

Strategic Planning RFP Questions and Answers

1. Is there a budget or budget range for this project that you can share with us?

We expect the plan and ongoing support to cost less than \$30,000.

2. Is there a preference for a local firm?

No, as long as the firm is responsive and can provide the services requested in a timely manner.

3. Is there a preferred timeline for this project?

The Golden Sierra Workforce Board meets every other month on odd months. We anticipate a need for "Special Meetings" in order to address issues like the mission/vision and establish strategic priorities for the plan. However, a more specific timeline will be developed in concert with the Golden Sierra Executive Committee.

4. Does your team have a preferred amount of in-person meetings and engagements as part of the strategic planning process?

We will rely on the expertise/recommendations of the contractor along with consultations with the Golden Sierra Executive Committee.

5. What is the ideal completion date or timeline for the project?

For an effective timeline we will rely on the expertise/recommendations of the contractor along with consultations with the Executive Committee.

6. Do you have an incumbent who provides similar services to those described in the RFP? If yes, what advantage, if any, would such a vendor have in competing for the current project? What was most and least useful about the experiences?

There is not a current incumbent.

7. What is your preferred modality for meetings (in-person, virtual)? Will all meetings be conducted using the same modality?

See answer to #4.

8. If there is a face-to-face facilitator, can there also be a virtual facilitator?

See answer to #4.

9. Why are you choosing to outsource this project rather than staffing it internally?

Golden Sierra is obligated to engage in a competitive bidding process by Title 2 Code of Federal Regulations (CFR) Part 200: "Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards" (Uniform Guidance).

10. What is your ideal timeline for the strategic plan to be completed?

See answer #3.