Inside Sales Representative (Shingle Springs, CA)

To Apply Send resume to: jobs@goldensierra.com

Shred City, Shingle Springs, CA 95682
$14 - $15 an hour
Apply Now Urgently hiring

Shred City is a local small business servicing Northern California and is growing rapidly with much room for growth. We are looking for a talented, energetic, professional and competitive Inside Sales Representative that thrives in a quick sales cycle environment with strong communication skills. An inside sales rep will play a fundamental role in achieving our ambitious customer acquisition and revenue growth objectives. You must be comfortable making calls to existing and new clients along with closing sales. We can train you on the services and industry.

Required Qualifications:

- Must possess excellent phone skills
- Previous cold calling/telemarketing and sales experience is a plus
- Strong communications skills (written & verbal)
- Proficient with MS Office (Word, Excel and PowerPoint) and client database
- Work shift is from Monday through Friday during business hours
- Ability to multitask, prioritize and manage time effectively
- Prefer Energetic/Positive phone personality to answer calls daily

Compensation:

This is a full-time position and would begin immediately. Starting wages based on experience and proven sales achievements. Eligible for bonus and commission.

If you meet the above requirements, please email your resume.

Job Type: Full-time
Pay: $14.00 - $15.00 per hour
Experience:
- inside sales: 1 year (Preferred)
Education:
- High school or equivalent (Preferred)
Language:
- english (Required)
Additional Compensation:
- Commission
Work Location:
- One location
Paid Training:
- Yes
Management:
- Store Manager
- Ops Manager

This Job Is Ideal for Someone Who Is:
- Dependable -- more reliable than spontaneous
- People-oriented -- enjoys interacting with people and working on group projects
- High stress tolerance -- thrives in a high-pressure environment

Schedule:
- Monday to Friday
- Day shift
- 8 hour shift
Company's website:
- www.shredcityca.com
Work Remotely:
- No
Full Time – Receptionist and Sales Assistant
Shred City
Shingle Springs, CA 95682
$13 - $14 an hour
Apply Now Urgently hiring

We are a rapidly growing, local paper shredding company servicing commercial and residential clients, all over Northern California. We are a family owned, certified small business dedicated in protecting our community from identity theft located in Shingle Springs, CA.

We are looking for an energetic, friendly, flexible, professional sales associate who has strong communication skills and can work well in a fast-paced environment. This exciting position would be responsible for several duties as a sales support role in the store for the whole team.

Required Qualifications:

- Must possess strong customer service and phone skills
- Ability to lift up to 40lbs and help client with boxes/bags for curbside shredding
- Strong communications skills (written & verbal) and basic math skills is a must
- Proficient with MS Office (Word, Excel and PowerPoint) and Google email/products; ability to send emails, complete work orders with legible handwriting and follow process as needed
- Motivated to be part of a successful team and achieve monthly goals together
- Ability to organize and plan time effectively
- Work shift is 8-5 from Monday through Friday; approximately 30-40 hours per week
- Able to pass a pre-employment substance abuse screening and a background check

Compensation:
This is a full-time position and would begin immediately. Starting wages start at $13.00- $14.00 per hour (depending on experience). Eligible for bonus and commission.
If you meet the above requirements, please email your resume.
Job Type: Full-time
Pay: $13.00 - $14.00 per hour
COVID-19 considerations:
We have a small office environment and only take curbside shredding during this time. Employees should follow all safety guidelines in place to maintain a healthy environment.
Experience:
- Customer Service: 2 years (Preferred)
Education:
- High school or equivalent (Required)
Application Question:
- How many years of computer experience do you have?
Additional Compensation:
- Commission
- Bonuses
This Job Is Ideal for Someone Who Is:
- People-oriented -- enjoys interacting with people and working on group projects
- Detail-oriented -- would rather focus on the details of work than the bigger picture
- High stress tolerance -- thrives in a high-pressure environment
Schedule:
- Monday to Friday
- Day shift
- 8 hour shift
Company's website:
- www.shredcityca.com
Work Remotely:
- No
- Today report job