROUP - LEADERSHIP & BEST PRACTICES

### Strategic Planning Priorities

Buckingham requested clarification regarding the survey discussed at the last meeting; should the survey be based on the three focus areas discussed at the last meeting or on the items from the retreat.

Larkey stated that his intent was to continue with the planning groups and assign members to a group they would like to participate in. He also believes that the groups need to be reformed and repopulated.

Brent-Bumb added that the members should revisit the fundamentals of the workgroups to give them the opportunity to choose a workgroup they would prefer.

Magnussen suggested reaching out to the members and asking them to choose first and second choice from the three groups in which they would like to be assigned to.

The Executive Committee members decided to include an orientation prior to the Workforce Board meeting on 9/21/17 from 11:30 am to 12:30 pm.

Larkey asked staff to send out emails to the new members for the orientation and, an additional email to ask all the members to solicit what workgroups they would prefer to be a part of. Buckingham agreed to write summary of each planning group and send out a survey.

Brent-Bumb expressed that networking could be further developed on the board.

Larkey agreed and has seen models for facilitated workshops that would aid the board with this role.

Zimmerman commented that the workshop model might encourage members to be more engaged during meetings.

Buckingham added that the workshop would generate conversations around the table on how members can meet each other's needs.

Members agreed to hold the workshop at the November 16, 2017 Workforce Board meeting.

### VI. ONE-STOP OPERATOR REPORT OUT AND DIRECTION

Indiveri handed out his summary notes to the members regarding the meeting with the partners that was held on August 22, 2017. The notes outline the first encounter with the One-Stop Operator and the partners of the AJCC system.

The purpose of this meeting was to establish or reestablish relationships between the partners. His role is to facilitate communication between the partners and the Workforce Board.

The 2 year process for the AJCC certification was discussed; the initial phase will be helpful in identifying who is doing what and how it is affecting customers, and later to know how to improve the delivery of services through coordination, integration and alignment.

Indiveri noted to the members that input is welcome. He will also be getting feedback from customers and partners.

Future items will include updates to the board on outreach efforts to the community, especially on how the employer outreach is happening, and what the view from the private sector is.

Another important item is the coordination between the partners to identify value added services such as joint activities with customers that could include co-enrollments and/or co-funding of customers training.

Reporting and universal outcomes were discussed including the possibility of a future dashboard to summarize the data system wide to assist the board in reviewing and responding to the data.

Larkey requested that as Indiveri develops, with the partners, a common set of reporting elements for performance outputs and outcomes, this information be presented to the board.

Larkey would like a report on the status of the regional collaboration and combining data.

### VII. FUTURE AGENDA ITEMS/NEW BUSINESS

WORKFORCE BOARD

Workshop on 11/16/17

Orientation on 9/21/17

Workgroups

EXECUTIVE COMMITTEE

### VIII. NEXT MEETING

Special - Thursday, September 21, 2017 – 12:30 PM. NSBIA

Regular – Thursday, October 19, 2017 – 1:00 PM. Roseville Connections

### IX. <u>ADJOURNMENT</u>

Larkey adjourned the meeting at 2:30 pm.

| Date:                  | 9/15/16 | 11/17/16 | 1/19/17 | 3/16/17 | 5/18/17 | 7/20/17 |      |
|------------------------|---------|----------|---------|---------|---------|---------|------|
| Workforce Board        | WB      | WB       | WB      | WB      | WB      | WB      |      |
| Meeting Type           | Special | Regular  | Regular | Regular | Regular | Regular | Rate |
| Aamir Deen             |         |          | 0       | 0       | 0       | 1       | 25%  |
| April Ballestero       |         |          |         |         |         |         | 0%   |
| Bill Bettencourt       | 1       | 1        | 1       | 1       | 1       | 0       | 83%  |
| Carol Pepper-Kittredge | 1       | 0        | 1       | 0       | 0       | 1       | 50%  |
| Christina Nicholson    | 1       | 1        | 1       | 1       | 1       | 1       | 100% |
| Daniela Devitt         | 1       | 1        | 0       | 1       | 1       | 1       | 83%  |
| Diana Souza            |         |          |         |         |         | 0       | 0%   |
| Eric Cooper            | 1       | 1        | 0       | 1       | 0       | 0       | 50%  |
| Eric Ullrich           |         |          |         |         |         |         | 0%   |
| Jacqueline Humenick    |         |          |         |         |         | 1       | 100% |
| Jason Buckingham       | 1       | 1        | 1       | 1       | 1       | 1       | 100% |
| John Tweedt            | 0       | 0        | 1       | 0       | 1       | 0       | 33%  |
| Laurel Brent-Bumb      | 1       | 1        | 1       | 1       | 0       | 1       | 83%  |
| Lisa Hutchinson        |         |          |         |         |         |         | 0%   |
| Marcy Schmidt          | 1       | 1        | 1       | 1       | 1       | 1       | 100% |
| Mark Frayser           | 1       | 1        | 1       | 1       | 1       | 0       | 83%  |
| Martha Escobedo        | 1       | 1        | 1       | 1       | 1       | 1       | 100% |
| Michael Zimmerman      | 1       | 0        | 0       | 0       | 0       | 1       | 33%  |
| Paul Castro            | 1       | 0        | 0       | 0       | 0       | 1       | 33%  |
| Rick Larkey            | 1       | 1        | 1       | 1       | 0       | 1       | 83%  |
| Robin Trimble          |         |          |         |         |         | 1       | 100% |
| Robert Verdugo         |         |          |         |         |         |         | 0%   |
| Susan "Tink" Miller    | 1       | 0        | 1       | 0       | 1       | 1       | 67%  |
| Victor Wursten         | 0       | 1        | 1       | 1       | 1       | 0       | 67%  |
| Yvette Elam            |         |          |         |         |         |         | 0%   |
|                        |         |          |         |         |         |         |      |

### GOLDEN SIERRA WORKFORCE DEVELOPMENT BOARD

### **MEMORANDUM**

**DATE:** September 21, 2017

**TO:** Workforce Board (WB) members

FROM: Jason Buckingham, GSJTA Executive Director

SUBJECT: 2017-2018 Transfer of Funds Dislocated Worker to Adult

In an effort to serve the local population, Golden Sierra is seeking approval to transfer up to 50% of the WIOA Title I Program Year 2017-2018 awards from the Dislocated Worker stream to the Adult funding stream. The submission of the required documents will occur when the Agency receives formal notification via subgrant documentation from the Employment Development Department for the *K8106175 Subgrant* award. All transferred funds will be taken from the second round of awarded funding made available for use October 1<sup>st</sup>, 2017. The procedures for this transfer are available for review in *Directive WSD15-23* dated March 29, 2016.

As the members of the Board may be aware, all Dislocated Workers are eligible to receive funding via the Adult funding stream, however, the reverse is not true. This transfer will enable Golden Sierra to serve clients with the greatest need with minimal impact on Dislocated Worker services.

### GOLDEN SIERRA WORKFORCE BOARD

### **MEMORANDUM**

**DATE:** September 21, 2017

**TO:** Workforce Board (WB)

FROM: Jason Buckingham, GSJTA Executive Director

**SUBJ:** Workforce Innovation and Opportunity Act (WIOA) Title I Final Budget

Before the Board for review is the WIOA Title I Fiscal Year 2017/2018 Final Budget. The WIOA Title I budget is a part of Workforce Board responsibilities as per WIOA. The Act requires the Board to develop a program budget in partnership with the Governing Body. The Action requested is to make a recommendation to the Governing Body to approve the WIOA Title I final budget for 2017/2018. The budget has been developed with a focus on the WIOA Local Workforce System requirements. See the budget narrative for additional details.

## **Budget Introduction and Overview**

Golden Sierra Job Training Agency is a Joint Powers Authority (JPA) organized between the counties of Placer, El Dorado and Alpine. The Agency's primary purpose is to administer the JPA's Title 1 award from the Workforce Innovation and Opportunity Act (WIOA). Additionally, the Agency administers miscellaneous grants and awards that complement the WIOA Title 1 objectives and stated purpose of the JPA.

# Approach in Developing the Final Budget for Fiscal Year 2017/2018

relationship between program funding levels and expected results from that program. The objectives are to retain cost-efficient and effective ways to meet the requirements of the Workforce Innovation and Opportunity Act (WIOA) while providing quality services to participants. The model used to develop the Consortium's annual budget is the Priority Based Budget model. The goal is to develop a budget based on the

The Fiscal Year 2017/2018 Final Budget:

Notice of Award (NOA) from the Department of Labor. The NOA confirms the funding of an appropriated award. It is anticipated to be completed when Round 1 (July 1, 2017 release). However, Round 2 (October 1, 2017 release) funding was not finalized as of this update and EDD has not received the The primary sources of funding are the unaudited rollover funding from Sub-grant K-7102029 and the newly awarded Sub-grant K-8106175 in the form of Adult, Dislocated Worker, Youth, Rapid Response and Layoff Aversion funding. Currently, all figures in the final budget have been communicated by the Employment Development Department (EDD) via Workforce Services Information Notices (WSIN). The Agency received its allotted portions for the Federal Fiscal Year 2018 budget is adopted or a Continuing Resolution is put in place.

## The budget meets mandated funding requirements as follows:

20% of the Adult and Dislocated Worker funding will support Direct Training with a planned assumption of 10% leverage in order to meet the full requirement of 30% with a 20/10 ratio of WIOA cash/leverage.

Work Based Learning only includes a participant's enrollment in an employment related training such as an On-The-Job Training (OJT) or Work Experience (WEX). It does not include classroom training. Fifty percent of the earmarked WBL funding is used to support the career services to eligible 20% of the Youth funding is earmarked to meet the Youth Work Based Learning (WBL) requirement as outlined in the WIOA Tile I award. To clarify, participants in the program.

The remaining cost objectives required of the Title I funding are to maintain a Comprehensive One-Stop Center in the Local Area while strategically utilizing financial resources to meet obligations of the JPA and while both leading and participating in the continued development of both local and regional Workforce Systems.

Approved By:
Executive Committee:
Workforce Board:
Governing Body

## What we have been able to maintain in spite of reductions in funding:

- allocation has been reduced. In addition to not filling a vacant position, a 3% reduction in support for the Comprehensive One-Stop is required Over the past two fiscal years the Agency has scheduled the use of 50% of funding from the new allocation for the combined support of Administration, Program Operations & the Consortium's Comprehensive One-Stop. This percentage has remained the same however, the in order to maintain Program Operations and Administration.
- Continued financial support to member counties for Career Services and Direct Training is being maintained with additional financial resources coming from taking advantage of the allowable 10% for Direct Training Leverage instead of the 5% which has been utilized in the past.

## Description of Schedules

| Schedule is based on unaudited rollover funding, carry over, and new awards. Expenditures have | been adjusted based on anticipated cost increases, WIOA spending requirements, and pension | fundina reauirements. |
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| <b>Consortium Sources and Uses</b>   |  |                       |
| Schedule 1   |  |                       |

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Consortium Cost Center Detail

Schedule 2

| Includes program oversight and technical assistance to member counties. Staff and consultants | have expertise in ADA/FO compliance, program monitoring, WIOA continual refinement, and |
|---|---|
| Consortium Program Operations:  |   |

| database management. | Consortium Rapid Response and Includes activities related to business outreach, workshop facilitation, and la | I south Association the second control of th |
|----------------------|---|--|
|                      | Consortium Rapid Response and   | · · · · · · · · · · · · · · · · · · ·  |

abor exchange. Staff

| Aversion: have expertise in helping affected employees return to work as quickly as possible following a layoff and developing early-warning systems to prevent layoffs altogether. |
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| universal access and comprehensive employment-related programs and services. | Dorado County Includes unaudited PY 16/17 carry-in funds to be administered by El Dorado County HHS and |
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|  | El Dorado Cou   |
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| Sareer and Training Services: Placer County | g Services: planned PY 17/18 WIOA funding. |
|---|--|
| Training Services:                          | Services: by the Agency staff.             |

| ed by Agency staff. Planned PY 17/18  |  |
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| ty Includes unaudited PY 16/17 carry-in funds to be administered by Agency staff. | g Services: WIOA funding currently in development stage of new service delivery model. |
| Alpine County   | Career and Training Services:  |

|            | Non-Allocation<br>Career and Training Services: | Includes remaining second year training dollars from the Disability Employment Accelerator (DEA) award and third year of the Sector Partnerships National Emergency Grant (SP-NEG). The Disability Employment Initiative technical assistance funding to participate in quarterly meetings. In addition, the Agency continues to expend prior year awarded non-allocation awards AB2060, Round Two and Three of the Disability Employment Accelerator grant. |
|------------|---|--|
| Schedule 3 | Consortium Contracted Services                  | Schedule provides detail for contracts administered by the Agency for newly awarded funds and rebudgeted contracts for Consortium Operations and Programmatic Career Services and Training.  |
| Schedule 4 | Consortium Allocation of Sub grant Award        | Schedule is based on a funding award for the new WIOA Allocation Awards and Rapid Response and Layoff Aversion. The schedule is separated by funding based on the WIOA legislation.  |
| Schedule 5 | Consortium Leverage Requirements                | Schedule provides dollar amounts required to be captured as "leverage" in order to meet the state imposed 30% Direct Training requirement for Adult and Dislocated Working funding streams.  |

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|---------------|--|---|----------------------------|---|-------------------------------------|--|-------------|--------------------------|--|-------------------------------|-----------|--|--|
| <b>⊣−</b> □ # |  | Actual Expenditures and Encumbrances as of June 30th 2016 | % of<br>Total<br>5 Funding | Unaudited Actual Expenditures and Encumbrances as of June 30th 2017 | s<br>es % of<br>Total<br>17 Funding | Consortium<br>Fiscal Year<br>2017/2018<br>Draft Budget |             | % of<br>Total<br>Funding | Consortium<br>Fiscal Year<br>2017/2018<br>Final Budget | n<br>% of Total<br>st Funding |           | Change Between<br>Fiscal Year<br>2017/2018<br>Draft to Final<br>Budget | Percent<br>Change from<br>Fiscal Year<br>2017/2018<br>Budget<br>Draft to Final |
| Fun           | Funding Sources:   |   |                            |   |                                     |  |             |                          |  |                               | -         |  |  |
| -             | Carry-In WIOA Allocation PY 16   | \$ 1,888,875  |                            | \$ 1,853,531  | 31                                  | \$ 2,00  | 2,007,471   |                          | \$ 1,709,676   | 9/                            | ક્ક       | (297,795)  | -14.83%  |
| 2             | Awarded WIOA Allocations PY 2017   | 2,015,896   |                            | 2,252,121   | 7.                                  | 2,8  | 2,885,517   |                          | 2,824,646  | 46                            |           | (60,871)   | -2.11%   |
| 3             | Carry-In Rapid Response Funds PY16                                       | 166,430   |                            | 83,300  | 00                                  |  | 50,375      |                          | 150,795  | 95                            |           | 100,420  | 199.34%  |
| 4             | Awarded Rapid Response Funds PY17  | 65,401  |                            |   |                                     | 2  | 210,112     |                          | 209,395  | 95                            |           | (717)  | -0.34%   |
| 2             | Carry-In Layoff Aversion Funds PY16                                      |   |                            | 10,691  | 11                                  |  | 1           |                          | 51,262   | 52                            |           | 51,262   | 100.00%  |
| 9             | Awarded Layoff Aversion Funds PY17                                       |   |                            |   |                                     |  | 59,514      |                          | 35,641   | 41                            |           | (23,873)   | -40.11%  |
| 7             | Actual Non-Allocation Awards   | 237,493   |                            | 458,801   | 11                                  | 4  | 414,738     |                          | 513,004  | 75                            |           | 98,266   | 23.69%   |
| 8 Total       | Total Funding Sources  | \$ 4,374,095  |                            | \$ 4,658,444  | 41                                  | \$ 5,6   | 5,627,727   |                          | \$ 5,494,419   | 19                            | \$        | (133,308)  | -2.37%   |
| Expe          | Expenditures:  |   |                            |   |                                     |  |             |                          |  |                               |           |  |  |
| Cons          | Consortium Operations  |   |                            |   |                                     |  |             |                          |  |                               |           |  |  |
| 6             | Retiree Benefits   | s \$ 516,385  | 8.35%                      | 5 \$ 575,787  | 37 9.46%                            | \$   | 594,522     | 10.56%                   | \$ 593,374   | 74 10.80%                     | \$        | (1,148)  | -0.19%   |
| 10            | Salaries and Benefits  | s 1,171,392   | 18.95%                     | 833,543   | 13.70%                              |  | 927,322     | 16.48%                   | 953,528  | 28 17.35%                     | %         | 26,206   | 2.83%  |
| 1             | Services and Supplies  | s 364,971   | 2.90%                      | 318,179   | 79 5.23%                            |  | 489,455     | 8.70%                    | 486,668  |                               | %         | (2,787)  | -0.57%   |
| 12            | Professional Services  |   | 0.45%                      | 28,200  | 0.46%                               | s  | 60,403      | 1.07%                    | \$ 51,268  | 68 0.93%                      | %         | (9,135)  | -15.12%  |
| 13 Con        | 13 Consortium Operations Total   | \$ 2,080,364  | 33.65%                     | \$ 1,755,709  | 9 28.85%                            | <del>s</del>   | 2,071,702   | 36.81%                   | \$ 2,084,838   | 38 37.94%                     | \$ %      | 13,136   | 0.63%  |
|               |  |   |                            |   |                                     |  |             |                          |  |                               |           |  |  |
| Care          | Career & Training Services   |   |                            |   |                                     |  |             |                          |  |                               |           |  |  |
| 14            | Placer County  | y \$ 1,162,141  | 18.80%                     | \$ 997,392  | 32 16.39%                           | <del>s</del>   | 1,156,828   | 20.56%                   | \$ 941,548   | 48 17.14%                     | \$ %      | (215,280)  | -18.61%  |
| 15            | El Dorado County   | 813,362   | _                          | 1,117,783   | 33 18.37%                           |  |             | 19.42%                   | 932,281  | 81 16.97%                     | %         | (160,881)  | -14.72%  |
| 16            | Alpine County  | 72,767  | 1.18%                      | , 102,433   | 33 1.68%                            |  | 103,924     | 1.85%                    | 98,731   | 31 1.80%                      | %         | (5,193)  | -5.00%   |
| 17            | Non-Allocation Awards  | s 237,403   | 3.84%                      | 683,602   | 11.23%                              |  | 411,738     | 7.32%                    | 482,651  | 51 8.78%                      | %         | 70,913   | 17.22%   |
| 18 Care       | 18 Career & Training Services Total                                      | \$ 2,285,673  | 36.97%                     | \$ 2,901,210  | 10 47.68%                           | \$   | 2,765,652 4 | 49.14%                   | \$ 2,455,211   | 11 44.69%                     | <b>\$</b> | (310,441)  | -11.22%  |
| 19 Com        | 19 Committee Budget  | \$ 8,058  | 0.13%                      | 3 1,525   | 25 0.03%                            | <del>∽</del>   | 15,000      | 0.27%                    | \$ 14,991  | 91 0.27%                      | \$ %      | (6)  | -0.06%   |
| 20 PY 1       | 20 PY 17 Award Expend in Second Year                                     | \$ 1,807,695  | 29.24%                     | 1,426,641   | 11 23.44%                           | €  | 775,373     | 13.78%                   | \$ 939,379   | 79 17.10%                     | \$ %      | 164,006  | 21.15%   |
| 101           | TOTAL EXPENDITIONS   |   |                            |   | ŭ                                   |  | 707 70      |                          |  | 9                             | 6         | (400,000)  | 70700  |
| 2             | AL EXPENDITURES  | 0,161,790   |                            | \$ 6,065,065  | 2                                   | 0,0<br>e   | 3,021,121   |                          | 5 5,494,419  | 2                             | A         | (133,308)  | -2.31%   |
| 22 Net        | 22 Net Income/(Unexpended)**   | \$ (1,807,695)  |                            | \$ (1,426,641)  | (1)                                 | \$   | •           |                          | \$   |                               | ₩         | •  |  |
|               |  |   |                            |   |                                     |  |             |                          |  |                               |           |  |  |
|               | ** Funding primarily from unobligated and unspent prior year WIOA award. | and unspent prior   | year WIO                   | A award.  |                                     |  |             |                          |  |                               |           |  |  |

Approved by:
Executive Committee:
WB:
Governing Board:

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| <b>⊣−</b> ⊆⊕ #       |  | Consortium<br>Admin | Consortium<br>Program<br>Operations | Consortium<br>Rapid<br>Response and<br>Layoff<br>Aversion | Local Area<br>One-Stop<br>Delivery<br>System | El Dorado<br>County<br>Career and<br>Training<br>Services | Placer County<br>Career and<br>Training<br>Services | Alpine County<br>Career and<br>Training<br>Services |
| Funding              | Funding Sources:                             |                     |                                     |   |  |   |   |   |
| 1                    | Carry-In Allocation Funds from PY 16         | \$ 280,726          | \$ 501,967                          |   | \$ 37,830                                    | \$ 408,118  | \$ 450,304  | \$ 30,731   |
| 2                    | Awarded - PY 17 WIOA Allocations             | 282,466             | 878,257                             | '   | 197,726                                      | 524,163   | 874,034   | 68,000  |
| 3                    | Carry-In Rapid Response Funds PY16           | •                   | 62,888                              | 87,907  | -  | -   |   | -   |
| 4                    | Awarded Rapid Response Funds PY17            | -                   | 69,100                              | 125,637   | 14,658                                       | -   | -   -   | -   |
| 5                    | Carry-In Layoff Aversion Funds PY16          | •                   | 51,262                              | •   | •  | •   |   | •   |
| 9                    | Awarded Layoff Aversion Funds PY 17          | -                   | 11,762                              | 21,384  | 2,495  | -   | -   | -   |
| 7                    | Actual Non-Allocation Awards                 | •                   | 8,761                               | -   | -  | •   |   | •   |
| 8 Total Fu           | Total Funding Sources                        | \$ 563,192          | \$ 1,583,997                        | \$ 234,928  | \$ 252,709                                   | \$ 932,281  | \$ 1,324,338  | \$ 98,731   |
| <b>Expenditures:</b> | itures:                                      |                     |                                     |   |  |   |   |   |
| Consorti             | Consortium Operations:                       |                     |                                     |   |  |   |   |   |
| 6                    | Retiree Benefits                             | \$                  | \$ 593,374                          | \$  | \$   | \$  | \$  | -   |
| 10                   | Salaries and Benefits                        | 280,797             | 421,257                             | 175,814   | 15,660                                       | -   | -   | -   |
| 11                   | Services and Supplies                        | 82,384              | 245,223                             | 33,992  | 125,069                                      | '   | -   | 1   |
| 12                   | Professional Services                        | -                   | -                                   | \$ 25,122   | 26,146                                       | \$  | -   | -   |
| 13                   | Consortium Operations Total                  | \$ 363,181          | \$ 1,259,854                        | \$ 234,928  | \$ 226,875                                   | \$  | -<br>-<br>-   | -   |
|                      | Career & Training Services                   |                     |                                     |   |  |   |   |   |
| Program              | Program Year 2016/2017 WIOA/Other - Rebudget |                     |                                     |   |  |   |   |   |
| 14                   | Non-Allocation Awards                        | \$                  | ₩                                   | \$  | \$   | \$  | €   | - \$  |
| 15                   | Placer County                                | •                   | •                                   | -   | -  | •   | . 450,304   | -   |
| 16                   | El Dorado County                             | •                   | •                                   | 1   | •  | 408,118   | 1   | •   |
| 17                   | Alpine County                                | •                   | '                                   | '   | •  | '   | '   | 30,731  |
| Program              | Program Year 2017/2018 WIOA/Other            |                     |                                     |   |  |   |   |   |
| 18                   | Non-Allocation Awards                        | 1                   | 1                                   | 1   | 1  |   | 1   | 1   |
| 19                   | Placer County                                | 1                   | ı                                   | -   | 1  |   | . 491,244   | -   |
| 20                   | El Dorado County                             | •                   | •                                   | •   | -  | 524,163   | -   | •   |
| 21                   | Alpine County                                | •                   | 1                                   | •   | •  | •   |   | 68,000  |
| 22                   | Career & Training Services Total             | •                   | ₩                                   | ·<br>•  | ·<br>•                                       | \$ 932,281  | \$ 941,548  | \$ 98,731   |
| 23 Committee Budget  | ee Budget                                    | 5                   | \$ 10,491                           | ٠<br>ج  | \$ 4.500                                     | s   | ·<br>•  | •   |
|                      |  |                     |                                     |   |  |   |   |   |
| 24 PY 17 A           | 24 PY 17 Award Expend in Second Year         | \$ 200,011          | \$ 313,652                          | ٠<br><del>ده</del>  | \$ 21,334                                    | 4   | - \$ 382,790  | -<br>\$   |
| 25 TOTAL F           | 25 TOTAL EXPENDITIBES                        | \$ 563 192          | 4 1 583 997                         | \$ 234 928  | \$ 250 709                                   | 4 932 281   | 4 1 324 338   | \$ 98 731   |
| 26 Net Income/(Loss) | ome/(Loss)                                   |                     | ÷ +                                 |   | •  |   | · <del>•</del>                                      | •   |
|                      |  |                     | •                                   | •   | •  | •   | •   | •   |
| 27 CC                | Cost Center Share of Available Funding       | 10.25%              | 28.83%                              | 4.28%   | 4.60%  | 16.97%  | 6 24.10%  | 1.80%   |

### ExecutiveCommittee: WB: Governing Board:

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|---------------|--|--|---|--|--|--|
| <b>⊣-⊏⊕</b> # |  | Disability Employment Initiative Round Two & Seven | Disability Employment Accelerator Round Two & Three | Sector Partnerships National Emergency Grant | Supervised<br>Population<br>Training Grant<br>AB2060 | Total of all<br>Funding<br>Sources and<br>Expenditures |
|               | Funding Sources:                             |  |   |  |  |  |
| -             | Carry-In Allocation Funds from PY 16         | \$   | \$  | \$   | +  | \$ 1,709,676   |
| 2             | Awarded - PY 17 WIOA Allocations             | -  | -   | -  | -  | 2,824,646  |
| 3             | Carry-In Rapid Response Funds PY16           | •  | -   | -  | -  | 150,795  |
| 4             | Awarded Rapid Response Funds PY17            | -  | -   | -  | -  | 209,395  |
| 2             | Carry-In Layoff Aversion Funds PY16          | -  | -   | -  | -  | 51,262   |
| 9             | Awarded Layoff Aversion Funds PY 17          | -  | -   | -  | -  | 35,641   |
| 7             | Actual Non-Allocation Awards                 | 10,230   | 248,005   | 51,953                                       | 194,055  | 513,004  |
| 8             | Total Funding Sources                        | \$ 10,230  | \$ 248,005  | \$ 51,953                                    | \$ 194,055   | \$ 5,494,419   |
|               | Expenditures:                                |  |   |  |  |  |
|               | Consortium Operations:                       |  |   |  |  |  |
| 6             | Retiree Benefits                             | - ↔  | \$  | - ↔  | ·<br>•   | \$ 593,374   |
| 10            | Salaries and Benefits                        | 1  | 1   | •  | 1  | 953,528  |
| 1             | Services and Supplies                        |  | 1   | ı  |  | 486,668  |
| 12            | Professional Services                        | \$   | \$  | \$   | \$   | 51,268   |
| 13            | Consortium Operations Total                  | \$   | \$  | \$   | \$   | \$ 2,084,838   |
|               |  |  |   |  |  |  |
|               |  |  |   |  |  |  |
| _             | Program Year 2016/2017 WIOA/Other - Rebudget |  |   |  |  |  |
| 4             | Non-Allocation Awards                        | \$ 2,230   | \$ 71,559   | \$ 51,953                                    | \$ 194,055   | \$ 319,797   |
| 12            | Placer County                                |  | -   | •  | •  | 450,304  |
| 16            | El Dorado County                             | •  | •   | •  | •  | 408,118  |
| 17            | Alpine County                                | 1  | 1   | •  | 1  | 30,731   |
|               | Program Year 2017/2018 WIOA/Other            |  |   |  |  |  |
| 18            | Non-Allocation Awards                        | 4,000  | 158,854   | 1  | '  | 162,854  |
| 19            | Placer County                                | -  | -   | -  | -  | 491,244  |
| 20            | El Dorado County                             | 1  | •   | 1  | 1  | 524,163  |
| 21            | Alpine County                                | •  | •   | -  | •  | 68,000   |
| 22            | Career & Training Services Total             | \$ 6,230   | \$ 230,413  | \$ 51,953                                    | \$ 194,055   | \$ 2,455,211   |
| 3             |  |  |   | •  |  |  |
| 53            | 23 Committee Budget                          | ·  | -<br>-  | ·  | ·  | 4.45<br>1.89.41  |
| 24            | PY 17 Award Expend in Second Year            | \$ 4,000   | \$ 17,592   | €  | ·<br>•   | \$ 939,379   |
|               |  |  |   |  |  |  |
|               | TOTAL EXPENDITURES                           | \$ 10,230  | \$ 248,005  | _#   | _#   | \$ 5,494,419   |
| <b>5</b> 6    | Net Income/(Loss)                            | \$   | \$  | \$   | \$   | \$   |
| 27            | Cost Center Share of Available Funding       | 0.19%  | 4.51%   | 0.95%  | 3.53%  | 100.00%  |
|               |  |  |   |  |  |  |

### ExecutiveCommittee: WB: Governing Board:

Schedule 3
Contracted
Final Budget FY 2017/2018
Presented: September 2017

|            |  | A               | B  | S             | Q           | Ш                              | ь              | ອ            |
|------------|--|-----------------|--|---------------|-------------|--------------------------------|----------------|--------------|
| د          |  |                 | Dislocated   |               |             |                                |                |              |
| <b>5</b> 0 |  | Dislocated      | Worker   |               |             | Rapid Response                 |                |              |
| ) #1       |  | Worker          | Tran to Adult  | Adult         | Youth - Out | Layoff Aversion Non-Allocation | Non-Allocation | TOTAL        |
|            | WIOA Allocation Career                                 | Services & Dire | on Career Services & Direct Training Budgeted and Rebudgeted | dgeted and Re | budgeted    |                                |                |              |
| MIC        | WIOA - Career Services PY16/17 Re-Budgeted             |                 |  |               |             |                                |                |              |
|            | Career Services  |                 |  |               |             |                                |                |              |
| 1          | El Dorado County - Awarded via Competitive Procurement | \$ 13,251       | - \$   | \$ 183,807    | \$ 109,094  | - \$                           | -              | \$ 306,152   |
| 2          | Alpine County - Awarded via Competitive Procurement    | -               | -  | 16,309        | 7,108       | -                              | -              | 23,417       |
|            | Direct Training  | -               |  |               |             |                                |                |              |
| 3          | El Dorado County - Awarded via Competitive Procurement | -               | -  | 77,143        | =           | -                              | -              | 77,143       |
| 4          | Alpine County - Awarded via Competitive Procurement    | 792             | ı  | 4,746         | 1           |                                | ı              | 5,513        |
| 2          | Placer County Agency                                   | 2,538           | 14,680   | 81,654        | =           | =                              | 130,623        | 229,495      |
|            | Work Based Learning (Youth)                            |                 |  |               |             |                                |                |              |
| 9          | El Dorado County - Awarded via Competitive Procurement | ·<br>\$         | ·<br>&   |               | \$ 24,823   | \$                             |                | \$ 24,823    |
| 7          | Alpine County - Awarded via Competitive Procurement    | 1               | 1  | 1             | 1,802       | •                              | 1              | 1,802        |
| 8          | Placer County  | -               | -  | -             | 76,766      | -                              | -              | 76,766       |
| M          | WIOA - Career Services PY17/18 Budgeted                |                 |  |               |             |                                |                |              |
|            | Career Services  |                 |  |               |             |                                |                |              |
| 6          | El Dorado County - Awarded via Competitive Procurement | \$ 58,934       | \$ 58,934  | \$ 96,761     | \$ 105,500  | - \$                           | -              | \$ 320,129   |
| 10         | Alpine County - Awarded via Competitive Procurement    | 1,593           | 1,593  | 56,492        | 2,851       |                                | ı              | 62,529       |
| 11         | Placer County - Agency                                 | 98,754          | 98,754   | 162,141       | 176,783     | 1                              | ı              | 536,432      |
|            | Direct Training  |                 |  |               |             |                                |                |              |
| 12         | El Dorado County - Awarded via Competitive Procurement | 39,289          | 39,290   | 64,508        | •           | •                              | 1              | 143,087      |
| 13         | Alpine County - Awarded via Competitive Procurement    | 1,062           | 1,062  | 1,743         | •           | •                              | 1              | 3,867        |
| 14         | Placer County - Agency                                 | 65,836          | 65,837   | 108,094       | -           | •                              | 80,190         | 319,957      |
|            | Work Based Learning (Youth)                            |                 |  |               |             |                                |                |              |
| 15         | El Dorado County - Awarded via Competitive Procurement |                 |  |               | \$ 60,947   | \$                             | ٠<br>ج         | \$ 60,947    |
| 16         | Alpine County - Awarded via Competitive Procurement    | 1               | ı  | 1             | 1,604       | 1                              | ı              | 1,604        |
| 17         | Placer County - Agency                                 | 1               | 1  | 1             | 97,837      | 1                              | ı              | 97,837       |
| 18         | Consortium Career Services - Contracted Total          | \$ 282,024      | \$ 280,150   | \$ 853,398    | \$ 665,115  | •                              | \$ 210,813     | \$ 2,291,500 |
| 19         | Total Contracted Services                              | \$ 282,024      | \$ 280,150   | \$ 853,398    | \$ 665,115  |                                | \$ 210,813     | \$ 2,291,500 |

Agenda Packet Page 24 of 28

Schedule 4
Allocation
Final Budget FY 2017/2018
Presented: September 2017

|      |   |        | 4          |         | В                 |          |               | ပ                             |               | D                             |       | Ш        |              | ш            |              | <sub>o</sub> |
|------|---|--------|------------|---------|-------------------|----------|---------------|-------------------------------|---------------|-------------------------------|-------|----------|--------------|--------------|--------------|--------------|
| ٠ ــ |   |        |            |         |                   | Allc     | ocation       | Allocation Funding Categories | ng Cate       | gories                        |       |          |              |              |              |              |
|      |   |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |
| Φ    | Estimate 2018 would be K8                   |        | Dislocated | ated    | 50% Dislocated    | cated    |               |                               | Yout          | Youth Out                     | Ra    | Rapid    | Lay          | Layoff       |              |              |
| #    |   |        | Worker     |         | Transfer to Adult | Adult    | Ac            | Adult                         | 1             | 100%                          | Resp  | Response | Ave          | Aversion     |              | Total        |
| -    | Funding Awards for New Fiscal Year          |        | <b>⇔</b>   | 337     | \$ 53             | 530,938  | <del>\$</del> | 871,726                       | <del>\$</del> | 891,045                       | \$ 20 | 209,395  | <b>⇔</b>     | 35,641       | s            | 3,069,682    |
|      | Consortium Operations                       |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |
| 2    | Administration                              | 10.00% | \$         | 53,094  | \$                | 53,094   | \$            | 87,173                        | \$            | 89,105                        | \$    |          | s            | 1            | s            | 282,466      |
| 3    | WDB Support/Legacy Costs/Program Operations | 33.00% | s          | 175,209 | \$ 17             | 175,210  | s             | 287,670                       | 8             | 294,045                       | \$    | 69,100   | \$           | 11,762       | s            | 1,012,996    |
| 4    | Consortium Sponsored Cost Centers           | 7.00%  | \$         | 37,166  |                   | 37,166   | \$            | 61,021                        | s             | 62,373                        |       | 14,658   |              | 2,495        | s            | 214,879      |
| 2    | Consortium Operating Cost Totals            |        |            | 265,469 | \$ 26             | 265,470  | \$            | 435,864                       | &             | 445,523                       | &     | 83,758   | \$           | 14,257       | S            | 1,510,341    |
| 9    | Award less Consortium Operating Cost        |        | \$ 20      | 265,468 | \$ 26             | 265,468  | \$            | 435,862                       | \$            | 445,522                       | \$ 12 | 125,637  | \$           | 21,384       | \$           | 1,559,341    |
|      |   |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |
| 7    | Rapid Response/Layoff Aversion Cost Center  |        | s          | •       | s                 |          | <del>S</del>  | •                             | s             | •                             | \$ 12 | 125,637  | \$           | 21,384       | s            | 147,021      |
| 8    | Required Direct Training Adult & DW         | 20.00% | \$ 10      | 106,187 | \$ 10             | 106,188  | \$            | 174,345                       | \$            | •                             | \$    | -        | \$           | -            | \$           | 386,720      |
| 6    | Work Based Learning (Youth)                 | 20.00% | \$         | -       | \$                | -        | \$            | -                             | \$            | 160,388                       | \$    | -        | \$           | -            | \$           | 160,388      |
| 10   | Allocation for Career Services              |        | \$ 1       | 159,281 | \$ 15             | 159,280  | \$            | 261,517                       | \$            | 285,134                       | \$    |          | \$           | 1            | s            | 865,212      |
|      |   |        |            |         |                   |          |               |                               |               |                               |       | Ī        |              |              |              |              |
|      |   |        |            |         | You               | ith - Ad | lult - D      | Youth - Adult - Dislocated    |               | Worker Allocation             | ation |          |              | -            |              |              |
|      | Career Services                             |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |
| 1    | Placer                                      | 62.00% |            | 98,754  |                   | 98,754   | <del>\$</del> | 162,141                       | s             | 176,783                       | 8     | •        | s            | •            | s            | 536,432      |
| 12   | El Dorado                                   | 37.00% | \$         | 58,934  | \$                | 58,934   | 8             | 96,761                        | s             | 105,500                       | &     |          | s            | ı            | <del>S</del> | 320,129      |
| 13   | Alpine                                      | 1.00%  | ₩          | 1,593   | ↔                 | 1,593    | s             | 2,615                         | 8             | 2,851                         | s     |          | 8            | '            | s            | 8,652        |
|      | Direct Training                             |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |
| 14   | Placer                                      | 62.00% | \$         | 65,836  | 9 \$              | 65,837   | \$            | 108,094                       | \$            | -                             | \$    | -        | \$           | -            | \$           | 239,767      |
| 15   | El Dorado                                   | 37.00% |            | 39,289  | 3                 | 39,290   | s             | 64,508                        | s             | •                             | &     | -        | s            | •            | s            | 143,087      |
| 16   | Alpine                                      | 1.00%  | \$         | 1,062   | \$                | 1,062    | s             | 1,743                         | 8             | 1                             | s     | 1        | s            | 1            | s            | 3,867        |
|      | Work Based Learning (Youth)                 |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |
| 17   | Placer                                      | 61.00% | \$         | '       | \$                | ,        | s             | •                             | \$            | 97,837                        | \$    | •        | s            | •            | s            | 97,837       |
| 18   | El Dorado                                   | 38.00% | \$         | •       | \$                | ,        | \$            | •                             | s             | 60,947                        | \$    | •        | s            | •            | s            | 60,947       |
| 19   | Alpine                                      | 1.00%  | \$         | •       | \$                | '        | s             | •                             | ₩             | 1,604                         | s     | 1        | s            | 1            | s            | 1,604        |
|      |   |        |            |         |                   | Total    | Title 1       | Allocat                       | ions by       | Title 1 Allocations by County |       |          |              |              |              |              |
| 20   | Placer                                      |        | \$         | 164,590 | \$ 16             | 164,591  | s             | 270,235                       | \$            | 274,620                       | s     | -        | <del>s</del> | 1            | s            | 874,036      |
| 21   | El Dorado                                   |        | \$         | 98,223  | 8                 | 98,224   | \$            | 161,269                       | s             | 166,447                       | \$    | •        | s            | •            | s            | 524,163      |
| 22   | Alpine                                      |        | \$         | 2,655   | \$                | 2,655    | s             | 4,358                         | 8             | 4,455                         | s     |          | s            | 1            | s            | 14,123       |
| 23   |   |        |            |         |                   |          |               |                               |               |                               |       |          | Sheck        | Check Figure | €            | 3,069,683    |
|      |   |        |            |         |                   |          |               |                               |               |                               |       |          |              |              |              |              |

Agenda Packet Page 25 of 28

|   |             | Func         | Funding Categories |  |          |             |          |    |           |
|---|-------------|--------------|--------------------|--|----------|-------------|----------|----|-----------|
|   |             |              |                    |  |          |             |          |    |           |
|   |             |              |                    |  |          |             |          |    |           |
|   |             |              |                    | Dislocated Worker                      | er       |             |          |    |           |
|   |             | Dislo        | Dislocated Worker  | Transfer to Adult                      | <u>=</u> | Adult       | <u>.</u> |    | Total     |
|   |             |              |                    |  |          |             |          |    |           |
| Funding Awards PY 2017/2018   |             | 8            | 530,937            | \$ 530,938                             |          | \$          | 871,726  | &  | 1,933,601 |
|   |             | •            |                    |  |          |             |          |    |           |
| Direct Training Requirement*  | 30.00%      | ₩.           | 159,281            | \$ 159,281                             |          | <b>S</b>    | 261,518  | ₽  | 280,080   |
| Requirement met via:  |             |              |                    |  |          |             |          |    |           |
| Program Year 2017/2018 WIOA Cash  | 20.00%      | s            | 106,187            | \$ 106,188                             |          | \$          | 174,345  | \$ | 386,720   |
| Program Year 2017/2018 Planned Leverage                                   | 10.00%      | \$           | 53,094             | \$ 53,093                              |          | \$          | 87,173   | \$ | 193,360   |
|   |             |              |                    |  |          |             |          |    |           |
|   |             |              | Adult              | Adult & Dislocated Worker Distribution | er Distr | ibution     |          |    |           |
|   |             |              |                    |  |          |             |          |    |           |
|   |             |              |                    |  |          |             |          |    |           |
|   |             |              |                    | Dislocated Worker                      | er       |             |          |    |           |
|   |             | Dislo        | Dislocated Worker  | Transfer to Adult                      | =        | Adult       | ţ        |    | Total     |
| 20 % WIOA Cash Award  |             |              |                    |  |          |             |          |    |           |
| Placer  | 62.00%      | \$           | 65,836             | \$ 65,836                              |          | \$          | 108,094  | \$ | 239,766   |
| El Dorado   | 37.00%      | \$           | 39,289             | \$ 39,289                              |          | \$          | 64,508   | \$ | 143,086   |
| Alpine  | 1.00%       | \$           | 1,062              | \$ 1,063                               |          | \$          | 1,743    | \$ | 3,868     |
|   |             |              |                    |  |          |             |          |    |           |
| 10 % Leveraged Funds  |             |              |                    |  |          |             |          |    |           |
| Placer  | 62.00%      | S            | 32,918             | \$ 32,918                              |          | \$          | 54,047   | \$ | 119,883   |
| El Dorado   | 37.00%      | \$           | 19,645             | \$ 19,645                              |          | \$          | 32,254   | \$ | 71,544    |
| Alpine  | 1.00%       | \$           | 531                | \$                                     | 530      | \$          | 872      | \$ | 1,933     |
|   |             |              |                    |  |          |             |          |    |           |
|   |             | 4            |                    |  |          |             |          | ,  |           |
| Total Required Direct Training (Check Figure)                             |             | <del>S</del> | 159,281            | \$ 159,281                             |          | <del></del> | 261,518  | s  | 280,080   |
|   |             |              |                    |  |          |             |          |    |           |
|   |             |              |                    |  |          |             |          |    |           |
| * Employment Development Department Workforce Services Directive WSD 14-1 | es Directiv | e WSD 14     | 1-1                |  |          |             |          |    |           |

### **ONE-STOP OPERATOR (OSO) MEMO**

To: WDB Executive Committee

From: Michael A. Indiveri (OSO)

**Date:** August 31, 2017

**Subj:** One-Stop Partners Quarterly Meeting Notes

The first Quarterly Meeting of the Golden Sierra AJCC One-Stop partners was held on August 22, 2017 at:

North State BIA Board Room

1536 Eureka Road

Roseville, CA, 95661

### Attendance:

Darlene Galipo, Jason Buckingham, GSJTA; Machelle Rae, Jenny Wilson, EDC HHSA; Rick Helmer, Lisa Lugwig, EDD; Marcy Schmidt, Placer Co. HHS; Bill Bettencourt, Placer School for Adults; Darlene Jackson, Sierra College; Brenda Harden, AARP; Jason Harm, RJUHSD, Michael Indiveri, OSO.

Not in attendance were: Dept. of Voc Rehab (DOR); CA. Human Dev. Corp, CA. Indian Manpower Consortium and Lake Tahoe C.C.

**Role of The OSO**: MAI reviewed the role of the OSO and the two major components of the role. The first is a facilitation role between the WDB and the Partners and also among the partners. These facilitation activities relate to One-Stop system coordination, integration and alignment. This also includes the reviewing and tracking of the One-Stop MOUs and Cost Sharing Agreements. The second major role is assisting in the completion of the AJCC Certification process.

**AJCC Certification Process**: The process and timeline were reviewed including review activities, types of responses and self-evaluation feedback. The **Baseline Matrix** is to be completed locally by Nov. 30 and submitted to the State by December 31, 2017. The **Hallmarks of Excellence** to be completed locally by May 30, submitted to State by June 30, 2018.

**System Outputs & Outcomes**: It was explained that The WDB and the OSO would be reviewing several 'big picture' WIOA subject areas. First up for discussion is a local system dash board to review and analyze system outcomes. This was discussed by all present. Among the significant information shared were the universal performance standards for the core partners and the community colleges *Strong Workforce Program Metrics*. EDD offered the possibility that *CalJOBS* can be a source of partner activity outcomes that might be able to be distilled for WDB analysis and possible inclusion into a reviewable

dashboard. There may be the possibility that joint partner activity, such as joint case management of specific customers, could also be pulled from *Cal JOBS*. The intent is to show value added activity, such as partner joint funding of customers that can be counted and reported. This would be in addition to current customer tracking of One-Stop visits and customer use of products/services. This is also with the understanding that current resources do not allow for the creation of new local reporting systems. The Adult Schools also shared that their required reporting format has been changed for the last three years in a row.

It was agreed that the OSO should review the *CalJOBS* on-line info, and that EDD and GSJTA will attempt to give him access. Also, Placer School for Adults will provide the OSO with more information on their reporting systems.